

Tata Technologies de Mexico, S.A. de C.V.
Annual Financial Statements
For the year ended March 31, 2018

TATA TECHNOLOGIES DE MEXICO SA DE CV, MEXICO

DIRECTORS: 1. Warren Harris
2. Fernando Oviedo
3. Sonal Ramrakhiani

REGISTERED: Blvd, Independencia, #1600, Ote.
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Coahuila, Mexico

Nineteenth annual report 2017-18

Tata Technologies de Mexico, S.A. de C.V.

Notes forming part of financial statements

SIGNIFICANT ACCOUNTING POLICIES

1.1 Basis of Preparation of Financial Statements

The financial statements have been prepared in accordance with Indian Accounting Standard ("Ind AS") notified under the Companies (Indian Accounting Standards) Rules, 2015.

The transition was carried out from Accounting principles generally accepted in India, which was the previous GAAP (referred as "previous GAAP"), which includes Standards notified under the Companies (Accounting Standards) Rules, 2006 which was followed upto the year ended March 31, 2016. These are the Company's first Ind AS financial statements. The date of transition to Ind AS is April 1, 2015.

These financial statements have been prepared in accordance with Ind AS as notified under the Companies (Indian Accounting Standards) Rules, 2015 read with Section 133 of the Companies Act, 2013.

1.2 Critical accounting estimates

The preparation of the financial statements in conformity with Ind AS requires management to make estimates, judgments and assumptions. These estimates, judgments and assumptions affect the application of accounting policies and the reported amounts of assets and liabilities, the disclosures of contingent assets and liabilities at the date of the financial statements and reported amounts of revenues and expenses during the year. Application of accounting policies that require critical accounting estimates involving complex and subjective judgments and the use of assumptions in these financial statements have been disclosed below. Accounting estimates could change from year to year. Actual results could differ from those estimates. Appropriate changes in estimates are made as management becomes aware of changes in circumstances surrounding the estimates. Changes in estimates are reflected in the financial statements in the year in which changes are made.

1.3 Revenue recognition

Revenue is measured at fair value of consideration received or receivable.

Revenue from services on time and materials contracts is recognized when services are rendered and related costs are incurred i.e. based on certification of time sheets as per the terms of specific contracts. Revenues from fixed price contracts are recognized when collectability of the resulting receivable is reasonably assured or percentage of completion method depending on terms of the contract. The percentage of completion is determined on the degree of the cost incurred. Foreseeable losses on such contracts are recognized when probable. Revenue accrued from the end of the last billing to the balance sheet date is recognised as unbilled revenue.

Revenue from third party software products and hardware sale is recognized upon delivery.

Interest income from a financial asset is recognised when it is probable that the economic benefits will flow to the Company and the amount of income can be measured reliably. Interest income is accrued on a time basis, by reference to the principal outstanding and at the effective interest rate applicable, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to that asset's net carrying amount on initial recognition.

1.4 Fixed assets and depreciation

Type of Asset	Useful life
Lease hold improvements	Lower of Lease period or useful life
Buildings	15 to 25 years
Plant and machinery	1 to 21 years
Computer equipment's	1 to 4 years
Vehicles	3 to 11 years
Furniture & fixtures	1 to 21 years
Software	1 to 4 years

Depreciation methods, useful lives and residual values are reviewed periodically, including at each financial year end with the effect of any changes in the estimate accounted for on a prospective basis.

Subsequent expenditures relating to property, plant and equipment is capitalized only when it is probable that future economic benefits associated with these will flow to the Company and the cost of the item can be measured reliably. Repairs and maintenance costs are recognized in net profit in the statement of profit and loss when incurred. The cost and related accumulated depreciation are eliminated from the financial statements upon sale or retirement of the asset and the resultant gains or losses are recognized in net profit in the statement of profit and loss.

1.5 Intangible assets

Intangible assets are stated at cost less accumulated amortization and impairment, if any. Intangible assets are amortized over their respective individual estimated useful lives on a straight-line basis, from the date that they are available for use. Amortization methods and useful lives are reviewed periodically including at each financial year end.

The cost and related accumulated depreciation are eliminated from the financial statements upon sale or retirement of the asset and the resultant gains or losses are recognized in net profit in the statement of profit and loss.

1.6 Inventories

Inventories are valued at the lower of cost and net realizable value. Cost of inventories are ascertained on a first in first out basis. Net realizable value is the estimated selling price in the ordinary course of business less estimated cost of completion and selling expenses.

1.7 Taxation

Current income tax expense is determined in accordance with tax laws applicable in countries where such operations are domiciled. Deferred tax expense or benefit is recognized on timing differences being the difference between taxable income and accounting income that originate in one period and are capable of reversal in one or more subsequent periods. Deferred tax assets and liabilities are measured using the tax rates and the tax laws that have been enacted or substantively enacted by the balance sheet date. Deferred tax assets in respect of unabsorbed depreciation and carry forward of losses are recognized only to the extent that there is virtual certainty that taxable income will be available to realize these assets. All other deferred tax assets are recognized only to the extent that there is reasonable certainty that future taxable income will be available to realize these assets.

1.8 Foreign currency transaction and translation

Foreign-currency denominated monetary assets and liabilities are re-instated at exchange rates at the balance sheet date. The gains or losses resulting from such translations are included in the statement of profit and loss. Non-monetary assets and non-monetary liabilities denominated in a foreign currency and measured at fair value are translated at the exchange rate prevalent at the date when the fair value was determined. The functional currency of the Company and its foreign branch is the Indian Rupee.

Transaction gains or losses realized upon settlement of foreign currency transactions are included in determining net profit/loss for the year in which the transaction is settled and is charged to the statement of Profit & Loss. Revenue, expense and cash-flow items denominated in foreign currencies are re-instated using the exchange rate in effect on the date of the transaction.

1.9 Impairment of Assets

At each balance sheet date, the Company reviews using internal resources the carrying amounts of its fixed assets to determine whether there is any indication that the assets suffered an impairment loss. If any such condition exists, the recoverable amount of the asset is estimated in order to determine the extent of impairment loss. Recoverable amount is the higher of an asset's net selling price and value in use. In assessing value in use, the estimated future cash flows expected from continuing use of the asset and from its disposal are discounted to their present value using a pre tax rate that reflects the current market assessments of time value of money and the risks specific to the asset.

Reversal of impairment loss is recognized immediately as income in the Profit and Loss Account.

1.10 Provisions, contingent liabilities and contingent assets

A provision is recognised when the Company has a present obligation as a result of past event and it is probable that an outflow of resources will be required to settle the obligation, in respect of which the reliable estimate can be made. Provisions (excluding retirement benefits and compensated absences) are determined at present value based on best estimate required to settle the obligation at the balance sheet date. These are reviewed at each balance sheet date adjusted to reflect the current best estimates. Contingent liabilities are not recognised in the financial statements. A contingent asset is neither recognised nor disclosed in the financial statements.

TATA TECHNOLOGIES DE MEXICO SA DE CV
Balance Sheet as at March 31, 2018

Particulars	Schedule No	(Amount in USD)	(Amount in ₹)	(Amount in USD)	(Amount in ₹)
		March 31, 2018	March 31, 2018	March 31, 2017	March 31, 2017
I. ASSETS					
(1) Non-current Assets					
(a) Property, Plant and Equipment	1	5,041	328,538	4,272	277,041
Total Non-current Assets		5,041	328,538	4,272	277,041
(2) Current Assets					
(a) Inventories (Traded)		6,060	394,981	3,103	201,226
(a) Financial assets:					
(i) Trade receivables	2	1,191,636	77,667,899	737,036	47,796,824
(ii) Cash and cash equivalents	3	721,426	47,020,780	635,837	41,234,049
(iii) Other Loans and advances	4	1,147	74,787	1,120	72,600
(b) Current tax assets (net)		324,041	21,120,180	316,153	20,502,550
(c) Other current assets	5	41,819	2,725,677	18,639	1,208,748
Total Current Assets		2,286,131	149,004,303	1,711,888	111,015,997
Total Assets		2,291,170	149,332,841	1,716,160	111,293,038
II. EQUITY AND LIABILITIES					
(1) Equity					
(a) Equity Share capital	6	155,354	10,125,587	155,354	10,074,708
(b) Other Equity	7	817,146	53,259,540	711,662	46,151,309
Total Equity		972,500	63,385,127	867,016	56,226,017
Liabilities					
1 Current Liabilities					
(a) Financial liabilities:					
(i) Trade payables	8	1,073,183	69,947,377	619,459	40,171,920
(b) Current tax liabilities (net)		33,062	2,155,036	32,259	2,091,969
(c) Other current liabilities	9	212,425	13,845,301	197,426	12,803,132
Total Current Liabilities		1,318,670	85,947,714	849,144	55,067,021
Total Liabilities		1,318,670	85,947,714	849,144	55,067,021
Total Equity and Liabilities		2,291,170	149,332,841	1,716,160	111,293,038
Notes forming part of Financial Statements	1-14				

For and on behalf of the Board of Directors

Warren Harris
Sonal Ramrakhiani
Fernando Oviedo

Director
Director
Director

Date :

Place :

TATA TECHNOLOGIES DE MEXICO SA DE CV
Profit and Loss Statement for the year ended March 31, 2018

Particulars	Schedule No	(Amount in USD)	(Amount in ₹)	(Amount in USD)	(Amount in ₹)
		March 31, 2018	March 31, 2018	March 31, 2017	March 31, 2017
I. Revenue from Operations	10	3,128,847	203,930,483	3,069,670	199,068,130
II. Other Income	11	13,801	899,534	2,938	190,529
III. Total Income (I + II)		3,142,649	204,830,016	3,072,608	199,258,660
IV. Expenses :					
(a) Cost of traded products		2,219,596	144,667,715	1,965,835	127,484,417
(b) Consultancy fees, softwares and others	12	136,515	8,897,711	156,437	10,144,941
(c) Employee benefits expense	13	553,487	36,074,901	533,803	34,617,130
(e) Depreciation and amortisation expense	1	3,995	260,406	3,594	233,051
(f) Other expenses	14	146,123	9,523,927	94,582	6,133,644
Total expenses (IV)		3,059,716	199,424,660	2,754,251	178,613,183
V. Profit before tax (III-IV) and Exceptional items		82,933	5,405,357	318,357	20,645,477
VI. Profit / (Loss) Before Tax		82,933	5,405,357	318,357	20,645,477
VII. Tax Expense :					
(a) Current Tax		-	-	-	-
VIII. Profit after Tax (VI-VII)		82,933	5,405,357	318,357	20,645,477
Notes forming part of Standalone Financial Statements	1-14				

For and on behalf of the Board of Directors

Warren Harris	Director
Sonal Ramrakhiani	Director
Fernando Oviedo	Director

Date :

Place :

TATA TECHNOLOGIES DE MEXICO SA DE CV

Consolidated Cash Flow Statement for

	(Amount in USD)	(Amount in ₹)	(Amount in USD)	(Amount in ₹)
	March 31, 2018	March 31, 2018	March 31, 2017	March 31, 2017
CASH FLOW FROM OPERATING ACTIVITIES				
Net Profit after Taxation and Extraordinary Items	82,933	5,405,357	318,355	20,645,355
Depreciation and amortization	3,995	260,406	3,594	233,051
Interest Income	(2,580)	(168,190)	(2,938)	(190,505)
Unrealised exchange Loss / (Gain)	(62)	(4,055)	295	19,150
Allowances for doubtful debts	-	-	24,413	1,583,153
Operating profit before Working Capital Changes	84,285	5,493,518	343,719	22,290,204
Adjustments for :				
Income Accrued				
Inventories	(2,957)	(192,735)	(3,103)	(201,226)
Trade Receivables	(454,600)	(29,629,727)	160,105	10,382,782
Advance to Supplier, Contractors & Others	(22,781)	(1,484,837)	7,794	505,432
Loans and advances	(27)	(1,788)	337,259	21,871,218
Unbilled Revenue	-	-	1,647	106,830
Prepaid Expenses	(399)	(25,996)	2,284	148,146
Trade Payables	453,724	29,572,582	(182,543)	(11,837,874)
Other Current Liabilities	14,999	977,566	(27,070)	(1,755,469)
Advance Tax / Tax Deducted at Source	(7,084)	(461,687)	(318,797)	(20,673,971)
NET CASH FLOW (USED IN)/GENERATED FROM OPERATING ACTIVITIES	65,159	4,246,895	321,295	20,836,073
CASH FLOW FROM INVESTING ACTIVITIES				
Reserved carried from subsidiary merger	-	-	-	-
Interest Received	2,580	168,190	2,938	190,505
Payment for Purchase of Fixed Assets	(4,764)	(310,506)	(2,673)	(173,377)
NET CASH FLOW (USED IN)/GENERATED FROM INVESTING ACTIVITIES	(2,184)	(142,316)	265	17,128
NET INCREASE / (DECREASE) IN CASH & CASH EQUIVALENTS	62,975	4,104,578	321,560	20,853,201
Cash & Cash equivalent at the close of the year as per Schedule 8	721,426	47,020,780	635,837	41,234,049
Cash & Cash equivalents at the beginning of the year as per Schedule 8	635,837	41,442,272	302,307	19,604,583
Translation Reserve	22,614	1,473,928.91	11,970	776,265
	62,975	4,104,578	321,560	20,853,201

For and on behalf of the Board of Directors

Warren Harris
Sonal Ramrakhiani
Fernando Oviedo

Director
Director
Director

Date :

Place :

TATA TECHNOLOGIES DE MEXICO SA DE CV
Notes forming part of the Financial Statements

1 Property, Plant and Equipment	(Amount in USD)	(Amount in ₹)	(Amount in USD)	(Amount in ₹)
	As at	As at	As at	As at
	March 31, 2018	March 31, 2018	March 31, 2017	March 31, 2017
(i) Carrying amounts of:				
Plant & Machinery and Equipments - owned	544	35,470	660	42,812
Computers	3,399	221,527	2,598	168,494
Furniture and fixtures	1,098	71,538	1,014	65,735
	5,041	328,535	4,272	277,041

(Amt in USD)

Property, plant and equipment	Plant & Machinery and Equipments - owned				Total
	Computers	Furniture and fixtures	Leasehold Improvements		
Cost as of April 1, 2017	843	42,524	13,576	2,266	59,209
Additions	-	3,818	883		4,702
Currency translation differences	21	1,061	339	57	1,477
Cost as of March 31, 2018	864	47,403	14,798	2,323	65,388
Accumulated depreciation as of April 1, 2017	183	39,926	12,562	2,266	54,937
Depreciation for the year	131	3,048	816		3,995
Currency translation differences	6	1,030	322	57	1,415
Accumulated depreciation as of March 31 2018	320	44,004	13,701	2,323	60,347
Net carrying amount as of March 31, 2018	544	3,399	1,098	-	5,041
Cost as of April 1, 2016	485	43,307	14,406	2,452	60,649
Additions	395	2,498	262	(186)	2,969
Currency translation differences	(37)	(3,281)	(1,091)	-	(4,409)
Cost as of March 31, 2017	843	42,524	13,576	2,266	59,209
Accumulated depreciation as of April 1, 2016	97	39,876	13,032	2,452	55,457
Depreciation for the year	91	2,998	505	-	3,594
Currency translation differences	(5)	(2,948)	(975)	(186)	(4,114)
Accumulated depreciation as of March 31, 2017	183	39,926	12,562	2,266	54,937
Net carrying amount as of March 31, 2017	660	2,598	1,014	-	4,272

(Amount in ₹)

Property, plant and equipment	Plant & Machinery and Equipments - owned				Total
	Computers	Furniture and fixtures	Leasehold Improvements		
Cost as of April 1, 2017	54,945	2,771,608	884,850	147,692	3,859,095
Additions	-	248,865	57,582	-	306,448
Currency translation differences	1,370	69,147	22,075	3,685	96,278
Cost as of March 31, 2018	56,315	3,089,621	964,507	151,378	4,261,820
Accumulated depreciation as of March 31, 2018	11,927	2,602,277	818,760	147,692	3,580,657
Depreciation for the year	8,526	198,688	53,192	-	260,406
Currency translation differences	391	67,128	21,018	3,685	92,223
Accumulated depreciation as of March 31 2018	20,844	2,868,094	892,970	151,378	3,933,285
Net carrying amount as of March 31, 2018	35,470	221,527	71,538	-	328,535
Cost as of April 1, 2016	31,421	2,808,445	934,204	159,022	3,933,092
Additions	25,601	162,013	16,962	(12,048)	192,528
Currency translation differences	(2,381)	(212,776)	(70,778)	-	(285,935)
Cost as of March 31, 2017	54,641	2,757,682	880,388	146,974	3,839,685
Accumulated depreciation as of April 1, 2016	6,284	2,585,967	845,103	159,022.22	3,596,377
Depreciation for the year	5,878	194,397	32,777	-	233,052
Currency translation differences	(333)	(191,176)	(63,228)	(12,048)	(266,785)
Accumulated depreciation as of March 31, 2017	11,829	2,589,188	814,653	146,974	3,562,644
Net carrying amount as of March 31, 2017	42,812	168,494	65,735	-	277,041

TATA TECHNOLOGIES INCTATA TECHNOLOGIES DE MEXICO SA DE CV
Notes forming part of the Financial Statements

	(Amount in USD)	(Amount in ₹)	(Amount in USD)	(Amount in ₹)
	As at	As at	As at	As at
	March 31, 2018	March 31, 2018	March 31, 2017	March 31, 2017
2 TRADE RECEIVABLES				
(Unsecured, considered good unless otherwise stated)				
(a) Trade receivables due for a period exceeding six months				
Considered good	4,212	274,555	19,939	1,293,049
Considered doubtful	113,493	7,397,175	121,799	7,898,694
	117,705	7,671,730	141,738	9,191,743
Less : Expected credit loss allowance	113,493	7,397,175	121,799	7,898,694
	4,212	274,555	19,939	1,293,049
(b) Other Trade receivables				
Considered good	1,187,424	77,393,343	717,097	46,503,775
Considered doubtful	-	-	-	-
	1,187,424	77,393,343	717,097	46,503,775
Less : Expected credit loss allowance	-	-	-	-
	1,187,424	77,393,343	717,097	46,503,775
	1,191,636	77,667,899	737,036	47,796,824

The average credit period on sales of goods and services is 30-60 days.

Before accepting any new Customer, it is ensured that the Credit limit is in order to the customers and all the required approvals are obtained as per the policy. Credit Limits are reviewed from time to time based on the operations in the customer account.

The Company has used a practical expedient by computing the expected credit loss allowance for trade receivables based on a provision matrix. The expected credit loss allowance is based on the ageing of the days the receivables are due and rates are given in the provision matrix. The provision matrix at the end of the reporting period is as follows:

<u>Ageing</u>	<u>Expected credit loss (%)</u>
Debts over due for a period greater than 180 days and less than 364 days	50%
Debts over due for a period greater than 364 days	100%

3 CASH AND CASH EQUIVALENTS

For the purpose of statement of cash flows, cash and cash equivalents include the cash on hand and in banks. Cash and cash equivalents at the end of the reporting period as shown in the statement of cash flows can be reconciled to the related items in the balance sheet as follows:

	(Amount in USD)	(Amount in ₹)	(Amount in USD)	(Amount in ₹)
	As at	As at	As at	As at
	March 31, 2018	March 31, 2018	March 31, 2017	March 31, 2017
Current account with banks (Refer note 9 (i))	721,426	47,020,780	635,837	41,234,049
	721,426	47,020,780	635,837	41,234,049
Notes :				
(i) In foreign currencies	721,426	47,020,780	635,837	41,234,049

TATA TECHNOLOGIES DE MEXICO SA DE CV
Notes forming part of the Financial Statements

	(Amount in USD)	(Amount in ₹)	(Amount in USD)	(Amount in ₹)
	As at	As at	As at	As at
	March 31, 2018	March 31, 2018	March 31, 2017	March 31, 2017
4 OTHER LOANS AND ADVANCES				
Unsecured (Considered good)				
CURRENT				
Security deposits- at amortised cost	1,147	74,787	1,120	72,600
Total	1,147	74,787	1,120	72,600

	(Amount in USD)	(Amount in ₹)	(Amount in USD)	(Amount in ₹)
	As at	As at	As at	As at
	March 31, 2018	March 31, 2018	March 31, 2017	March 31, 2017
5 OTHER ASSETS:				
CURRENT				
Advances to suppliers and contractors	22,781	1,484,837	-	-
Prepaid expenses	19,038	1,240,840	18,639	1,208,748
Total	41,819	2,725,677	18,639	1,208,748

TATA TECHNOLOGIES DE MEXICO SA DE CV
Notes forming part of the Financial Statements

	(Amount in USD)	(Amount in ₹)	(Amount in USD)	(Amount in ₹)
	As at	As at	As at	As at
	March 31, 2018	March 31, 2018	March 31, 2017	March 31, 2017
6 Equity Share Capital				
(a) Issued,Subscribed and Fully paid up capital:				
1,763,465 Ordinary Shares	155,354	10,125,587	155,354	10,074,708
Total	155,354	10,125,587	155,354	10,074,708

TATA TECHNOLOGIES DE MEXICO SA DE CV
Statement of changes in equity

(Amount in USD)

7 Other Equity			Total equity
	Retained earnings	Translation Reserve	
Balance as at April 1, 2016	704,455	(274,579)	429,876
Income for the year	318,355	(36,570)	281,785
Balance as at March 31, 2017	1,022,810	(311,149)	711,662
Balance as at April 1, 2017	1,022,810	(311,149)	711,661
Income for the year	82,933	22,552	105,485
Balance as at March 31, 2018	1,105,743	(288,597)	817,146

(Amount in ₹)

7 Other Equity			Total equity
	Retained earnings	Translation Reserve	
Balance as at April 1, 2016	45,683,931	(17,806,446)	27,877,486
Income for the year	20,645,355	(2,371,532)	18,273,823
Balance as at March 31, 2017	66,329,286	(20,177,978)	46,151,309
Balance as at April 1, 2017	66,664,209	(20,279,917)	46,384,292
Income for the year	5,405,357	1,469,891	6,875,248
Total comprehensive income/(loss) for the year	72,069,566	(18,810,026)	53,259,540
Reserve transfer from subsidiary due to merger	-	-	-
Balance as at March 31, 2018	72,069,566	(18,810,026)	53,259,540

	(Amount in USD)	(Amount in ₹)	(Amount in USD)	(Amount in ₹)
	As at	As at	As at	As at
	March 31, 2018	March 31, 2018	March 31, 2017	March 31, 2017
8 Trade Payables				
CURRENT				
Trade payables				
Total outstanding dues of creditors other than micro enterprises and small enterprises	1,073,183	69,947,377	619,459	40,171,920
	1,073,183	69,947,377	619,459	40,171,920

Note:

The average credit period on purchases of good and services ranges from 30 to 75 Days.

	(Amount in USD)	(Amount in ₹)	(Amount in USD)	(Amount in ₹)
	As at	As at	As at	As at
	March 31, 2018	March 31, 2018	March 31, 2017	March 31, 2017
9 OTHER CURRENT LIABILITIES				
Statutory dues	200,547	13,071,147	189,905	12,315,338
Income received in advance	11,878	774,154	7,521	487,792.93
Total	212,425	13,845,301	197,426	12,803,132

TATA TECHNOLOGIES DE MEXICO SA DE CV

Notes forming part of the Financial Statements

	(Amount in USD)	(Amount in ₹)	(Amount in USD)	(Amount in ₹)
	Year ended	Year ended	Year ended	Year ended
	March 31, 2018	March 31, 2018	March 31, 2017	March 31, 2017
10 REVENUE FROM OPERATIONS				
Sale of products	3,023,810	197,084,438	2,899,204	188,013,406
Sale of services	102,437	6,676,587	136,275	8,837,420
Commission income	2,600	169,458	34,191	2,217,256
	3,128,847	203,930,483	3,069,670	199,068,082
	-		-	
	(Amount in USD)	(Amount in ₹)	(Amount in USD)	(Amount in ₹)
	Year ended	Year ended	Year ended	Year ended
	March 31, 2018	March 31, 2018	March 31, 2017	March 31, 2017
11 OTHER INCOME				
(a) Interest income				
Interest income-others	2,580	168,190	2,938	190,505
(b) Other non-operating income				
Allowances for doubtful debts	11,221	731,344	-	-
	13,801	899,534	2,938	190,505

12 CONSULTANCY FEES, SOFTWARES AND OTHERS

	(Amount in USD)	(Amount in ₹)	(Amount in USD)	(Amount in ₹)
	Year ended	Year ended	Year ended	Year ended
	March 31, 2018	March 31, 2018	March 31, 2017	March 31, 2017
Outsourcing charges	123,857	8,072,701	142,066	9,213,010
Professional fees	10,741	700,061	8,311	538,942
Training Costs	1,917	124,950	6,060	393,016
	136,515	8,897,711	156,437	10,144,969

13 EMPLOYEE BENEFIT EXPENSE

	(Amount in USD)	(Amount in ₹)	(Amount in USD)	(Amount in ₹)
	Year ended	Year ended	Year ended	Year ended
	March 31, 2018	March 31, 2018	March 31, 2017	March 31, 2017
Salaries and wages	553,487	36,074,901	533,803	34,617,145
	553,487	36,074,901	533,803	34,617,145

TATA TECHNOLOGIES DE MEXICO SA DE CV
Notes forming part of the Financial Statements

	(Amount in USD)	(Amount in ₹)	(Amount in USD)	(Amount in ₹)
	Year ended March 31, 2018	Year ended March 31, 2018	Year ended March 31, 2017	Year ended March 31, 2017
14 OTHER EXPENSES				
Repairs & maintenance				
- Buildings	7,904	515,164	5,564	360,811
Rent	24,395	1,590,014	22,547	1,462,197
Overseas Marketing Expenses	3,930	256,135	5,958	386,354
Royalty Expenses	14,367	936,406	-	-
Office Expenses	2,260	147,314	2,151	139,519
Travelling & Conveyance	38,180	2,488,454	30,495	1,977,574
Water Charges	1,415	92,230	1,877	121,752
Staff Training and Seminar Expenses	1,043	67,996	1,389	90,068
Foreign Currency (Gain)/Loss - (Net)	25,502	1,662,172	(33,659)	(2,182,720)
Communication Expenses	9,389	611,921	9,216	597,634
Allowances for doubtful debts	-	-	24,413	1,583,153
Miscellaneous Expenses	17,738	1,156,121	24,631	1,597,306
	146,123	9,523,927	94,582	6,133,649

15. Conversion into Indian Rupees

The financial information is expressed in US \$ only in the audited Accounting packs based on which the attached financial statements have been reformatted. Solely for the convenience of the reader and to meet the requirement of section 129 of the Companies (Accounts) Rules, 2014, the amounts appearing in Indian Rupees have been translated at a fixed exchange rate of 1 US \$ = ₹ 65.17751 as on March 31, 2018 and 1 US \$ = ₹ 64.85001 as on March 31, 2017. These translations should not be construed as a representation that any or all the amounts could be converted to Indian Rupees at this or any other rate.

16. Related Party Transaction

Particulars	Nature of Transaction	TTUS (\$)	TTUS (₹)
Expenses	Expenses paid by Reporting Enterprise		
	Expenses Paid	23,027	1,500,824
Payables	Dues Payable by the Reporting Enterprise as on the date of the Reporting Period		
	Due Payable and outstanding on Supplies and services	156,147	10,177,273

TO THE MEMBERS OF Tata Technologies de Mexico, S.A. de C.V.

The Directors hereby present the Nineteenth Annual Report on the Business and Operations of the Company and Statement of Accounts for the year ended March 31, 2018.

17.1. FINANCIAL RESULTS

The Financial Results of the Company for the year ended March 31, 2018 are as follows:

	In (US \$)	(In ₹)
Income	3,142,649	204,830,016
Profit for the year	82,933	5,405,357

17.2. OPERATIONS

Tata Technologies de Mexico, S.A. de C.V. is a subsidiary of Tata Technologies Inc., a Michigan company. The Company operates in Mexico under the Tata Technologies trade name. Tata Technologies provides services in the field of engineering automation, offering engineering & design services, PLM products and related IT services to their respective customer bases, comprising primarily manufacturers and their suppliers in the international automotive and aerospace markets. During the year the company registered a turnover of US \$ 3,142,649 (₹ 204,830,016) and a profit after tax of US \$ 82,933 (₹ 5,405,357).

17.3. DIVIDEND

Considering the overall financial performance of the Company, the Board of Directors have not recommended any dividend on equity capital of the Company during the year under reference.

17.4. POST BALANCE SHEET EVENTS

There have been no significant post balance sheet events, since the end of the financial year ended 31st March 2017, which have had a material effect on the financial position of the Company.

17.5. PUBLIC DEPOSITS

The Company has not accepted any deposits from the public.

17.6. CONSERVATION OF ENERGY TECHNOLOGY ABSORPTION

The operations of the Company are such that they are not deemed as energy intensive. However, the Company constantly makes effort to avoid excessive consumption of energy and encourage conservation of energy.

17.7. AUDIT

The Company is not required to obtain an independent audit report on the financials of the Company under the Michigan laws; consequently, no independent audit opinion has been sought in respect of these financial statements.

17.8. DIRECTORS' RESPONSIBILITY STATEMENT

Pursuant to section 134 (5) of the Companies Act, 2013 the directors, based on the representations received from the operating management, confirm that:-

1. in the preparation of the annual accounts, the applicable accounting standards have been followed and that there are no material departures;
2. they have, in selection of the accounting policies, applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company at the end of the financial year and of the loss of the Company for that year;
3. they have taken proper and sufficient care, to the best of their knowledge and ability, for the maintenance of adequate accounting records in accordance with the provisions of the Companies. Act, 2013, for safeguarding the assets of the Company and for preventing and detecting frauds and other irregularities;
4. they have prepared the annual accounts on a "going concern basis".
5. they have devised proper systems to ensure compliance with the provisions of all applicable laws and that such systems were adequate and operating effectively.

17.9. ACKNOWLEDGMENTS

Your Directors would like to express their heartfelt gratitude to all the customers, business partners and bankers for their continued support and association. The Directors also wish to thank the Government and all the statutory authorities for their support and co-operation.

The Directors would also like to place on record their appreciation of the dedicated, individual and collective contribution of all the employees in the overall growth and progress of the Company during the last year.

On behalf of the Board of Directors;

Warren Harris	Director
Sonal Ramrakhiani	Director
Fernando Oviedo	Director

Place:

Date: