

**Jaguar Land Rover Belux N.V**  
**Annual Financial Statements**  
**For the year ended March 31, 2018**



## **Statutory auditor's report to the general meeting of Jaguar Land Rover Belux NV on the annual accounts as of and for the year ended March 31, 2018**

### **FREE TRANSLATION OF UNQUALIFIED STATUTORY AUDITOR'S REPORT ORIGINALLY PREPARED IN DUTCH**

In the context of the statutory audit of the annual accounts of Jaguar Land Rover Belux NV ("the Company"), we provide you with our statutory auditor's report. This includes our report on the audit of the annual accounts for the year ended March 31, 2018, as well as our report on other legal, regulatory and professional requirements. These reports are one and indivisible.

We were appointed as statutory auditor by the general meeting of November 16, 2017, in accordance with the proposal of the board of directors. Our mandate will expire on the date of the general meeting deliberating on the annual accounts for the year ended March 31, 2020. We have performed the statutory audit of the annual accounts of Jaguar Land Rover Belux NV for one financial year.

#### **Report on the audit of the annual accounts**

##### ***Unqualified opinion***

We have audited the annual accounts of the Company as of and for the year ended March 31, 2018, prepared in accordance with the financial reporting framework applicable in Belgium. These annual accounts comprise the balance sheet as at March 31, 2018, the income statement for the year then ended and notes. The balance sheet total amounts to EUR 189.442.330,97 and the income statement shows a profit for the year of EUR 3.075.603,53.

In our opinion, the annual accounts give a true and fair view of the Company's equity and financial position as at March 31, 2018 and of its financial performance for the year then ended in accordance with the financial reporting framework applicable in Belgium.

##### ***Basis for our unqualified opinion***

We conducted our audit in accordance with International Standards on Auditing ("ISAs"). Our responsibilities under those standards are further described in the "Statutory auditors' responsibility for the audit of the annual accounts" section of our report. We have complied with the ethical requirements that are relevant to our audit of the annual accounts in Belgium, including the independence requirements.

We have obtained from the board of directors and the Company's officials the explanations and information necessary for performing our audit.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.



***Board of directors' responsibilities for the preparation of the annual accounts***

The board of directors is responsible for the preparation of these annual accounts that give a true and fair view in accordance with the financial reporting framework applicable in Belgium, and for such internal control as board of directors determines, is necessary to enable the preparation of annual accounts that are free from material misstatement, whether due to fraud or error.

In preparing the annual accounts, the board of directors is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the board of directors either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

***Statutory auditor's responsibilities for the audit of the annual accounts***

Our objectives are to obtain reasonable assurance as to whether the annual accounts as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of the users taken on the basis of these annual accounts.

As part of an audit in accordance with ISAs, we exercise professional judgement and maintain professional skepticism throughout the audit. We also perform the following procedures:

- Identify and assess the risks of material misstatement of the annual accounts, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control;
- Obtain an understanding of internal controls relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control;
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by board of directors;
- Conclude on the appropriateness of board of directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going



concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the annual accounts or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Company to cease to continue as a going concern;

- Evaluate the overall presentation, structure and content of the annual accounts, including the disclosures, and whether the annual accounts represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the board of directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

## **Report on the other legal, regulatory and professional requirements**

### ***Responsibilities of the Board of directors***

The board of directors is responsible for the preparation and the content of the board of directors' annual report on the annual accounts, of the documents required to be filed in accordance with the legal and regulatory requirements, for maintaining the Company's accounting records in compliance with the applicable legal and regulatory requirements, as well as for the Company's compliance with the Companies' Code and the Company's articles of association.

### ***Statutory auditor's responsibilities***

In the context of our mandate and in accordance with the Belgian standard which is complementary to the International Standards on Auditing as applicable in Belgium, our responsibility is to verify, in all material respects, the board of directors' annual report on the annual accounts, certain documents to be filed in accordance with legal and regulatory requirements as well as compliance with certain requirements of the Companies' Code and with the articles of association, and to report on these matters.

### ***Aspects concerning the board of directors' annual report on the annual accounts***

Based on specific work performed on the board of directors' annual report on the annual accounts, we are of the opinion that this report is consistent with the annual accounts for the same period and has been prepared in accordance with articles 95 and 96 of the Companies' Code.

In the context of our audit of the annual accounts, we are also responsible for considering, in particular based on the knowledge gained throughout the audit, whether the board of directors' annual report on the annual accounts contains material misstatements, that is information incorrectly stated or misleading. In the context of the procedures carried out, we did not identify any material misstatements that we have to report to you.

We do not express any form of assurance on the board of directors' annual report on the annual accounts.



### ***Information regarding the social balance sheet***

The social balance sheet, which is to be filed with the National Bank of Belgium in accordance with article 100 §1, 6°/2 of the Companies' Code, includes, with respect to form and content, the information required by law and does not present any material inconsistencies with the information that we became aware of during the performance of our mandate.

### ***Information about the independence***

- Our audit firm and our network have not performed any engagement which is incompatible with the statutory audit of the annual accounts and our audit firm remained independent of the Company during the term of our mandate.
- There were no additional engagements which are compatible with the statutory audit of the annual accounts referred to in article 134 of the Companies' Code and for which fees were charged.

### ***Other aspects***

- Without prejudice to formal aspects of minor importance, the accounting records were maintained in accordance with the legal and regulatory requirements applicable in Belgium.
- The appropriation of results proposed to the general meeting complies with the legal provisions and the provisions of the articles of association.
- We do not have to inform you of any transactions undertaken or decisions taken in breach of the Company's articles of association or the Companies' Code.

Antwerp, June 26, 2018

KPMG Bedrijfsrevisoren / Réviseurs d'Entreprises  
Statutory auditor  
represented by

H. Van Donink  
Réviseur d'Entreprises / Bedrijfsrevisor

<b>40</b>				<b>1</b>	<b>EUR</b>	
NAT.	Date of the deposition	No. 0456612553	pp.	E.	D.	C 1

**ANNUAL ACCOUNTS AND OTHER DOCUMENTS TO BE DEPOSITED  
IN ACCORDANCE WITH THE COMPANIES CODE**

**IDENTIFICATION**

NAME: **Jaguar Land Rover Belux**

Legal form: **PLC**

Address: **Generaal Lemanstraat**

Nr.: **47**

Postal Code: **2018**

City: **Antwerpen 1**

Country: **Belgium**

Register of Legal Persons (RLP) - Office of the commercial court at: **Antwerpen, Division Antwerpen**

Internet address : <sup>1</sup> **www.jaguar.be**

Company number: **0456612553**

DATE **2/12/2013** of the deposition of the partnership deed OR of the most recent document mentioning the date of publication of the partnership deed and the act changing the articles of association.

ANNUAL ACCOUNTS **IN EURO (2 decimals)** <sup>2</sup>

ANNUAL ACCOUNTS approved by by the General Meeting of **4/06/2018**

concerning the financial year covering the period from **1/04/2017** till **31/03/2018**

Previous period from **1/04/2016** till **31/03/2017**

The amounts of the previous financial year are / ~~are not~~ <sup>3</sup> identical to those which have been previously published.

Total number of pages deposited: **51** Number of the pages of the standard form not deposited for not being of service: 6.1, 6.2.1, 6.2.2, 6.2.3, 6.2.4, 6.2.5, 6.3.1, 6.3.4, 6.3.6, 6.4.1, 6.4.2, 6.5.1, 6.5.2, 6.17, 6.18.2, 6.20, 9

Signature  
(name and position)  
**Marcus Bienemann**  
Delegated director

Signature  
(name and position)

<sup>1</sup> Optional statement.

<sup>2</sup> If necessary, adjust the unit and currency in which the amounts are expressed

<sup>3</sup> Delete where appropriate.

**LIST OF DIRECTORS, MANAGERS AND AUDITORS  
AND DECLARATION ABOUT SUPPLEMENTARY  
AUDITING OR ADJUSTMENT MISSION**

**LIST OF DIRECTORS, MANAGERS AND AUDITORS**

COMPLETE LIST WITH name, first name, profession, residence-address (address, number, postal code, municipality) and position with the enterprise

**Bienemann Marcus**

Lingedijk 15, 4002 XH Tiel, Netherlands

Title : Delegated director

Mandate : 6/06/2017- 5/06/2023

**Carsley Barry**

Pine Close 11, CV379FB Shottery, Stratford-Upon-Avon, Warw, United Kingdom

Title : Director

Mandate : 6/06/2017- 5/06/2023

**Grace Robert Terence**

Hainholzweg 2, 61462 Königstein, Germany

Title : Director

Mandate : 1/08/2015- 1/08/2021

**KPMG Bedrijfsrevisoren Burg. CALL 0419.122.548**

Luchthaven Brussel Nationaal 1K, 1930 Zaventem, Belgium

Title : Auditor, Membership number : IBR B00001

Mandate : 16/11/2017- 1/06/2020

Represented by:

1. Van Donink Hendrik

Luchthaven Brussel Nationaal 1K , 1930 Zaventem, Belgium

Auditor, Membership number : IBR A01748

**DECLARATION ABOUT SUPPLEMENTARY AUDITING OR ADJUSTMENT MISSION**

The managing board declares that the assignment neither regarding auditing nor adjusting has been given to a person who was not authorised by law pursuant to art. 34 and 37 of the Law of 22nd April 1999 concerning the auditing and tax professions.

Have the annual accounts been audited or adjusted by an external accountant or auditor who is not an statutory auditor ? ~~Yes~~ / No

If YES, mention here after: name, first names, profession, residence-address of each external accountant or auditor, the number of membership with the professional Institute ad hoc and the nature of this engagement:

- A. Bookkeeping of the undertaking \*\*,
- B. Preparing the annual accounts \*\*,
- C. Auditing the annual accounts and/or
- D. Adjusting the annual accounts.

If the assignment mentioned either under A or B is performed by authorised accountants or authorised accountants-tax consultants, information will be given on: name, first names, profession and residence-address of each authorised accountant or accountant-tax consultant, his number of membership with the Professional Institute of Accountants and Tax consultants and the nature of this engagement.

Name, first name, profession, residence-address	Number of membership	Nature of the engagement (A, B, C and/or D)

\* Delete where appropriate.

\*\* Optional disclosure.

<b>ANNUAL ACCOUNTS</b>
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**BALANCE SHEET AFTER APPROPRIATION**

	Notes	Codes	Period	Previous period
<b>ASSETS</b>				
<b>FORMATION EXPENSES</b> .....	6.1	20		
<b>FIXED ASSETS</b> .....		21/28	<u>1.220.400,58</u>	<u>1.318.435,80</u>
<b>Intangible fixed assets</b> .....	6.2	21		
<b>Tangible fixed assets</b> .....	6.3	22/27	1.120.129,33	1.219.464,55
Land and buildings .....		22		
Plant, machinery and equipment .....		23	78.278,71	101.416,16
Furniture and vehicles .....		24	287.906,45	321.543,02
Leasing and other rights .....		25		
Other tangible fixed assets .....		26	753.944,17	796.505,37
Tangible assets under construction and advance payments made .....		27		
<b>Financial fixed assets</b> .....	6.4 / 6.5.1	28	100.271,25	98.971,25
Affiliated enterprises .....	6.15	280/1		
Participating interests .....		280		
Amounts receivable .....		281		
Other enterprises linked by participating interests .....	6.15	282/3		
Participating interests .....		282		
Amounts receivable .....		283		
Other financial assets .....		284/8	100.271,25	98.971,25
Shares .....		284		
Amounts receivable and cash guarantees .....		285/8	100.271,25	98.971,25

	Notes	Codes	Period	Previous period
<b>CURRENT ASSETS</b> .....		29/58	<u>188.221.930,39</u>	<u>127.276.671,14</u>
<b>Amounts receivable after more than one year</b> .....		29		
Trade debtors .....		290		
Other amounts receivable .....		291		
<b>Stocks and contracts in progress</b> .....		3	56.447.907,88	28.223.742,70
Stocks .....		30/36	56.447.907,88	28.223.742,70
Raw materials and consumables .....		30/31		
Work in progress .....		32		
Finished goods .....		33		
Goods purchased for resale .....		34	56.447.907,88	28.223.742,70
Immovable property intended for sale .....		35		
Advance payments .....		36		
Contracts in progress .....		37		
<b>Amounts receivable within one year</b> .....		40/41	131.657.783,21	98.313.072,30
Trade debtors .....		40	44.127.771,58	39.285.961,08
Other amounts receivable .....		41	87.530.011,63	59.027.111,22
<b>Current investments</b> .....	6.5.1 / 6.6	50/53		
Own shares .....		50		
Other investments and deposits .....		51/53		
<b>Cash at bank and in hand</b> .....		54/58	54.424,59	331.658,90
<b>Deferred charges and accrued income</b> .....	6.6	490/1	61.814,71	408.197,24
<b>TOTAL ASSETS</b> .....		20/58	189.442.330,97	128.595.106,94

	Notes	Codes	Period	Previous period
<b>EQUITY AND LIABILITIES</b>				
<b>EQUITY</b> .....		10/15	<u>14.707.203,46</u>	<u>11.631.599,93</u>
<b>Capital</b> .....	6.7.1	10	1.250.000,00	1.250.000,00
Issued capital .....		100	1.250.000,00	1.250.000,00
Uncalled capital <sup>4</sup> .....		101		
<b>Share premium account</b> .....		11		
<b>Revaluation surpluses</b> .....		12		
<b>Reserves</b> .....		13	125.000,00	125.000,00
Legal reserve .....		130	125.000,00	125.000,00
Reserves not available .....		131		
In respect of own shares held .....		1310		
Others .....		1311		
Untaxed reserves .....		132		
Available reserves .....		133		
<b>Accumulated profits (losses)</b> .....(+)/(-)		14	13.332.203,46	10.256.599,93
<b>Investment grants</b> .....		15		
<b>Advance to associates on the sharing out of the assets</b> <sup>5</sup> .....		19		
<b>PROVISIONS AND DEFERRED TAXES</b> .....		16	<u>2.386.444,00</u>	<u>2.106.541,37</u>
<b>Provisions for liabilities and charges</b> .....		160/5	2.386.444,00	2.106.541,37
Pensions and similar obligations .....		160		
Taxation .....		161		
Major repairs and maintenance .....		162		
Environmental liabilities .....		163		
Other risks and costs .....	6.8	164/5	2.386.444,00	2.106.541,37
<b>Deferred taxes</b> .....		168		

<sup>4</sup> Amount to be deducted from the issued capital.

<sup>5</sup> Amount to be deducted from the other components of equity.

	Notes	Codes	Period	Previous period
<b>AMOUNTS PAYABLE</b> .....		17/49	<u>172.348.683,51</u>	<u>114.856.965,64</u>
<b>Amounts payable after more than one year</b> .....	6.9	17		
Financial debts .....		170/4		
Subordinated loans .....		170		
Unsubordinated debentures .....		171		
Leasing and other similar obligations .....		172		
Credit institutions .....		173		
Other loans .....		174		
Trade debts .....		175		
Suppliers .....		1750		
Bills of exchange payable .....		1751		
Advances received on contracts in progress .....		176		
Other amounts payable .....		178/9		
<b>Amounts payable within one year</b> .....	6.9	42/48	169.560.637,65	109.655.830,02
Current portion of amounts payable after more than one year falling due within one year .....		42		
Financial debts .....		43		
Credit institutions .....		430/8		
Other loans .....		439		
Trade debts .....		44	137.890.295,34	86.416.915,86
Suppliers .....		440/4	137.890.295,34	86.416.915,86
Bills of exchange payable .....		441		
Advances received on contracts in progress .....		46		
Taxes, remuneration and social security .....	6.9	45	24.154.363,82	23.106.339,37
Taxes .....		450/3	22.839.785,31	21.821.719,84
Remuneration and social security .....		454/9	1.314.578,51	1.284.619,53
Other amounts payable .....		47/48	7.515.978,49	132.574,79
<b>Accrued charges and deferred income</b> .....	6.9	492/3	2.788.045,86	5.201.135,62
<b>TOTAL LIABILITIES</b> .....		10/49	189.442.330,97	128.595.106,94

**INCOME STATEMENT**

	Notes	Codes	Period	Previous period
<b>Operating income and charges</b> .....		70/76A	539.968.987,57	523.633.601,67
Turnover .....	6.10	70	533.385.678,69	520.230.497,50
Increase (decrease) in stocks of finished goods, work and contracts in progress .....		71		
Own construction capitalised .....		72		
Other operating income .....	6.10	74	6.583.308,88	3.403.104,17
Non-recurring operating income .....	6.12	76A		
<b>Operating charges</b> .....		60/66A	532.976.309,99	517.119.308,33
Raw materials, consumables .....		60	496.723.936,26	488.179.747,96
Purchases .....		600/8	525.948.582,04	494.224.737,61
Decrease (increase) in stocks .....		609	-29.224.645,78	-6.044.989,65
Services and other goods .....		61	26.741.569,39	21.510.660,11
Remuneration, social security costs and pensions ..	6.10	62	7.823.085,76	6.414.099,74
Depreciation of and amounts written off formation expenses, intangible and tangible fixed assets .....		630	239.324,12	207.414,25
Increase, Decrease in amounts written off stocks contracts in progress and trade debtors: Appropriations (write-backs) .....		631/4	975.308,47	1.149.433,97
Provisions for risks and charges - Appropriations (uses and write-backs) .....	6.10	635/8	279.902,63	-634.306,66
Other operating charges .....	6.10	640/8	122.040,36	292.258,96
Operation charges carried to assets as restructuring costs .....		649		
Non-recurring operating charges .....	6.12	66A	71.143,00	
<b>Operating profit (loss)</b> .....		9901	6.992.677,58	6.514.293,34

	Notes	Codes	Period	Previous period
<b>Financial income</b> .....		75/76B	5.198,76	1.963,21
Recurring financial income .....		75	5.198,76	1.963,21
Income from financial fixed assets .....		750		
Income from current assets .....		751	5.151,23	
Other financial income .....	6.11	752/9	47,53	1.963,21
Non-recurring financial income .....	6.12	76B		
<b>Financial charges</b> .....	6.11	65/66B	1.875.185,05	1.406.355,54
Recurring financial charges		65	1.875.185,05	1.406.355,54
Debt charges .....		650	1.862.561,75	1.394.891,88
Amounts written down on current assets except stocks, contracts in progress and trade debtors .....		651		
Other financial charges .....		652/9	12.623,30	11.463,66
Non recurring financial charges .....	6.12	66B		
<b>Profit (loss) for the period before taxes</b> .....		9903	5.122.691,29	5.109.901,01
<b>Transfer from postponed taxes</b> .....		780		
<b>Transfer to postponed taxes</b> .....		680		
<b>Income taxes</b> .....	6.13	67/77	2.047.087,76	2.018.639,29
Income taxes .....		670/3	2.047.087,76	2.018.639,29
Adjustment of income taxes and write-back of tax provisions .....		77		
<b>Profit (loss) for the period</b> .....		9904	3.075.603,53	3.091.261,72
<b>Transfer from untaxed reserves</b> .....		789		
<b>Transfer to untaxed reserves</b> .....		689		
<b>Profit (loss) for the period available for appropriation</b> .....		9905	3.075.603,53	3.091.261,72

**APPROPRIATION ACCOUNT**

	Codes	Period	Previous period
<b>Profit (loss) to be appropriated</b> .....(+)/(-)	9906	13.332.203,46	10.256.599,93
Gain (loss) to be appropriated .....(+)/(-)	(9905)	3.075.603,53	3.091.261,72
Profit (loss) to be carried forward .....(+)/(-)	14P	10.256.599,93	7.165.338,21
<b>Transfers from capital and reserves</b> .....	791/2		
from capital and share premium account .....	791		
from reserves .....	792		
<b>Transfers to capital and reserves</b> .....	691/2		
to capital and share premium account .....	691		
to the legal reserve .....	6920		
to other reserves .....	6921		
<b>Profit (loss) to be carried forward</b> .....(+)/(-)	(14)	13.332.203,46	10.256.599,93
<b>Owner's contribution in respect of losses</b>	794		
<b>Profit to be distributed</b> .....	694/7		
Dividends .....	694		
Director's or managers' entitlements .....	695		
Workers .....	696		
Other beneficiaries .....	697		

	Codes	Period	Previous period
<b>PLANT, MACHINERY AND EQUIPMENT</b>			
<b>Acquisition value at the end of the period</b> .....	8192P	xxxxxxxxxxxxxxxx	255.186,30
<b>Movements during the period</b>			
Acquisitions, including produced fixed assets .....	8162		
Sales and disposals .....	8172		
Transfers from one heading to another .....(+)/(-)	8182		
<b>Acquisition value at the end of the period</b> .....	8192	255.186,30	
<b>Revaluation surpluses at the end of the period</b> .....	8252P	xxxxxxxxxxxxxxxx	
<b>Movements during the period</b>			
Recorded .....	8212		
Acquisitions from third parties .....	8222		
Cancelled .....	8232		
Transfers from one heading to another .....(+)/(-)	8242		
<b>Revaluation surpluses at the end of the period</b> .....	8252		
<b>Depreciation and amounts written down at the end of the period</b> .....	8322P	xxxxxxxxxxxxxxxx	153.770,14
<b>Movements during the period</b>			
Recorded .....	8272	23.137,45	
Written back .....	8282		
Acquisitions from third parties .....	8292		
Cancelled owing to sales and disposals .....	8302		
Transfers from one heading to another .....(+)/(-)	8312		
<b>Depreciation and amounts written down at the end of the period</b> .....	8322	176.907,59	
<b>NET BOOK VALUE AT THE END OF THE PERIOD</b> .....	(23)	<u>78.278,71</u>	

	Codes	Period	Previous period
<b>FURNITURE AND VEHICLES</b>			
<b>Acquisition value at the end of the period</b> .....	8193P	xxxxxxxxxxxxxxxx	617.670,65
<b>Movements during the period</b>			
Acquisitions, including produced fixed assets .....	8163	71.753,14	
Sales and disposals .....	8173		
Transfers from one heading to another .....(+)/(-)	8183		
<b>Acquisition value at the end of the period</b> .....	8193	689.423,79	
<b>Revaluation surpluses at the end of the period</b> .....	8253P	xxxxxxxxxxxxxxxx	
<b>Movements during the period</b>			
Recorded .....	8213		
Acquisitions from third parties .....	8223		
Cancelled .....	8233		
Transfers from one heading to another .....(+)/(-)	8243		
<b>Revaluation surpluses at the end of the period</b> .....	8253		
<b>Depreciation and amounts written down at the end of the period</b> .....	8323P	xxxxxxxxxxxxxxxx	296.127,63
<b>Movements during the period</b>			
Recorded .....	8273	105.389,71	
Written back .....	8283		
Acquisitions from third parties .....	8293		
Cancelled owing to sales and disposals .....	8303		
Transfers from one heading to another .....(+)/(-)	8313		
<b>Depreciation and amounts written down at the end of the period</b> .....	8323	401.517,34	
<b>NET BOOK VALUE AT THE END OF THE PERIOD</b> .....	(24)	<u>287.906,45</u>	

	Codes	Period	Previous period
<b>OTHER TANGIBLE FIXED ASSETS</b>			
<b>Acquisition value at the end of the period</b> .....	8195P	xxxxxxxxxxxxxxxx	999.235,91
<b>Movements during the period</b>			
Acquisitions, including produced fixed assets .....	8165	68.235,76	
Sales and disposals .....	8175		
Transfers from one heading to another .....(+)/(-)	8185		
<b>Acquisition value at the end of the period</b> .....	8195	1.067.471,67	
<b>Revaluation surpluses at the end of the period</b> .....	8255P	xxxxxxxxxxxxxxxx	
<b>Movements during the period</b>			
Recorded .....	8215		
Acquisitions from third parties .....	8225		
Cancelled .....	8235		
Transfers from one heading to another .....(+)/(-)	8245		
<b>Revaluation surpluses at the end of the period</b> .....	8255		
<b>Depreciation and amounts written down at the end of the period</b> .....	8325P	xxxxxxxxxxxxxxxx	202.730,54
<b>Movements during the period</b>			
Recorded .....	8275	110.796,96	
Written back .....	8285		
Acquisitions from third parties .....	8295		
Cancelled owing to sales and disposals .....	8305		
Transfers from one heading to another .....(+)/(-)	8315		
<b>Depreciation and amounts written down at the end of the period</b> .....	8325	313.527,50	
<b>NET BOOK VALUE AT THE END OF THE PERIOD</b> .....	(26)	<u>753.944,17</u>	

	Codes	Period	Previous period
<b>OTHER ENTERPRISES - PARTICIPATING INTERESTS AND SHARES</b>			
<b>Acquisition value at the end of the period</b> .....	8393P	xxxxxxxxxxxxxxxx	
<b>Movements during the period</b>			
Acquisitions, including produced fixed assets .....	8363		
Sales and disposals .....	8373		
Transfers from one heading to another .....(+)/(-)	8383		
<b>Acquisition value at the end of the period</b> .....	8393		
<b>Revaluation surpluses at the end of the period</b> .....	8453P	xxxxxxxxxxxxxxxx	
<b>Movements during the period</b>			
Recorded .....	8413		
Acquisitions from third parties .....	8423		
Cancelled .....	8433		
Transfers from one heading to another .....(+)/(-)	8443		
<b>Revaluation surpluses at the end of the period</b> .....	8453		
<b>Amounts written down at the end of the period</b> .....	8523P	xxxxxxxxxxxxxxxx	
<b>Movements during the period</b>			
Recorded .....	8473		
Written back .....	8483		
Acquisitions from third parties .....	8493		
Cancelled owing to sales and disposals .....	8503		
Transfers from one heading to another .....(+)/(-)	8513		
<b>Amounts written down at the end of the period</b> .....	8523		
<b>Uncalled amounts at the end of the period</b> .....	8553P	xxxxxxxxxxxxxxxx	
<b>Movements during the period</b> .....(+)/(-)	8543		
<b>Uncalled amounts at the end of the period</b> .....	8553		
<b>NET BOOK VALUE AT THE END OF THE PERIOD</b> .....	(284)		
<b>OTHER ENTERPRISES - AMOUNTS RECEIVABLE</b>			
<b>NET BOOK VALUE AT THE END OF THE PERIOD</b> .....	285/8P	xxxxxxxxxxxxxxxx	98.971,25
<b>Movements during the period</b>			
Additions .....	8583	1.300,00	
Repayments .....	8593		
Amounts written down .....	8603		
Amounts written back .....	8613		
Exchange differences .....(+)/(-)	8623		
Other .....(+)/(-)	8633		
<b>NET BOOK VALUE AT THE END OF THE PERIOD</b> .....	(285/8)	100.271,25	
<b>ACCUMULATED AMOUNTS WRITTEN OFF ON AMOUNTS RECEIVABLE AT THE END OF THE PERIOD</b> .....	8653		

**OTHER INVESTMENTS AND DEPOSIT, DEFERRED CHARGES AND ACCRUED INCOME (ASSETS)**

	Codes	Period	Previous period
<b>INVESTMENTS: OTHER INVESTMENTS AND DEPOSITS</b>			
<b>Shares and current investments other than fixed income investments ..</b>	51		
Shares - Book value increased with the uncalled amount .....	8681		
Shares - Uncalled amount .....	8682		
Precious metals and works of art .....	8683		
<b>Fixed income securities .....</b>	52		
Fixed income securities issued by credit institutions .....	8684		
<b>Fixed term accounts with credit institutions .....</b>	53		
With residual term or notice of withdrawal			
up to one month .....	8686		
between one month and one year .....	8687		
over one year .....	8688		
<b>Other investments not mentioned above .....</b>	8689		

**DEFERRED CHARGES AND ACCRUED INCOME**

**Allocation of heading 490/1 of assets if the amount is significant.**

Prepaid expenses relating to fiscal year 2018-2019

Period
61.814,71

**STATEMENT OF CAPITAL AND SHAREHOLDING STRUCTURE**

**STATEMENT OF CAPITAL**

**Social capital**

Issued capital at the end of the period .....  
 Issued capital at the end of the period .....

Codes	Period	Previous period
100P	XXXXXXXXXXXXXX	1.250.000,00
(100)	1.250.000,00	

Changes during the period

Structure of the capital  
 Different categories of shares

Shares with nominal value .....  
 Registered shares .....  
 Shares dematerialized .....

Codes	Amounts	Number of shares
	1.250.000,00	5.000
8702	XXXXXXXXXXXXXX	5.000
8703	XXXXXXXXXXXXXX	

**Capital not paid**

Uncalled capital .....  
 Capital called, but not paid .....  
 Shareholders having yet to pay up in full

Codes	Uncalled capital	Capital called, but not paid
(101)		XXXXXXXXXXXXXX
8712	XXXXXXXXXXXXXX	

**OWN SHARES**

Held by the company itself  
 Amount of capital held .....  
 Number of shares held .....  
 Held by the subsidiaries  
 Amount of capital held .....  
 Number of shares held .....

**Commitments to issue shares**

Owing to the exercise of conversion rights  
 Amount of outstanding convertible loans .....  
 Amount of capital to be subscribed .....  
 Corresponding maximum number of shares to be issued .....  
 Owing to the exercise of subscription rights  
 Number of outstanding subscription rights .....  
 Amount of capital to be subscribed .....  
 Corresponding maximum number of shares to be issued .....

**Authorized capital, not issued** .....

Codes	Period
8721	
8722	
8731	
8732	
8740	
8741	
8742	
8745	
8746	
8747	
8751	

**Shared issued, not representing capital**

Distribution

Number of shares held .....

Number of voting rights attached thereto .....

Allocation by shareholder

Number of shares held by the company itself .....

Number of shares held by its subsidiaries .....

Codes	Period
8761	
8762	
8771	
8781	

**STRUCTURE OF SHAREHOLDINGS OF THE ENTERPRISE AT YEAR-END CLOSING DATE**

as shown by the notifications received by the company in accordance with the Companies Code, Article 631 §2, final paragraph, and Article 632 §2, final paragraph; the act of 2 May 2007 on the disclosure of major holdings, Article 14, paragraph four; and the Royal Decree of 21 August 2008 comprising further rules on certain multilateral trading facilities, Article 5.

**Shareholder structure for Jaguar Land Rover Belux:**

Jaguar Land Rover Limited (no 1672070)	4.999 shares
Jaguar Land Rover Holdings Limited (no 4019301)	1 share

**PROVISIONS FOR OTHER LIABILITIES AND CHARGES**

**ANALYSIS OF THE HEADING 164/5 OF LIABILITIES IF THE AMOUNT IS SIGNIFICANT**

Warranty provision  
Provision for legal cases  
Other provisions

Period
941.444,00
1.210.000,00
235.000,00

**STATEMENT OF AMOUNTS PAYABLE, ACCRUED CHARGES AND DEFERRED INCOME**

**BREAKDOWN OF AMOUNTS PAYABLE WITH AN ORIGINAL PERIOD TO MATURITY OF MORE THAN ONE YEAR, ACCORDING TO THEIR RESIDUAL TERM**

**Current portion of amounts payable after more than one year falling due within one year**

	Codes	Period
Financial debts .....	8801	
Subordinated loans .....	8811	
Unsubordinated debentures .....	8821	
Leasing and other similar obligations .....	8831	
Credit institutions .....	8841	
Other loans .....	8851	
Trade debts .....	8861	
Suppliers .....	8871	
Bills of exchange payable .....	8881	
Advance payments received on contracts in progress .....	8891	
Other amounts payable .....	8901	

**Total amounts payable after more than one year, not more than one year** ..... (42)

**Amounts payable after more than one year, between one and five years**

Financial debts .....	8802	
Subordinated loans .....	8812	
Unsubordinated debentures .....	8822	
Leasing and other similar obligations .....	8832	
Credit institutions .....	8842	
Other loans .....	8852	
Trade debts .....	8862	
Suppliers .....	8872	
Bills of exchange payable .....	8882	
Advance payments received on contracts in progress .....	8892	
Other amounts payable .....	8902	

**Total amounts payable after more than one year, between one and five years** ..... 8912

**Amounts payable after more than one year, over five years**

Financial debts .....	8803	
Subordinated loans .....	8813	
Unsubordinated debentures .....	8823	
Leasing and other similar obligations .....	8833	
Credit institutions .....	8843	
Other loans .....	8853	
Trade debts .....	8863	
Suppliers .....	8873	
Bills of exchange payable .....	8883	
Advance payments received on contracts in progress .....	8893	
Other amounts payable .....	8903	

**Total amounts payable after more than one year, over five years** ..... 8913

**AMOUNTS PAYABLE GUARANTEED** (headings 17 and 42/48 of liabilities)

**Amounts payable guaranteed by Belgian public authorities**

	Codes	Period
Financial debts .....	8921	
Subordinated loans .....	8931	
Unsubordinated debentures .....	8941	
Leasing and other similar obligations .....	8951	
Credit institutions .....	8961	
Other loans .....	8971	
Trade debts .....	8981	
Suppliers .....	8991	
Bills of exchange payable .....	9001	
Advance payments received on contracts in progress .....	9011	
Remuneration and social security .....	9021	
Other amounts payable .....	9051	
<b>Total amounts payable guaranteed by Belgian public authorities .....</b>	<b>9061</b>	

**Amounts payable guaranteed by real guarantees given or irrevocably promised by the enterprise on its own assets**

Financial debts .....	8922	
Subordinated loans .....	8932	
Unsubordinated debentures .....	8942	
Leasing and other similar obligations .....	8952	
Credit institutions .....	8962	
Other loans .....	8972	
Trade debts .....	8982	
Suppliers .....	8992	
Bills of exchange payable .....	9002	
Advance payments received on contracts in progress .....	9012	
Taxes, remuneration and social security .....	9022	
Taxes .....	9032	
Remuneration and social security .....	9042	
Other amounts payable .....	9052	
<b>Total amounts payable guaranteed by real guarantees given or irrevocably promised by the enterprise on its own assets .....</b>	<b>9062</b>	

**AMOUNTS PAYABLE FOR TAXES, REMUNERATION AND SOCIAL SECURITY**

**Taxes** (headings 450/3 and 178/9 of the liabilities)

Expired taxes payable .....	9072	
Non expired taxes payable .....	9073	22.839.785,31
Estimated taxes payable .....	450	

**Remuneration and social security** (headings 454/9 and 178/9 of the liabilities)

Amount due to the National Office of Social Security .....	9076	
Other amounts payable relating to remuneration and social security .....	9077	1.314.578,51

**ACCRUED CHARGES AND DEFERRED INCOME**

**Allocation of heading 492/3 of liabilities if the amount is significant**

Period
2.375.639,12
57.182,90
355.223,84

Deferred revenue Connected Car

Deferred revenue LR Care

Deferred revenue Buyback liabilities



	Codes	Period	Previous period
<b>Provisions for pensions</b>			
Additions (uses and write-back) ..... (+)/(-)	635		
<b>Amounts written off</b>			
Stocks and contracts in progress			
Recorded .....	9110	1.000.480,60	757.443,66
Written back .....	9111		
Trade debtors			
Recorded .....	9112		391.990,31
Written back .....	9113	25.172,13	
<b>Provisions for risks and charges</b>			
Additions .....	9115	279.902,63	
Uses and write-back .....	9116		634.306,66
<b>Other operating charges</b>			
Taxes related to operation .....	640	115.141,51	271.581,65
Other charges .....	641/8	6.898,85	20.677,31
<b>Hired temporary staff and persons placed at the enterprise's disposal</b>			
Total number at the closing date .....	9096	3	2
Average number calculated as full-time equivalents .....	9097	2,8	2,3
Number of actual worked hours .....	9098	5.546	4.652
Charges to the enterprise .....	617	134.058,76	127.363,43



**INCOME AND CHARGE OF EXCEPTIONAL SIZE OR INCIDENCE**

	Codes	Period	Previous period
<b>NON-RECURRING INCOME</b> .....	76		
<b>Non-recurring operating income</b> .....	(76A)		
Write-back of depreciation and of amounts written off intangible and tangible fixed assets .....	760		
Write-back of provisions for extraordinary operating liabilities and charges .....	7620		
Capital gains on disposal of intangible and tangible fixed asset .....	7630		
Other non-recurring operating income .....	764/8		
<b>Non-recurring financial income</b> .....	(76B)		
Write-back of amounts written down financial fixed assets .....	761		
Write-back of provisions for extraordinary financial liabilities and charges .....	7621		
Capital gains on disposal of financial fixed assets .....	7631		
Other non-recurring financial income .....	769		
<b>NON-RECURRING EXPENSES</b> .....	66	71.143,00	
<b>Non-recurring operating charges</b> .....	(66A)	71.143,00	
Non-recurring depreciation of and amounts written off formation expenses, intangible and tangible fixed assets .....	660		
Provisions for extraordinary operating liabilities and charges: Appropriations (uses) .....	6620		
Capital losses on disposal of intangible and tangible fixed assets .....	6630		
Other non-recurring operating charges .....	664/7	71.143,00	
Non-recurring operating charges carried to assets as restructuring costs .....	6690		
<b>Non-recurring financial charges</b> .....	(66B)		
Amounts written off financial fixed assets .....	661		
Provisions for extraordinary financial liabilities and charges - Appropriations (uses) .....	6621		
Capital losses on disposal of financial fixed assets .....	6631		
Other non-recurring financial charges .....	668		
Non-recurring financial charges carried to assets as restructuring costs .....	6691		

**INCOME TAXES AND OTHER TAXES**

**INCOME TAXES**

<b>Income taxes on the result of the period</b> .....	
Income taxes paid and withholding taxes due or paid .....	
Excess of income tax prepayments and withholding taxes paid recorded under assets .....	
Estimated additional taxes .....	
<b>Income taxes on the result of prior periods</b> .....	
Additional income taxes due or paid .....	
Additional income taxes estimated or provided for .....	

Codes	Period
9134	2.009.800,00
9135	2.000.000,00
9136	
9137	9.800,00
9138	37.287,76
9139	37.287,76
9140	
	-27.566,89
	800.000,00

**In so far as taxes of the period are materially affected by differences between the profit before taxes as stated in annual accounts and the estimated taxable profit**

- NID
- Disallowed expenses

Period

**Impact of non recurring results on the amount of the income taxes relating to the current period**

**Status of deferred taxes**

- Deferred taxes representing assets .....
- Accumulated tax losses deductible from future taxable profits .....
- Passive latencies .....
- Allocation of deferred taxes representing liabilities

Codes	Period
9141	
9142	
9144	

**VALUE ADDED TAXES AND OTHER TAXES BORNE BY THIRD PARTIES**

**Value added taxes charged**

- To the enterprise (deductible) .....
- By the enterprise .....

**Amounts withheld on behalf of third party**

- For payroll withholding taxes .....
- For withholding taxes on investment income .....

Codes	Period	Previous period
9145	5.687.790,76	4.499.522,57
9146	116.915.834,52	112.395.448,03
9147	2.019.854,86	1.905.284,14
9148		

**RIGHTS AND COMMITMENTS NOT REFLECTED IN THE BALANCE SHEET**

Codes	Period
<b>PERSONAL GUARANTEES PROVIDED OR IRREVOCABLY PROMISED BY THE ENTERPRISE AS SECURITY FOR DEBTS AND COMMITMENTS OF THIRD PARTIES</b> .....	9149
<b>Of which</b>	
Bills of exchange in circulation endorsed by the enterprise .....	9150
Bills of exchange in circulation drawn or guaranteed by the enterprise .....	9151
Maximum amount for which other debts or commitments of third parties are guaranteed by the enterprise .....	9153
<b>REAL GUARANTEES</b>	
<b>Real guarantees provided or irrevocably promised by the enterprise on its own assets as security of debts and commitments of the enterprise</b>	
Mortgages	
Book value of the immovable properties mortgaged .....	9161
Amount of registration .....	9171
Pledging of goodwill - Amount of the registration .....	9181
Pledging of other assets - Book value of other assets pledged .....	9191
Guarantees provided on future assets - Amount of assets involved .....	9201
<b>Real guarantees provided or irrevocably promised by the enterprise on its own assets as security of debts and commitments of third parties</b>	
Mortgages	
Book value of the immovable properties mortgaged .....	9162
Amount of registration .....	9172
Pledging of goodwill - Amount of the registration .....	9182
Pledging of other assets - Book value of other assets pledged .....	9192
Guarantees provided on future assets - Amount of assets involved .....	9202

Codes	Period
<b>GOODS AND VALUES, NOT DISCLOSED IN THE BALANCE SHEET, HELD BY THIRD PARTIES IN THEIR OWN NAME BUT AT RISK TO AND FOR THE BENEFIT OF THE ENTERPRISE</b>	
<b>SUBSTANTIAL COMMITMENTS TO ACQUIRE FIXED ASSETS</b>	
<b>SUBSTANTIAL COMMITMENTS TO DISPOSE OF FIXED ASSETS</b>	
<b>FORWARD TRANSACTIONS</b>	
<b>Goods purchased (to be received)</b> .....	9213
<b>Goods sold (to be delivered)</b> .....	9214
<b>Currencies purchased (to be received)</b> .....	9215
<b>Currencies sold (to be delivered)</b> .....	9216

**RIGHTS AND COMMITMENTS NOT REFLECTED IN THE BALANCE SHEET**

**COMMITMENTS RELATING TO TECHNICAL GUARANTEES IN RESPECT OF SALES OR SERVICES**

Period

**AMOUNT, NATURE AND FORM CONCERNING LITIGATION AND OTHER IMPORTANT COMMITMENTS**

Period

**SUPPLEMENT RETIREMENTS OR SURVIVORS PENSION PLANS IN FAVOUR OF THE PERSONNEL OR THE EXECUTIVES OF THE ENTERPRISE**

**Brief description**

**Measures taken by the enterprise to cover the resulting charges**

**PENSIONS FUNDED BY THE ENTERPRISE**

**Estimated amount of the commitments resulting from past services .....**

Methods of estimation

Code	Period
9220	

**NATURE AND FINANCIAL IMPACT OF SIGNIFICANT EVENTS AFTER THE CLOSING DATE NOT INCLUDED IN THE BALANCE SHEET OR THE INCOME STATEMENT**

Period

**COMMITMENTS TO PURCHASE OR SALE AVAILABLE TO THE COMPANY AS ISSUER OF OPTIONS FOR SALE OR PURCHASE**

Period

**NATURE AND COMMERCIAL OBJECTIVE OF TRANSACTIONS NOT REFLECTED IN THE BALANCE SHEET**

**Provided that the risks or advantages coming from these transactions are significant and if the disclosure of the risks or advantages is necessary to appreciate the financial situation of the company**

Period

**RIGHTS AND COMMITMENTS NOT REFLECTED IN THE BALANCE SHEET**

**OTHER RIGHTS AND COMMITMENTS NOT REFLECTED IN THE BALANCE SHEET (including those which can not be quantified)**

Period

**RELATIONSHIPS WITH AFFILIATED ENTERPRISES, ASSOCIATED ENTERPRISES AND OTHERS  
ENTERPRISES LINKED BY PARTICIPATING INTERESTS**

	Codes	Period	Previous period
<b>AFFILIATED ENTERPRISES</b>			
<b>Financial fixed assets</b> .....	(280/1)		
Participating interests .....	(280)		
Subordinated amounts receivable .....	9271		
Other amounts receivable .....	9281		
<b>Amounts receivable</b> .....	9291	77.582.358,73	53.072.613,56
Over one year .....	9301		
Within one year .....	9311	77.582.358,73	53.072.613,56
<b>Current investments</b> .....	9321		
Shares .....	9331		
Amounts receivable .....	9341		
<b>Amounts payable</b> .....	9351	106.039.924,97	59.048.025,81
Over one year .....	9361		
Within one year .....	9371	106.039.924,97	59.048.025,81
<b>Personal and real guarantees</b>			
Provided or irrevocably promised by the enterprise as security for debts or commitments of affiliated enterprises .....	9381		
Provided or irrevocably promised by affiliated enterprises as security for debts or commitments of the enterprise .....	9391		
<b>Other significant financial commitments</b> .....	9401		
<b>Financial results</b>			
Income from financial fixed assets .....	9421		
Income from current assets .....	9431	5.151,23	
Other financial income .....	9441		
Debt charges .....	9461		
Other financial charges .....	9471		
<b>Disposal of fixed assets</b>			
Capital gains obtained .....	9481		
Capital losses suffered .....	9491		

**RELATIONSHIPS WITH AFFILIATED ENTERPRISES, ASSOCIATED ENTERPRISES AND OTHERS  
ENTERPRISES LINKED BY PARTICIPATING INTERESTS**

	Codes	Period	Previous period
<b>ASSOCIATED ENTERPRISES</b>			
<b>Financial fixed assets</b> .....	9253		
Participating interests .....	9263		
Subordinated amounts receivable .....	9273		
Other amounts receivable .....	9283		
<b>Amounts receivable</b> .....	9293		
Over one year .....	9303		
Within one year .....	9313		
<b>Amounts payable</b> .....	9353		
Over one year .....	9363		
Within one year .....	9373		
<b>Personal and real guarantees</b>			
Provided or irrevocably promised by the enterprise as security for debts or commitments of associated enterprises .....	9383		
Provided or irrevocably promised by associated enterprises as security for debts or commitments of the enterprise .....	9393		
<b>Other significant financial commitments</b> .....	9403		
<b>OTHER ENTERPRISES LINKED BY PARTICIPATING INTERESTS</b>			
<b>Financial fixed assets</b> .....	9252		
Participating interests .....	9262		
Subordinated amounts receivable .....	9272		
Other amounts receivable .....	9282		
<b>Amounts receivable</b> .....	9292		
Over one year .....	9302		
Within one year .....	9312		
<b>Amounts payable</b> .....	9352		
Over one year .....	9362		
Within one year .....	9372		

**RELATIONSHIPS WITH AFFILIATED ENTERPRISES, ASSOCIATED ENTERPRISES AND OTHERS  
ENTERPRISES LINKED BY PARTICIPATING INTERESTS**

**TRANSACTIONS WITH ENTERPRISES LINKED BY PARTICIPATING INTERESTS OUT OF MARKET  
CONDITIONS**

**Mention of these transactions if they are significant, including the amount of the transactions, the nature of the link, and all information about the transactions which should be necessary to get a better understanding of the situation of the company**

Period

**FINANCIAL RELATIONSHIPS WITH**

**DIRECTORS, MANAGERS, INDIVIDUALS OR BODIES CORPORATE WHO CONTROL THE ENTERPRISE WITHOUT BEING ASSOCIATED THEREWITH OR OTHER ENTERPRISES CONTROLLED BY THESE PERSONS**

**Amounts receivable from these persons** .....

Conditions on amounts receivable, rate, duration, possibly reimbursed amounts, canceled amounts or renounced amounts

**Guarantees provided in their favour** .....

**Other significant commitments undertaken in their favour** .....

**Amount of direct and indirect remunerations and pensions, included in the income statement, as long as this disclosure does not concern exclusively or mainly, the situation of a single identifiable person**

To directors and managers .....

To former directors and former managers .....

Codes	Period
9500	
9501	
9502	
9503	
9504	

**AUDITORS OR PEOPLE THEY ARE LINKED TO**

**Auditor's fees** .....

**Fees for exceptional services or special missions executed in the company by the auditor**

Other attestation missions .....

Tax consultancy .....

Other missions external to the audit .....

**Fees for exceptional services or special missions executed in the company by people they are linked to**

Other attestation missions .....

Tax consultancy .....

Other missions external to the audit .....

Codes	Period
9505	61.000,00
95061	
95062	
95063	
95081	
95082	
95083	

**Mentions related to article 133, paragraph 6 from the Companies Code**

## INFORMATION RELATING TO CONSOLIDATED ACCOUNTS

### INFORMATION TO DISCLOSE BY EACH ENTERPRISE THAT IS SUBJECT TO COMPANY LAW ON THE CONSOLIDATED ACCOUNTS OF ENTERPRISES

~~The enterprise has drawn up published a consolidated annual statement of accounts and a management report\*~~

The enterprise has not published a consolidated annual statement of accounts and a management report, since it is exempt for this obligation for the following reason\*

~~The enterprise and its subsidiaries on consolidated basis exceed not more than one of limits mentioned in art. 16 of Company Law\*~~

~~The enterprise only has subsidiaries which, considering the assessment of the consolidated assets, consolidated financial position or consolidated results, individual or together, are of a negligible size\* (Art. 110 of Company Law)~~

The enterprise itself is a subsidiary of an enterprise which does prepare and publish consolidated accounts in which annual accounts of the enterprise are included\*

If yes, justification of the compliance with all conditions for exemption set out in art. 113 par. 2 and 3 of Company Law:

The parent company publishes a consolidated annual account.

Name, full address of registered office and, for an enterprise governed by Belgian Law, the V. A. T. or national number of the parent company preparing and publishing the consolidated accounts required

**Jaguar Land Rover Ltd**  
**Abbey Road**  
**CV3 4LF Whitley, Coventry, United Kingdom**

### INFORMATION TO DISCLOSE BY THE REPORTING ENTERPRISE BEING A SUBSIDIARY OR A JOINT SUBSIDIARY

Name, full address of the registered office and, for an enterprise governed by Belgian Law, the company number of the parent company(ies) and the specification whether the parent company(ies) prepare(s) and publish(es) consolidated annual accounts in which the annual accounts of the enterprise are included\*\*

**Jaguar Land Rover Ltd**  
**Abbey Road**  
**CV3 4LF Whitley, Coventry, United Kingdom**

**The enterprise draws up consolidated annual accounts data for the major part of the enterprise**

If the parent company(ies) is (are) (an) enterprise(s) governed by foreign law disclose where the consolidated accounts can be obtained\*\*

**Jaguar Land Rover Ltd**  
**Abbey Road**  
**CV3 4LF Whitley, Coventry, United Kingdom**

\* Delete where no appropriate.

\*\* Where the accounts of the enterprise are consolidated at different levels, the information should be given for the consolidated aggregate at the highest level on the one hand and the lowest level on the other hand of which the enterprise is a subsidiary and for which consolidated accounts are prepared and published.

## VALUATION RULES

The present valuation rules were drawn up in compliance with the provisions set out in Volume II, Title I, Chapter II of the Royal Decree of 30 January 2001 implementing the Act of 7 May 1999, Companies Code.

The valuation rules concern the valuation of all properties, receivables, debts and obligations of any nature whatsoever related to the company and the equity capital granted to it. When determining and applying the valuation rules it is assumed the company intends to continue doing business.

### 1. General valuation rules

#### Separate valuation of the assets

Each asset is valued separately. The depreciations and devaluations are specific to the assets they concern. The reserves for risks and costs are individualised.

#### Prudence, sincerity and good faith

The valuations, the depreciations, the devaluations and the reserves for risks and costs meet the prudence, sincerity and good faith requirements.

The depreciations, the devaluations and the reserves for risks and costs are systematically generated and are not dependent on the results for the financial year.

In cases in which the valuation, the foreseeable risks, the possible losses and the devaluations are inevitably aleatory because of a lack of objective evaluation criteria, this will be recorded in the explanatory note if the relevant amounts are important in respect of the true and fair view requirement.

The devaluations and the reserves for risks and costs that are higher than required are not maintained.

#### Purchase value - Nominal value - Revaluation

The general rule is that every asset is valued at purchase value and that this amount is entered in the balance sheet after deduction of the relevant depreciations and devaluations. The receivables, however, are valued at their nominal value. The tangible fixed assets, the participations and shares under the financial fixed assets may be revalued in compliance with Article 34 of the above-mentioned R.D.

### 2. Special rules

#### Establishment costs

## VALUATION RULES

The establishment costs are borne during the financial year in which they were laid out.

### Intangible fixed assets

Intangible fixed assets not acquired from third parties are only entered in the assets at production cost insofar as this cost does not exceed a cautious estimate of the use value or of the future yield of these fixed assets for the company. For intangible fixed assets acquired from third parties with limited useful life the following depreciation percentages are used:

Goodwill: 10% Linear

### Tangible fixed assets

#### (a) Valuation gross value

The tangible fixed assets are valued at purchase value and this amount is entered in the balance sheet after deduction of the relevant depreciations and devaluations. In addition to the purchase price the purchase value comprises the additional costs.

#### (b) Depreciations

Tangible fixed assets with a limited useful life are depreciated linearly or degressively in compliance with the plan drawn up by the Board of Directors.

The following depreciation percentages are used:

Adaptation works to buildings: 10 % Linear

Installations, machines and equipment: 10 % Linear

Office furniture: 10 % Linear

Computers: 20 % Linear

Rolling stock: 20 % Linear

### Inventories

The raw materials, consumables and goods for resale are valued on the basis of their purchase value (individualised) at purchase value or at the market value on the balance sheet date if it is lower. Specific devaluations are provided in order to take into account slowly rotating and disused inventories.

### Financial fixed assets

The participations and the guarantees paid in cash are entered at their purchase value.

## VALUATION RULES

### Receivables

Are entered at nominal value. The necessary devaluations are entered on the outstanding receivables and the doubtful debts insofar as there is some uncertainty about the debt being paid on the due date.

### Liquid assets

Liquid assets are valued at nominal value

Reserves for risks and costs are created in order to meet:

- The company's obligations regarding retirement and survival pensions, early retirement schemes and other similar pensions;
- The costs of major repair or maintenance works;
- The loss or cost risks resulting from personal or collateral securities granted to guarantee debts or third party obligations, from obligations to purchase or sell fixed assets, from the execution of orders placed or received, from forward positions or forward contracts in goods, from technical warranties linked to sales or services already supplied by the company, from pending disputes.

### Debts

Debts are entered in the balance sheet at nominal value.

### Foreign currency receivables and debts

Foreign currency receivables and debts are converted at the indicative rate of the N.B.B. (Belgian National Bank) on the balance sheet date. Non-realised exchange rates - resulting profits or losses are entered in the financial results.

### Carried-forward accounts

The costs to be carried forward include costs incurred during the financial year but which will be paid in the following financial year. The accrued income, i.e. the income that will only be received in the following financial year but which is related to the past financial year, is also entered here.

This concerns costs that will only be paid in a subsequent financial year but which are related to the past financial year. These costs are valued at nominal value. This also concerns the income to be carried forward, i.e. income generated during the financial year or during the previous financial year but which is related to a subsequent financial year.

**OTHER DOCUMENTS TO BE DEPOSITED IN ACCORDANCE  
WITH THE COMPANIES CODE**

**MANAGEMENT REPORT**



**Jaguar Land Rover Belux NV  
Generaal Lemanstraat 47, 2018 ANTWERPEN  
VAT number: BE 0456.612.553**

***Annual Report of the Board of Directors to the General Assembly of Shareholders,  
to be held on June 4<sup>th</sup>, 2018 regarding the financial year closed at March 31<sup>st</sup>, 2018***

Dear Sirs,

In accordance with the legal and statutory commitments, we hereby report to you the exercise of our mandate during the financial year closed at March 31<sup>st</sup>, 2018 and we submit the annual accounts for approval.

**1 Explanatory disclosures to the annual account closed at March 31<sup>st</sup>, 2018**

The annual account shows a profit of 3,075,603.53 EUR this year, whilst it was 3,091,261.72 EUR last year.

The financial year 2017-2018 shows a total amount of fixed assets of 1,120,129.33 EUR.

The stock of goods purchased for resale is per end of March 56,447,907.88 EUR, which is an increase of 28,224,165.18 EUR against last year. This relates to the launch of new models during the fiscal period.

The amounts receivable within one year increased with 33,344,710.91 EUR and ends up with a total of 131,657,783.21 EUR, existing out of trade debtors (44,127,771.58 EUR) and other amounts receivable (87,530,011.63 EUR). The other amounts receivable mainly concern the current account Jaguar Land Rover Ltd for an amount of 77,276,773.05 EUR.

The "Provisions for liabilities and charges" shows at the end of the financial year a balance of 2,386,444.00 EUR. Moreover, a provision was made for legal cases for an amount of 1,210,000.00 EUR.

The amounts payable within one year show a balance of 162,762,908.44 EUR. This is 53,107,077.98 EUR more than the previous year.

During the financial year 2017-2018, the enterprise sold 11,329 vehicles against 11,900 vehicles in the financial year 2016-2017.

The operating charges balanced at the end of the financial year 532,976,309.99 EUR.

The financial income is 5,198.76 EUR and the financial charges are 1,875,185.05 EUR.

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**MANAGEMENT REPORT**



**2 Appropriation of the result**

At the end of this financial year, retained earnings are 13,332,203.46 EUR. The breakdown of this is:

	EUR
Profit for the period	3,075,603.53
Profit carried forward from previous period	10,256,599.93
	-----
Profit available for appropriation	13,332,203.46
Profit to be carried forward	13,332,203.46
	-----
	13,332,203.46

**3 Information with regard to important post balance sheet date events**

The Board of Directors would like to report that there have been no important post balance sheet date events.

**4 Circumstances which can influence the enterprise's development substantially (insofar as this could not bring serious detriment to the enterprise)**

The Board of Directors would like to announce that, in the course of the financial year, there have been no circumstances which can influence the enterprise's development substantially.

**5 Research and development**

In the course of the financial year, there have been no exceptional activities in the field of research and development.

**6 Capital mutation**

The Board of Directors reports that there have been no capital mutations in the course of the financial year. Should the occasion arise, capital mutations need to be reported according to article 608 from the Companies Code.

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**OTHER DOCUMENTS TO BE DEPOSITED IN ACCORDANCE  
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**MANAGEMENT REPORT**



**7 Purchase own shares**

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The Board of Directors announces that neither the enterprise, nor any subsidiaries, nor an individual acting on behalf of himself but for the sake of the enterprise or a direct subsidiary, have acquired shares, dividend-right shares or certificates.

**8 Conflict of interests of the Directors**

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The Board of Directors reports that there have been no transactions or decisions in the course of the financial year, which resort under the application of article 523 of the Companies Code.

**9 Discharge of directors and auditors**

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In accordance with the law and the articles of association, we request you to discharge the directors and the auditors for their mandate practiced during the financial year 2017-2018.

**10 Branch office**

---

The enterprise does not hold any branch offices.

**11 Financial instruments**

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The enterprise did not possess any financial instruments during the financial year 2017-2018, which had a significant impact on the judgment of the assets, equity and liabilities, financial position and the results of the enterprise.

**12 Prominent risks and insecurities**

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There are no risks and insecurities which can influence the enterprise considerably.

Jaguar Land Rover Cars Ltd keeps investing in the development of her innovatory spectrum of products. Jaguar Land Rover Belux will continue to follow up and support conscientiously the commercialization of these vehicles in Belgium and Luxemburg, and will safeguard the quality of her dealer network. The Board of Directors of Jaguar Land Rover Belux has full confidence in the future of both brand and enterprise.

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**OTHER DOCUMENTS TO BE DEPOSITED IN ACCORDANCE  
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**MANAGEMENT REPORT**



This report will be deposited pursuant to the legal provisions and will be deposited for inspection at the registered office.

Signed,  
Antwerp, May 16<sup>th</sup> 2018

  
\_\_\_\_\_  
Sir Marc Bienemann  
Delegated Director

  
\_\_\_\_\_  
Sir Barry Carsley  
Director

  
\_\_\_\_\_  
Sir Robert Grace  
Director

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**SOCIAL BALANCE SHEET**

Number of joint industrial committee:

218

**STATEMENT OF THE PERSONS EMPLOYED****EMPLOYEES FOR WHOM THE ENTERPRISE SUBMITTED A DIMONA DECLARATION OR WHO ARE RECORDED IN THE GENERAL PERSONNEL REGISTER****During the current period****Average number of employees**

	Codes	Total	1. Men	2. Women
Full-time .....	1001	62,7	49,7	13,0
Part-time .....	1002	2,5		2,5
Total in full-time equivalents .....	1003	64,8	49,7	15,1

**Number of hours actually worked**

	Codes	Total	1. Men	2. Women
Full-time .....	1011	105.953	85.503	20.450
Part-time .....	1012	3.437		3.437
Total .....	1013	109.390	85.503	23.887

**Personnel costs**

	Codes	Total	1. Men	2. Women
Full-time .....	1021	7.588.393,19	6.102.006,89	1.486.386,30
Part-time .....	1022	234.692,57		234.692,57
Total .....	1023	7.823.085,76	6.102.006,89	1.721.078,87

**Advantages in addition to wages .....**

1033	91.637,04	72.724,60	18.912,44
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**During the preceding period**

	Codes	P. Total	1P. Men	2P. Women
Average number of employees in FTE .....	1003	52,8	38,0	14,8
Number of hours actually worked .....	1013	91.392	66.070	25.322
Personnel costs .....	1023	6.403.780,86	4.629.489,06	1.774.291,80
Advantages in addition to wages .....	1033	76.606,84	56.204,86	20.401,98

	Codes	1. Full-time	2. Part-time	3. Total full-time equivalents
<b>At the closing date of the period</b>				
<b>Number of employees</b> .....	105	62	3	64,5
<b>By nature of the employment contract</b>				
Contract for an indefinite period .....	110	62	3	64,5
Contract for a definite period .....	111			
Contract for the execution of a specifically assigned work .....	112			
Replacement contract .....	113			
<b>According to gender and study level</b>				
Men .....	120	49		49,0
primary education .....	1200			
secondary education .....	1201			
higher non-university education .....	1202	21		21,0
university education .....	1203	28		28,0
Women .....	121	13	3	15,5
primary education .....	1210			
secondary education .....	1211	1	3	3,5
higher non-university education .....	1212	6		6,0
university education .....	1213	6		6,0
<b>By professional category</b>				
Management staff .....	130			
Employees .....	134	62	3	64,5
Workers .....	132			
Others .....	133			

**HIRED TEMPORARY STAFF AND PERSONNEL PLACED AT THE ENTERPRISE'S DISPOSAL****During the period**

Average number of persons employed .....

Number of hours actually worked .....

Costs for the enterprise .....

Codes	1. Hired temporary staff	2. Persons placed at the enterprise's disposal
150	2,8	
151	5.546	
152	134.058,76	

**LIST OF PERSONNEL MOVEMENTS DURING THE PERIOD****ENTRIES**

**Number of employees for whom the enterprise submitted a DIMONA declaration or who have been recorded in the general personnel register during the financial year .....**

**By nature of employment contract**

Contract for an indefinite period .....

Contract for a definite period .....

Contract for the execution of a specifically assigned work .....

Replacement contract .....

Codes	1. Full-time	2. Part-time	3. Total full-time equivalents
205	10		10,0
210	10		10,0
211			
212			
213			

**DEPARTURES**

**Number of employees whose contract-termination date has been entered in DIMONA declaration or in the general personnel register during the financial year .....**

**By nature of employment contract**

Contract for an indefinite period .....

Contract for a definite period .....

Contract for the execution of a specifically assigned work .....

Replacement contract .....

**By reason of termination of contract**

Retirement .....

Unemployment with extra allowance from enterprise .....

Dismissal .....

Other reason .....

Of which the number of persons who continue to render services to the enterprise at least half-time on a self-employed basis .....

Codes	1. Full-time	2. Part-time	3. Total full-time equivalents
305	7		7,0
310	7		7,0
311			
312			
313			
340			
341			
342			
343	7		7,0
350			

**INFORMATION ON TRAINING PROVIDED TO EMPLOYEES DURING THE PERIOD**

	Codes	Men	Codes	Women
<b>Total of initiatives of formal professional training at the expense of the employer</b>				
Number of employees involved .....	5801		5811	
Number of actual training hours .....	5802		5812	
Net costs for the enterprise .....	5803		5813	
of which gross costs directly linked to training .....	58031		58131	
of which fees paid and payments to collective funds .....	58032		58132	
of which grants and other financial advantages received (to deduct).. ..	58033		58133	
<b>Total of initiatives of less formal or informal professional training at the expense of the employer</b>				
Number of employees involved .....	5821		5831	
Number of actual training hours .....	5822		5832	
Net costs for the enterprise .....	5823		5833	
<b>Total of initiatives of initial professional training at the expense of the employer</b>				
Number of employees involved .....	5841		5851	
Number of actual training hours .....	5842		5852	
Net costs for the enterprise .....	5843		5853	