

PRESS RELEASE

Tata Motors Delivers Strong Sales with 1,32,465 Units in Q4 FY26; Sustains Robust 25% Year-on-Year Growth

Mumbai, 1 April, 2026: Q4 FY26 sales in the domestic & international markets stood at 1,32,465 units, compared to 1,05,643 units during Q4 FY25. March 2026 sales in the domestic & international markets stood at 47,976 units, compared to 41,122 units during March 2025.

Category	March '26	March '25	% Change	Q4 FY26	Q4 FY25	% Change	FY26	FY25	% Change
HCV Trucks	14,614	12,856	14%	40,864	31,738	29%	1,20,056	1,06,462	13%
ILMCV Trucks	8,337	7,181	16%	22,985	18,131	27%	74,360	62,512	19%
Passenger Carriers	7,983	6,088	31%	18,093	15,025	20%	55,301	50,854	9%
SCV cargo and pickup	14,891	12,759	17%	43,620	34,870	25%	1,50,396	1,38,742	8%
Total CV Domestic	45,825	38,884	18%	1,25,562	99,764	26%	4,00,113	3,58,570	12%
CV IB	2,151	2,238	-4%	6,903	5,879	17%	28,216	18,333	54%
Total CV	47,976	41,122	17%	1,32,465	1,05,643	25%	4,28,329	3,76,903	14%

Domestic sales of MH&ICV in March 2026, was 23,805 units vs 20,474 units in March 2025 (16% YoY); In Q4 FY26 it was 64,904 units, compared to 51,551 units in Q4 FY25 (26% YoY).

Domestic & International sales for MH&ICV in March 2026, was 24,703 units vs 21,226 units in March 2025 (16% YoY); while in Q4 FY26 it stood at 68,007 units, vs 53,995 units in Q4 FY25 (26% YoY).

EV volumes saw 59% YoY growth in FY26

Mr. Girish Wagh, MD & CEO, Tata Motors Ltd., said, “FY26 saw a subdued first half for the commercial vehicle industry, followed by a decisive recovery in H2 as demand conditions improved with the rollout of GST 2.0 and gained momentum through Q3 and Q4.

In Q4 FY26, Tata Motors Commercial Vehicles registered sales volumes of 1,25,562 units, the highest since Q4 FY21, and representing a 25% year-on-year (YoY) growth, reflecting improving freight activity and renewed customer confidence.

For the full year (FY26), sales volumes grew by 14% from 3,76,903 to 4,28,329 YoY, showcasing broad-based growth across product lines, customer segments and markets. During the year, we expanded our portfolio with the launch of new products including Ace Pro and Winger 9S, upgraded our entire truck range to meet European safety norms (ECE R.029 03), and introduced the new Azura range, strengthening our competitiveness and deepening our presence across key segments.

In March, the monthly double-digit YoY sales growth saw some moderation amid the ongoing conflict in West Asia and its impact on select sectors of the economy. We have intensified efforts to support customers by ensuring smooth and uninterrupted logistics operations as they address emerging operating challenges.

Looking ahead, we remain agile, closely tracking geopolitical developments and the evolving macro environment. Diesel prices remain a key monitorable, given their impact on total cost of ownership. In parallel, we are actively assessing the risk landscape and have put in place appropriate mitigation measures to strengthen resilience and manage production continuity. With a refreshed and comprehensive product portfolio, supported by smart digital solutions, Tata Motors Commercial Vehicles is well positioned to capture emerging opportunities. We continue to execute with discipline, maintaining a sharp focus on customer centric solutions and delivering sustained value through our products and mobility solutions.”

About Tata Motors Ltd (Formerly TML Commercial Vehicles Ltd):

Part of the USD 180 billion Tata Group, Tata Motors Ltd., is India’s largest and a globally renowned manufacturer of utility

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vehicles, pick-ups, trucks, and buses. With over eight decades of leadership in commercial mobility, the company is known for its innovation, reliability, and performance. Its advanced powertrains, connected technologies, and intelligent fleet solutions support a wide range of applications—from last-mile delivery to public transport while seamlessly driving the wheels of the nation's economy. Guided by its brand promise Better Always, Tata Motors delivers future-ready solutions that enhance customer experience and drive sustainable growth. The company operates in India and South Korea, with a global presence across Africa, the Middle East, Latin America, Southeast Asia, and SAARC countries.

As per the Composite Scheme of Arrangement sanctioned by the Hon'ble National Company Law Tribunal, Mumbai Bench—among Tata Motors Limited, TML Commercial Vehicles Limited (the Company) and Tata Motors Passenger Vehicles Limited—the Company's name was changed to Tata Motors Limited (effective 29 October 2025), and its equity shares have been listed on the Bombay Stock Exchange and the National Stock Exchange of India Limited, effective 12th November 2025.

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