

**Tata Motors Finance Solutions Limited**  
**Annual Financial Statements**  
**For the year ended March 31, 2018**

# B S R & Co. LLP

Chartered Accountants

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## Independent Auditor's Report

### To the Members of Tata Motors Finance Solutions Limited

#### Report on the Financial Statements

We have audited the accompanying financial statements of Tata Motors Finance Solutions Limited ("the Company"), which comprise the Balance Sheet as at 31 March 2018, the Statement of Profit and Loss, the Cash Flow Statement for the year then ended, and a summary of the significant accounting policies and other explanatory information.

#### Management's Responsibility for the Financial Statements

The Company's Board of Directors is responsible for the matters stated in Section 134(5) of the Companies Act, 2013 ("the Act") with respect to the preparation of these financial statements that give a true and fair view of the state of affairs, profit / loss and cash flows of the Company in accordance with the accounting principles generally accepted in India, including the Accounting Standards specified under Section 133 of the Act, read with relevant rules issued thereunder.

This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit.

We have taken into account the provisions of the Act, the accounting and auditing standards and matters which are required to be included in the audit report under the provisions of the Act and the Rules made thereunder.

We conducted our audit of the financial statements in accordance with the Standards on Auditing specified under Section 143(10) of the Act. Those Standards require that we comply with ethical requirements, and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.



## **Independent Auditor's Report (Continued)** **Tata Motors Finance Solutions Limited**

### **Auditor's Responsibility (Continued)**

An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control relevant to the Company's preparation of the financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Company's Directors, as well as evaluating the overall presentation of the financial statements.

We are also responsible to conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in the auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify the opinion. Our conclusions are based on the audit evidence obtained up to the date of the auditor's report. However, future events or conditions may cause an entity to cease to continue as a going concern.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the financial statements.

### **Opinion**

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, of the state of affairs of the Company as at 31 March 2018, its loss and its cash flows for the year ended on that date.

### **Other matter**

The comparative financial information of the Company for the year ended 31 March 2017 have been audited by the predecessor auditor who had audited the financial statements for the relevant period. The report of the predecessor auditor on the comparative financial information dated 12 May 2017 expressed an unmodified opinion.

### **Report on Other Legal and Regulatory Requirements**

As required by the Companies (Auditor's Report) Order, 2016 ("the Order"), issued by the Central Government in terms of Section 143(11) of the Act, we give in "Annexure A", a statement on the matters specified in paragraphs 3 and 4 of the said Order, to the extent applicable.

As required by Section 143 (3) of the Act, we report that:

- (a) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit;
- (b) In our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books;



## **Independent Auditor's Report (Continued)** **Tata Motors Finance Solutions Limited**

### **Report on Other Legal and Regulatory Requirements (Continued)**

- (c) The Balance Sheet, the Statement of Profit and Loss and the Cash Flow Statement dealt with by this Report are in agreement with the books of account;
- (d) In our opinion, the aforesaid financial statements comply with the Accounting Standards specified under Section 133 of the Act read with relevant rules issued thereunder;
- (e) On the basis of the written representations received from the directors as on 31 March 2018 taken on record by the Board of Directors, none of the directors is disqualified as on 31 March 2018 from being appointed as a director in terms of Section 164 (2) of the Act;
- (f) With respect to the adequacy of the internal financial controls with reference to the financial statement of the Company and the operating effectiveness of such controls, refer to our separate Report in "Annexure B"; and
- (g) With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us:
  - i. The Company has disclosed the impact of pending litigations on its financial position in its financial statements – Refer Note 27 to the financial statements;
  - ii. The Company did not have any long-term contracts including derivative contracts for which there were any material foreseeable losses - Refer Note 27 to the financial statements;
  - iii. There were no amounts which were required to be transferred to the Investor Education and Protection Fund by the Company; and
  - iv. The disclosures regarding details of specified bank notes held and transacted during 8 November 2016 to 30 December 2016 has not been made since the requirement does not pertain to the financial year ended 31 March 2018. Corresponding amounts as appearing in the audited financial statements for the year ended 31 March 2017 have been disclosed.

For **B S R & Co. LLP**

*Chartered Accountants*

Firm's Registration No: 101248W/W-100022



**Manoj Kumar Vijai**

*Partner*

Membership No: 046882

Place : Mumbai  
Date : 2 May 2018

## Tata Motors Finance Solutions Limited

### “Annexure A” to the Independent Auditor’s Report - 31 March 2018

(Referred to in ‘Report on Other Legal and Regulatory Requirements’ section of our report of even date)

We report that:

- i. (a) The Company has maintained proper records showing full particulars, including quantitative details and situation of fixed assets.
- (b) Some of the fixed assets were physically verified during the year by management in accordance with a programme of verification, which in our opinion provides for physical verification of all the fixed assets at reasonable intervals. According to the information and explanation given to us, no material discrepancies were noticed on such verification.
- (c) According to the information and explanations given to us and on the basis of our examination of the records of the Company, the Company does not hold any immovable properties. Accordingly, paragraph 3(i)(c) of the Order is not applicable.
- ii. The Company is in the business of lending and consequently does not hold any physical inventories. Accordingly paragraph 3(ii) of the Order is not applicable to the Company.
- iii. According to the information and explanations given to us, the Company has not granted any loans, secured or unsecured to companies, firms, limited liability partnerships or other parties covered in the register maintained under Section 189 of the Act. Accordingly paragraph 3(iii) of the Order is not applicable.
- iv. In our opinion and according to the information and explanations given to us, the Company has complied with the provisions of Sections 185 and 186 of the Act in respect of loans, investments, guarantees and securities granted.
- v. According to the information and explanations given to us, the Company has not accepted any deposits from the public within the meaning of Sections 73, 74, 75 and 76 of the Act and the Rules framed there under to the extent notified. Therefore, paragraph 3 (v) of the order is not applicable to the Company.
- vi. The Central Government has not prescribed the maintenance of cost records under Section 148(1) of the Act, in respect of the services rendered by the Company. Accordingly paragraph 3(vi) of the Order is not applicable to the Company.
- vii. (a) According to the information and explanations given to us and on the basis of our examination of the records of the Company, amounts deducted / accrued in the books of account in respect of undisputed statutory dues including provident fund, employees’ state insurance, income tax, sales tax, service tax, goods and service tax, value added tax, cess and other material statutory dues have generally been regularly deposited during the year by the Company with the appropriate authorities. As explained to us, the Company did not have any dues on account of duty of customs and duty of excise. According to the information and explanations given to us, no undisputed amounts payable in respect of provident fund, employees’ state insurance, income tax, sales tax, service tax, goods and service tax, value added tax, cess and other material statutory dues

## Tata Motors Finance Solutions Limited

### “Annexure A” to the Independent Auditor’s Report - 31 March 2018

*(Continued)*

were in arrears as at 31 March 2018 for a period of more than six months from the date they became payable.

- (b) According to the information and explanations given to us and based on our examination of records of the Company, there are no dues of income tax, sales tax, service tax, goods and service tax, value added tax that have not been deposited on account of dispute.
- viii. According to the information and explanations given to us and based on our examination of the records of the Company, the Company has not defaulted in the repayment of loans or borrowings to banks, financial institutions and dues to debenture holders. The Company does not have any borrowings from Government.
- ix. According to the information and explanations given to us and based on our examination of records of the Company, the term loans taken by the Company have been applied for the purpose for which they were raised. During the year, there were no money raised by way of initial public offer or further public offer (including debt instruments).
- x. According to the information and explanations give to us and based on our examination of the records of the Company no material fraud by the Company or on the Company by its officers or employees has been noticed or reported during the course of our audit.
- xi. According to the information and explanations give to us, the Company has not paid/provided managerial remuneration during the year. Accordingly Paragraph 3(xi) of the Order is not applicable.
- xii. In our opinion and according to the information and explanations given to us, the Company is not a nidhi company. Accordingly, paragraph 3(xii) of the Order is not applicable to the Company.
- xiii. According to the information and explanations given to us and on the basis of our examination of the records of the Company, transactions with the related parties are in compliance with Sections 177 and 188 of the Act where applicable and the details have been disclosed in the financial statements, as required by the applicable accounting standards.
- xiv. According to the information and explanations given to us and based on our examination of the records of the Company, the Company has not made preferential allotment or private placement of shares or fully or partly convertible debentures during the year and accordingly, paragraph 3(xiv) of the Order is not applicable.
- xv. According to the information and explanations given to us and based on our examination of the records of the Company, the Company has not entered into any non-cash transactions with directors or persons connected with him. Accordingly, paragraph 3(xv) of the Order is not applicable.



## Tata Motors Finance Solutions Limited

### “Annexure A” to the Independent Auditor’s Report - 31 March 2018

*(Continued)*

- xvi. According to the information and explanation given to us, the Company is registered, as required, under Section 45-IA of the Reserve Bank of India Act, 1934 and it has obtained certificate of registration.

For **BSR & Co .LLP**

*Chartered Accountants*

Firm’s Registration No: 101248W/W-100022



**Manoj Kumar Vijai**

*Partner*

Membership No: 046882

Place : Mumbai

Date : 2 May 2018

## Tata Motors Finance Solutions Limited

### **Annexure - B to the Independent Auditor's Report of even date on the financial statements of Tata Motors Finance Solutions Limited**

#### **Report on the Internal Financial Controls under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 ("the Act")**

We have audited the internal financial controls over financial reporting of Tata Motors Finance Solutions Limited ("the Company") as of 31 March 2018 in conjunction with our audit of the financial statements of the Company for the year ended on that date.

#### **Management's responsibility for internal financial controls**

The Company's management is responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls over Financial Reporting ("the Guidance Note") issued by the Institute of Chartered Accountants of India ("the ICAI"). These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to the Company's policies, safeguarding of its assets, prevention and detection of frauds and errors, accuracy and completeness of the accounting records, and timely preparation of reliable financial information, as required under the Act.

#### **Auditor's responsibility**

Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note and the Standards on Auditing, issued by the ICAI and deemed to be prescribed under section 143(10) of the Act, to the extent applicable to an audit of internal financial controls, both applicable to an audit of Internal Financial Controls and, both issued by the ICAI. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls system over financial reporting.



## Tata Motors Finance Solutions Limited

### **Annexure - B to the Independent Auditor's Report of even date on the financial statements of Tata Motors Finance Solutions Limited**

*(Continued)*

#### **Meaning of internal financial controls over financial reporting**

A company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorisations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

#### **Inherent limitations of internal financial controls over financial reporting**

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.


#### **Opinion**

In our opinion, the Company has, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at 31 March 2018, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note issued by the ICAI.

For **B S R & Co. LLP**

*Chartered Accountants*

Firm's Registration No: 101248W/W-100022



**Manoj Kumar Vijai**

*Partner*

Membership No: 046882

Place : Mumbai

Date : 2 May 2018


**TATA MOTORS FINANCE SOLUTIONS LIMITED (CIN - U65910MH1992PLC187184)**  
**Balance Sheet as at March 31, 2018**

(₹ in lakhs)

Particulars	Note	As at March 31, 2018	As at March 31, 2017
<b>I EQUITY AND LIABILITIES</b>			
<b>1 Shareholders' funds</b>			
(i) Share capital	3	1700,49.74	1700,49.74
(ii) Reserves and surplus	4	(535,44.60)	(512,61.56)
		<b>1165,05.14</b>	<b>1187,88.18</b>
<b>2 Non-current liabilities</b>			
(i) Long-term borrowings	5	1370,00.00	1937,50.00
(ii) Long-term provisions	6	11,92.02	12,00.62
		<b>1381,92.02</b>	<b>1949,50.62</b>
<b>3 Current liabilities</b>			
(i) Short-term borrowings	7	1693,48.94	1148,71.42
(ii) Trade payables	8	71,71.76	19,04.55
(iii) Other current liabilities	9	670,80.18	842,15.89
(iv) Short-term provisions	6	28,34.56	607,62.86
		<b>2464,35.44</b>	<b>2617,54.72</b>
<b>Total</b>		<b>5011,32.60</b>	<b>5754,93.52</b>
<b>II ASSETS</b>			
<b>1 Non-current assets</b>			
(i) Fixed assets			
(a) Property, plant and equipment	10	1,93.67	1,22.51
(b) Intangible assets	10A	182,15.63	180,25.25
(ii) Non-current investments	11	206,66.08	111,76.30
(iii) Deferred tax assets (net)	12A	-	2,13.43
(iv) Finance receivables	13	950,97.73	402,74.16
(v) Long-term loans and advances	14	288,13.64	237,94.42
		<b>1629,86.75</b>	<b>936,06.07</b>
<b>2 Current assets</b>			
(i) Current investments	15	1091,14.95	762,76.81
(ii) Trade receivables	16	3,70.41	476,15.39
(iii) Cash and cash equivalents	17	370,46.89	524,59.77
(iv) Finance receivables	13	1213,73.64	2604,33.86
(v) Short-term loans and advances	18	608,48.84	310,75.87
(vi) Other current assets	19	93,91.12	140,25.75
		<b>3381,45.85</b>	<b>4818,87.45</b>
<b>Total</b>		<b>5011,32.60</b>	<b>5754,93.52</b>


See accompanying summary of significant accounting policies and explanatory notes (1 to 47) forming part of the financial statements


As per our report of even date attached  
 For B S R & Co. LLP  
 Chartered Accountants  
 Firm Registration No.: 101248W/W-100022

  
 Mr. Manoj Kumar Vijai  
 Partner  
 Membership No. 046882

Place: Mumbai  
 Date: May 2, 2018

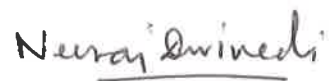
For and on behalf of the Board of Directors

  
 Mr. P. B. Balaji  
 Chairman  
 (DIN - 0020076)

  
 Mr. Shyam Mani  
 Managing Director  
 (DIN - 00273598)

  
 Mr. Vinesh Jairath  
 Director  
 (DIN - 00391684)

  
 Mr. Arnit Mittal  
 Chief Financial Officer  
 Place: Mumbai  
 Date: May 2, 2018

  
 Mr. NeeraJ Dwivedi  
 Company Secretary

**TATA MOTORS FINANCE SOLUTIONS LIMITED (CIN - U65910MH1992PLC187184)**  
**Statement of Profit and Loss for the year ended March 31, 2018**

(₹ In lakhs)

Particulars	Note	For the year ended March 31, 2018	For the year ended March 31, 2017
I Revenue from operations	20	384,51.75	391,67.75
II Other income	21	36,63.95	40,62.58
III Total revenue (I + II)		<b>421,15.70</b>	<b>432,30.33</b>
IV Expenses:			
1 Employee benefits expenses	22	55,43.54	33,31.75
2 Finance cost	23	286,65.32	339,25.86
3 Depreciation and amortisation expenses	10, 10A	98.55	64.14
4 Other expenses	24	98,77.90	143,14.34
Total expenses		<b>441,85.31</b>	<b>516,36.09</b>
V Loss before exceptional and extraordinary items and tax(III-IV)		<b>(20,69.61)</b>	<b>(84,05.76)</b>
VI Exceptional items			
Impairment of goodwill		-	402,00.00
VII Loss before tax (III - IV)		<b>(20,69.61)</b>	<b>(486,05.76)</b>
VIII Tax expense (Deferred Tax)	12	2,13.43	5,06.71
IX Loss for the year after tax (V - VI)		<b>(22,83.04)</b>	<b>(491,12.47)</b>
X Earnings per equity share of ₹ 100 each			
Basic and diluted (in ₹)		<b>(1.34)</b>	<b>(32.03)</b>
XI Weighted average number of outstanding shares		<b>17,00,49,735</b>	<b>15,33,37,406</b>


See accompanying summary of significant accounting policies and explanatory notes (1 to 47) forming part of the financial statements

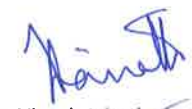
As per our report of even date attached  
For B S R & Co. LLP  
Chartered Accountants  
Firm Registration No.: 101248W/W-100022

  
Mr. Manoj Kumar Vijai  
Partner  
Membership No. 046882

Place: Mumbai  
Date: May 2, 2018

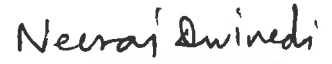
For and on behalf of the Board of Directors

  
Mr. P. B. Balaji  
Chairman  
(DIN - 0020076)

  
Mr. Vinesh Jairath  
Director  
(DIN - 00391684)

  
Mr. Shyam Mani  
Managing Director  
(DIN - 00273598)

  
Mr. Amit Mittal  
Chief Financial Officer

  
Mr. Neeraj Dwivedi  
Company Secretary

Place: Mumbai  
Date: May 2, 2018

**TATA MOTORS FINANCE SOLUTIONS LIMITED (CIN - U65910MH1992PLC187184)**  
**Cash Flow Statement for the year ended March 31, 2018**

(₹ In lakhs)

Particulars	For the year ended March 31, 2018	For the year ended March 31, 2017
<b>A. CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Net loss before tax	(20,69.61)	(486,05.76)
Adjustments for:		
Interest income on finance receivables	(203,05.44)	(196,26.85)
Interest income on debentures	(7,81.71)	-
Interest income on other loans	(77,83.34)	(6,27.89)
Interest income on senior pass through certificates	(56,98.54)	(18,11.60)
Interest income on bank deposits	(6,64.43)	(8,53.49)
Interest on inter corporate deposits	(6,23.82)	-
Interest expenses and other borrowing costs	225,80.55	321,58.42
Share issue expenses	-	20.00
Discounting charges on commercial paper	60,84.77	17,68.50
Provision for employee benefit schemes	57.11	(1,27.14)
Provisions on standard assets	6,80.27	2,78.95
Gain on sale of current investments	(17,56.29)	23,56.43
Provision for doubtful finance receivables and finance receivables written off	1394,06.16	478,03.40
Delinquency support on provisions and write off	(1437,88.83)	(1,78.05)
Loss on write off of Fixed Assets	46.44	-
Provision for diminution in the value of investment	23.37	32.43
Bonus written back	-	(1,59.89)
Provision for indirect tax	2.02	0.50
Depreciation	98.55	64.14
Impairment of goodwill	-	402,00.00
<b>Operating cash flows before working capital changes</b>	<b>(144,92.77)</b>	<b>526,92.10</b>
Movements in working capital:		
Trade payables	52,67.21	61.93
Other current liabilities	(251,35.71)	273,41.87
Senior pass through certificates	(540,60.12)	(475,77.72)
Trade receivables	472,44.99	948,73.61
Finance receivables	299,43.02	331,85.25
Long-term loans and advances	(50,35.66)	(227,84.42)
Short-term loans and advances	(297,72.97)	(305,81.91)
Other current assets	46,34.63	(108,10.02)
	<b>(414,07.38)</b>	<b>964,00.69</b>
Interest expense and other borrowing cost paid	(225,80.55)	(321,58.42)
Discounting charges on commercial paper paid	(52,58.77)	(32,75.78)
Interest Income received	345,69.03	209,61.42
<b>Net cash (used in) / from operating activities</b>	<b>(346,77.67)</b>	<b>819,27.91</b>
<b>B. CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Purchase of fixed assets (including capital work-in-progress and capital advances)	(4,01.08)	(37.51)
Proceeds from sale of fixed assets	10.99	7.04
Purchase of non-current Investments	(94,70.59)	(6,95.49)
Investment in fellow subsidiary Company	-	(105,00.00)
Purchase of current Investments	(18796,39.00)	(16393,69.55)
Proceeds on sale of current Investments	19025,74.71	16156,15.57
Inter corporate deposits placed	1584,00.00	-
Inter corporate deposits repaid	(1584,00.00)	-
Interest on inter corporate deposits	6,23.82	-
Interest on fixed deposit received	6,64.43	8,53.49
<b>Net cash from / (used in) investing activities</b>	<b>143,63.28</b>	<b>(341,26.45)</b>



**TATA MOTORS FINANCE SOLUTIONS LIMITED (CIN - U65910MH1992PLC187184)**  
**Cash Flow Statement for the year ended March 31, 2018**

(₹ In lakhs)

Particulars	For the year ended March 31, 2018	For the year ended March 31, 2017
<b>C. CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Share Issue expenses	-	(20.00)
Proceeds from issue of equity share capital	-	200,00.00
Cash credit	(87,67.68)	(149,16.70)
Proceeds from long-term borrowings	450,00.00	500,00.00
Repayments of long-term borrowings	(937,50.00)	(1562,50.00)
Proceeds short-term borrowings less than 3 months	4243,25.92	219,88.43
Proceeds short-term borrowings 3 months and above	98,34.50	1743,54.86
Repayments of short-term borrowings 3 months and above	(1061,47.60)	-
Repayment of short-term borrowings less than 3 months	(2655,93.63)	(1084,59.75)
<b>Net cash from / (used in) financing activities</b>	<b>49,01.51</b>	<b>(133,03.16)</b>
<b>Net (decrease)/ increase in cash and cash equivalents (A + B + C)</b>	<b>(154,12.88)</b>	<b>344,98.30</b>
Particulars	For the year ended March 31, 2018	For the year ended March 31, 2017
Cash and cash equivalents at the beginning of the year (Refer Note 17)	424,59.77	79,61.47
Cash and cash equivalents at the end of the year (Refer Note 17)	270,46.89	424,59.77
<b>Net (decrease)/ increase in cash and cash equivalents [Refer: Notes below]</b>	<b>(154,12.88)</b>	<b>344,98.30</b>

**See accompanying summary of significant accounting policies and explanatory notes (1 to 47) forming part of the financial statements**

Notes:

- 1 Finance costs has been considered as arising from operating activities in view of the nature of the Company's business.
- 2 Previous year figures have been regrouped/ reclassified wherever necessary to confirm to the current year classification.


As per our report of even date attached  
For B S R & Co. LLP  
Chartered Accountants  
Firm Registration No.: 101248W/W-100022




Mr. Manoj Kumar Vijai  
Partner  
Membership No. 046882

Place: Mumbai  
Date: May 2, 2018

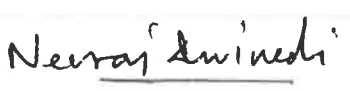
For and on behalf of the Board of Directors

  
Mr. P. B. Balaji  
Chairman  
(DIN - 0020076)

  
Mr. Vinesh Jairath  
Director  
(DIN - 00391684)

  
Mr. Shyam Mani  
Managing Director  
(DIN - 00273598)

  
Mr. Amit Mittal  
Chief Financial Officer

  
Mr. Neeraj Dwivedi  
Company Secretary

Place: Mumbai  
Date: May 2, 2018

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**Note 1 CORPORATE INFORMATION**

Tata Motors Finance Solutions Limited (the Company) is wholly owned subsidiary of TMF Holdings Limited (TMFHL) (formerly known as Tata Motors Finance Limited) with effect from January 19, 2015 and is registered as a Non-Banking Financial (Non deposit accepting or holding) Company with the Reserve Bank of India with effect from December 08, 2003.

**Note 2 SIGNIFICANT ACCOUNTING POLICIES**

**(i) Basis for preparation of financial statements**

The financial statements have been prepared and presented in accordance with the Generally Accepted Accounting Principles in India (Indian GAAP) to comply with the Accounting Standards specified under section 133 of Companies Act, 2013 and relevant prudential norms issued by the Reserve Bank of India (RBI) for Non-Banking Financial Companies (NBFC) in respect of income recognition, asset classification, provisioning and other related matters. In the opinion of management, all adjustments which are necessary for a fair presentation have been included. The accounting policies adopted in the preparation of the financial statements are consistent with those followed in the preparation of annual financial statements for the year ended March 31, 2017.

**(ii) Use of estimates**

The preparation of financial statements in conformity with Indian GAAP requires management to make judgments, estimates and assumptions that affect the application of accounting policies and reported amounts of assets, liabilities, revenue and expenses and the disclosures of contingent liabilities. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Any revision to accounting estimates is recognised prospectively in the current and future periods.

**(iii) Revenue recognition**

**A. Income on finance receivables and loans**

Interest income is recognised in the statement of profit and loss on an accrual basis, except in the case of non-performing assets (NPA), where it is recognised upon realisation as per RBI norms.

Subvention received from dealers is recognised as income over the term of the contract in the ratio of interest earned. Subvention received from manufacturer is recognised as income on a straight line basis over the term of the contract. Balanced unamortised amount is recognised as income at the time of such closure for the loan accounts closed.

Default interest is accounted on receipt basis on account of uncertainty of ultimate collection.

Loan processing fee is accounted for at the time of disbursement of loan.

**B. Income from Investments**

Dividend income is recognised in statement of profit and loss when the Company's right to receive the dividend is established.

Interest income on pass-through-certificates and debentures are recognised in statement of profit and loss on accrual basis.

**C. Compensation towards interest loss**

Compensation towards interest loss receivable from parent company is accrued and recognized as per the contractual terms.



**D. Delinquency support**

Delinquency support receivable from ultimate parent company, being compensation towards provision / write off of finance receivable, is credited to the Statement of profit and loss as per the contractual terms when the provision / write off charge on the underlying portfolio of contracts is recognised. Receivable is due when the loan is written off and the loss is crystallised.

**(iv) Share issue expenses**

Share issue expenses are charged to profit & loss account as and when incurred.

**(v) Commission to agents**

Commission for sourcing of contracts through dealers is amortised over the term of the contract in the ratio of interest earned. Sourcing commission including target based commission for contracts sourced through networks other than dealers is amortised equally over the term of the contract. Further, commission on collection is charged to the statement of profit and loss when incurred.

**(vi) Employee benefits**

**(A) Defined contribution plans**

Contributions to the Company's defined contribution plans are accounted for on an accrual basis and charged in the statement of profit and loss.

**(a) Provident fund**

All the employees of the Company are entitled to receive benefits under the provident fund, a defined contribution plan in which both the employee and the Company contribute monthly at a stipulated rate. The Company has no liability for future provident fund benefits other than its annual contribution and recognises such contributions as an expense in the period in which employee renders the related service.

**(b) Superannuation**

Contribution to the superannuation fund is made at 15% of basic salary for the employees who have opted to the scheme, managed by the ultimate parent company and is charged to the statement of profit and loss on accrual basis.

**(B) Defined benefit plans**

Liability towards Company's defined benefit plans are determined using the projected unit credit method, based on an independent actuarial valuation at the end of the year. Actuarial valuation of defined benefit plans is determined based on certain assumptions regarding rate of interest, salary growth, mortality and staff attrition. Actuarial gains and losses are charged to the statement of profit and loss in the period in which they occur.

**(a) Gratuity**

The Company provides for gratuity to all employees. The benefit is in the form of lump sum payments to eligible employees on resignation, retirement, or death while in employment or on termination of employment of an amount equivalent to 15 days' to 30 days' basic salary payable for each completed year of service. Vesting occurs upon completion of five years of service. The liability determined basis actuarial valuation is compared with the fair value of plan assets and the shortfall or excess is accounted for as a liability or an asset respectively.



**(b) Compensated absences**

The employees are entitled to accumulate leave subject to certain limits, for future encashment. The Company provides for compensated absences based on actuarial valuation conducted by an independent actuary.

**(vii) Provision for standard / non performing assets**

The Company classifies its finance receivables into performing and NPAs in accordance with the RBI guidelines. Provisions for finance receivables are recognised as per the prudential norms relating to income recognition, asset classification and provisioning issued by the RBI. In addition to the provisioning as per the RBI norms, provisions are recognised for the losses anticipated, if any.

The Company makes a provision on all outstanding standard assets as per the prudential norms issued by the RBI as applicable.

**(viii) Property, plant and equipment, depreciation and amortisation**

Property, plant and equipment are stated at cost of acquisition less accumulated depreciation / amortisation and impairment, if any. The cost comprises of purchase price, non-refundable taxes and levies and other directly attributable costs of bringing the assets to their working condition for the intended use.

Depreciation / amortisation is provided on the straight-line method over the useful life of the Property, plant and equipment as prescribed in the schedule II to the Companies Act, 2013 except, in case of vehicles and certain class of office equipment, depreciation is based on the nature, estimated usage, operating condition and past history of

- i. Capital assets located in the leasehold premises are depreciated over the estimated useful life or five years, whichever is lower.
- ii. Software of a cost in excess of ₹ 25,000 is amortised over a period of 5 years or over their estimated useful life, whichever is lower.
- iii. Assets costing less than ₹ 5,000 are expensed off at the time of purchase.

**(ix) Impairment of goodwill**

At each balance sheet date, the Company assesses whether there is any indication that the intangible assets - goodwill may be impaired. If any such impairment indicators exist, the recoverable amount of an asset is estimated to determine the extent of the impairment, if any. Where it is not possible to estimate the recoverable amount of an individual asset, the Company estimates the recoverable amount of the cash-generating unit to which the asset belongs. An impairment loss recognised for goodwill is not reversed in the subsequent period unless there are changes in external events.

**(x) Investments**

The Company follows trade date method of accounting for purchase and sale of investments. Investments expected to mature after twelve months are taken as long term / non-current investment and stated at cost less provision for diminution, if any. Provision for diminution is recognised for decline, other than temporary, in the value of such investments. Current investments are stated at lower of cost and fair value.

**(xi) Taxation**

Tax expenses are the aggregate of current tax and deferred tax charged or credited in the statement of profit and loss for the year.

Current tax is the amount of tax payable on the taxable income for the year, as determined in accordance with the applicable tax rates and the provisions of the Income-tax Act, 1961 and other applicable tax laws.



Deferred tax is recognised on timing differences, being the differences between taxable income and accounting income that originate in one period and are capable of reversal in one or more subsequent periods. Deferred tax assets and liabilities are measured using the tax rates and tax laws enacted or substantively enacted as at the reporting date. Deferred tax liabilities are recognised for all timing differences. Deferred tax assets are recognised for timing differences of items other than unabsorbed depreciation and carry forward losses only to the extent to that reasonable certainty exists that sufficient future taxable income will be available against which these can be realised. However, if there is unabsorbed depreciation and carry forward of losses and items relating to capital losses, deferred tax assets are recognised only if there is virtual certainty supported by convincing evidence that there will be sufficient future taxable income available to realise the assets. Deferred tax assets are reviewed at each balance sheet date for their realisability. Deferred tax asset and liability are netted off and disclosed in the balance sheet under the head "Deferred tax asset / liability".

Current and deferred taxes relating to items directly recognised in reserves are recognised in reserves and not in the statement of profit and loss.

Minimum Alternative tax (MAT) credit is recognised as an asset only when and to the extent there is convincing evidence that the Company will pay normal income tax during the specified period. In the year in which the MAT credit becomes eligible to be recognised as an asset in accordance with the recommendations contained in guidance note issued by the Institute of Chartered Accountants of India, the said asset is created by way of a credit to the statement of profit and loss and shown as MAT credit entitlement. The Company reviews the same at each balance sheet date and writes down the carrying amount of MAT credit entitlement to the extent there is no longer convincing evidence to the effect that the company will pay normal income tax during the specified period.

**(xii) Earnings per Share**

Basic earnings per share is calculated by dividing the net profit or loss for the year attributable to equity shareholders by the weighted average number of equity shares outstanding during the year.

Diluted earnings per share reflect the potential dilution that could occur if contracts to issue equity shares were exercised or converted during the year. Diluted earnings per equity share is calculated using the weighted average number of equity shares and dilutive potential equity shares during the year, except where the results are anti-dilutive.

**(xiii) Provisions, contingent liability and contingent assets**

Provisions are recognised in accounts in respect of present probable obligations arising out of past events, the amount of which can be reliably estimated. In cases where the available information indicates that the loss on the contingency is reasonably possible but the amount of loss cannot be reasonably estimated, a disclosure is made in the financial statements. Provisions are reviewed at each balance sheet date and adjusted to reflect the current management estimates. If it is no longer probable that the outflow of resources would be required to settle the obligation, the provision is reversed.

Contingent liabilities are disclosed in respect of possible obligations that arise from the past events but their existence is confirmed only by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the Company.

Contingent assets are neither recognised, nor disclosed in the financial statements.

**(xiv) Cash and Cash Equivalents**

Cash and Cash Equivalents comprises cash on hand, cheques/drafts on hand and cash at bank including fixed deposit with original maturity period up to three months.

**(xv) Operating Cycle**

Based on the nature of products/activities of the Company and the normal time between acquisition of assets and their realisation in cash or cash equivalents, the Company has determined its operating cycle as 12 months for the purpose of classification of its assets and liabilities as current and non-current.

**(xvi) Dividend (including dividend distribution tax)**

Interim dividend declared to equity and / or preference shareholders, if any, is recognized as liability in the period in which the said dividend has been declared by the Directors. Final proposed dividend declared to equity and / or preference shareholders, if any, is recognised in the period in which the said dividend has been approved by the



**TATA MOTORS FINANCE SOLUTIONS LIMITED (CIN - U65910MH1992PLC187184)**  
**Explanatory notes to the financial statements for the year ended March 31, 2018**

**Note 3**

**Share capital**

(₹ in lakhs)

Particulars	As at March 31, 2018		As at March 31, 2017	
	Number	₹	Number	₹
<b>Authorised</b>				
Equity shares of ₹ 100 each	18,00,00,000	1800,00.00	18,00,00,000	1800,00.00
Preference shares of ₹ 100 each (redeemable)	2,00,00,000	200,00.00	2,00,00,000	200,00.00
	<b>20,00,00,000</b>	<b>2000,00.00</b>	<b>20,00,00,000</b>	<b>2000,00.00</b>
<b>Issued, subscribed and fully paid up</b>				
Equity shares of ₹ 100 each	17,00,49,735	1700,49.74	17,00,49,735	1700,49.74
<b>Total</b>	<b>17,00,49,735</b>	<b>1700,49.74</b>	<b>17,00,49,735</b>	<b>1700,49.74</b>

**(i) Reconciliation of the shares outstanding at the beginning and at the end of the reporting year**

(₹ in lakhs)

Equity Shares	As at March 31, 2018		As at March 31, 2017	
	Number	₹	Number	₹
Shares outstanding at the beginning of the year	17,00,49,735	1700,49.74	15,00,49,735	1500,49.74
Shares issued during the year	-	-	2,00,00,000	200,00.00
<b>Shares outstanding at the end of the year</b>	<b>17,00,49,735</b>	<b>1700,49.74</b>	<b>17,00,49,735</b>	<b>1700,49.74</b>

**(ii) Shares in the Company held by each shareholder (holding more than 5% shares specifying the number of shares held)**

(₹ in lakhs)

Equity Shares	As at March 31, 2018		As at March 31, 2017	
	Number	% of Holding	Number	% of Holding
TMF Holdings Limited (formerly known as Tata Motors Finance Limited)	17,00,49,735	100%	17,00,49,735	100%

**(iii) Terms / rights attached to equity shares**

The Company has a single class of equity shares. Accordingly, all equity shares ranked equally with regard to dividends and share in the company residual assets. The equity shares are entitled to receive dividend as declared from time to time subject to payment of dividend to preference shareholders. The voting rights of an equity shareholder on a poll are in proportion to its share of the paid-up equity capital of the company. On winding up of the company, the holders of equity shares will be entitled to receive the residual assets of the company, remaining after distribution of all preferential amounts in proportion to the number of the equity shares held.

**Note 4**

**Reserves and surplus**

(₹ in lakhs)

Particulars	As at March 31, 2018	As at March 31, 2017
<b>Special reserve*</b>		
Balance as per the last financial statements	1,58.62	1,58.62
Add: Transfer from surplus in the statement of profit and loss	-	-
Closing balance	<b>1,58.62</b>	<b>1,58.62</b>
<b>Deficit in the statement of profit and loss</b>		
Balance as per the last financial statements	(514,20.18)	(23,07.71)
Less: Transfer to special reserve*	-	-
Add: Net (loss) for the year	(22,83.04)	(491,12.47)
Net deficit in the statement of profit and loss	<b>(537,03.22)</b>	<b>(514,20.18)</b>
<b>Total</b>	<b>(535,44.60)</b>	<b>(512,61.56)</b>

\*Transfer to special reserve: As per Section 45-IC of Reserve Bank of India Act, 1934 every non-banking financial company shall create a reserve fund and transfer therein a sum not less than twenty per cent of its net profit every year as disclosed in the Statement of Profit and Loss and before any dividend is declared. No appropriation of any sum from the reserve fund shall be made by the non-banking financial company except for the purpose as may be specified by the Reserve Bank of India from time to time and every such appropriation shall be reported to the Reserve Bank of India within twenty-one days from the date of such withdrawal. The said amount will be transferred at the end of the financial year.



**TATA MOTORS FINANCE SOLUTIONS LIMITED (CIN - U65910MH1992PLC187184)**  
**Explanatory notes to the financial statements for the year ended March 31, 2018**

**Note 5**

**Long-term borrowings**

(₹ In lakhs)

Particulars	As at March 31, 2018	As at March 31, 2017
<b>Debentures</b>		
Unsecured		
Privately placed non convertible debentures	-	500,00.00
<b>Term loans from banks</b>		
Secured	570,00.00	637,50.00
Unsecured	800,00.00	800,00.00
<b>Total</b>	<b>1370,00.00</b>	<b>1937,50.00</b>

**Nature of security on borrowings :**

All receivables of the Company arising out of loan, lease, and trade advances;

All other book debts;

All receivables from pass through certificates, in which the Company has invested; and

Such other current assets as may be identified by the Company from time to time, and accepted by the relevant Lender / Security Trustee.

**Terms of repayment for term loans :**

The term loans from banks are repayable at periodic intervals on a quarterly / half-yearly basis. The interest rate on term loans from banks are in the range of 8.2% to 9.2% per annum. Tenure of such loans ranges from 1 year 11 months to 5 years, loans are borrowed at a floating rate of interest linked to MCLR / bank's base rate plus spread with half-yearly / yearly reset options. On the reset date, the Company has an option to repay the loans.

**Note 6**

**Provisions**

(₹ In lakhs)

Particulars	As at March 31, 2018	As at March 31, 2017
<b>Long-term provisions</b>		
Provision for employee benefits	1,57.24	1,14.50
Provision for Indirect tax related contingencies	14.58	12.56
Contingent provisions against standard assets	5,12.56	2,72.55
Provisions for finance receivables, loans and advances	5,07.64	8,01.01
<b>Total</b>	<b>11,92.02</b>	<b>12,00.62</b>
<b>Short-term provisions</b>		
Provision for employee benefits	20.81	6.44
Contingent provisions against standard assets	11,51.66	7,11.40
Provisions for finance receivables, loans and advances	16,62.09	600,45.02
<b>Total</b>	<b>28,34.56</b>	<b>607,62.86</b>

**Note 7**

**Short-term borrowings**

(₹ In lakhs)

Particulars	As at March 31, 2018	As at March 31, 2017
<b>Loans repayable on demand</b>		
Secured		
Cash credit (Refer security description under Note 5)	-	87,67.68
Unsecured		
Commercial papers (Net of unamortised discounting charges ₹ 21,51.06 lakhs at rate ranging from 7.82% to 8.07%; March 31, 2017: ₹ 13,96.26 lakhs at the rate ranging from 6.90% to 9.39%. Maximum amount outstanding ₹ 1715,00.00 lakhs; March 31, 2017: ₹ 1725,00.00 lakhs)	1693,48.94	1061,03.74
<b>Total</b>	<b>1693,48.94</b>	<b>1148,71.42</b>



**TATA MOTORS FINANCE SOLUTIONS LIMITED (CIN - U65910MH1992PLC187184)**  
**Explanatory notes to the financial statements for the year ended March 31, 2018**

**Note 8**

**Trade payables**

(₹ In lakhs)

Particulars	As at	As at
	March 31, 2018	March 31, 2017
To related parties	46,35.60	-
To others	25,36.16	19,04.55
<b>Total</b>	<b>71,71.76</b>	<b>19,04.55</b>

**Note 9**

**Other current liabilities**

(₹ In lakhs)

Particulars	As at	As at
	March 31, 2018	March 31, 2017
<b>Current maturities of long-term debt</b>		
Debentures (unsecured)	500,00.00	500,00.00
Term loan from bank (secured)	80,00.00	-
	<b>580,00.00</b>	<b>500,00.00</b>
Interest accrued but not due on borrowings	26.96	8,57.93
Current dues of long term employee benefits	-	1,46.73
Statutory dues	3,65.72	1,88.25
<b>Other liabilities</b>		
To related parties	-	272,64.90
To others *	86,87.50	57,58.08
<b>Total</b>	<b>670,80.18</b>	<b>842,15.89</b>

**# Nature of security on borrowings:**

All receivables of the Company arising out of loan, lease, and trade advances;

All other book debts;

All receivables from pass through certificates, in which the Company has invested; and

Such other current assets as may be identified by the Company from time to time, and accepted by the relevant Lender / Security Trustee.

\* includes provision of ₹ 16.34 lakhs (₹ 19.14 lakhs as of March 31, 2017) on account of pending litigations.

**Terms of repayment of debentures outstanding as at March 31, 2018**

Privately placed non-convertible debentures (unsecured) - Face value of ₹ 100 Lakhs each (redeemable at par).

(₹ In lakhs)

Particulars	As at	Redemption
	March 31, 2018	Date
9.84% Non-convertible debentures	500,00.00	July 30, 2018





**TATA MOTORS FINANCE SOLUTIONS LIMITED (CIN - U65910MH1992PLC187184)**  
**Explanatory notes to the financial statements for the year ended March 31, 2018**

**Note 11**

**Non-current investments (at cost unless otherwise stated)**

(₹ In lakhs)

Particulars				As at March 31, 2018	As at March 31, 2017
<b>Investments in equity shares (unquoted)</b>					
Tata Motors Finance Limited (fellow subsidiary Company) (formerly known as Sheba Properties Limited) (1822016 shares @ ₹ 100.00 per share)				105,00.00	105,00.00
<b>Investment in compulsory convertible debentures (unquoted)</b>				67,50.00	-
Description	Rate of Interest	As at March 31, 2018 (₹ in lakhs)	As at March 31, 2017 (₹ in lakhs)		
Jasper Industries (P) Ltd.	9.00%	30,00.00	-		
Bhandari Automobiles (P) Ltd.	9.25%	20,00.00	-		
ABT Industries	9.50%	17,50.00	-		
		67,50.00	-		
<b>Investment in non convertible debentures (unquoted)</b>				34,16.08	6,95.49
Less: Provision for diminution in value of debentures				-	19.19
				<b>34,16.08</b>	<b>6,76.30</b>
Description	Rate of Interest	As at March 31, 2018 (₹ in lakhs)	As at March 31, 2017 (₹ in lakhs)		
Ebony Motors	14.00%	89.43	1,67.88		
Fortune Cars (P) Ltd.	14.00%	76.65	1,43.89		
Mohandas Motors	14.00%	-	1,91.86		
Pandit Automotive (P) Ltd.	14.00%	-	1,91.86		
Bhandari Automobiles (P) Ltd.	10.75%	25,00.00	-		
ABT Industries	11.00%	7,50.00	-		
		34,16.08	6,95.49		
<b>Total</b>				<b>206,66.08</b>	<b>111,76.30</b>

**Note 12**

**Tax expense**

(₹ In lakhs)

Particulars	For the year ended March 31, 2018	For the year ended March 31, 2017
Current tax	-	-
Deferred tax [Refer: Note 12A]	2,13.43	5,06.71
<b>Net tax expense</b>	<b>2,13.43</b>	<b>5,06.71</b>



**TATA MOTORS FINANCE SOLUTIONS LIMITED (CIN - U65910MH1992PLC187184)**  
**Explanatory notes to the financial statements for the year ended March 31, 2018**

**Note 12A**

**Deferred tax assets (net):**

**Major components of deferred tax arising on account of timing differences**

(₹ in lakhs)

Particulars	As at March 31, 2017	(Charge) / Credit for the year	As at March 31, 2018
<b>Assets</b>			
Provision for doubtful debts	2,16.21	(2,16.21)	-
Expenses allowable on payment basis	16.38	(16.38)	-
Depreciation	35.77	(35.77)	-
Disallowance u/s 43B of Income Tax Act, 1961	2.40	(2.40)	-
<b>Total (A)</b>	<b>2,70.76</b>	<b>(2,70.76)</b>	<b>-</b>
<b>Liabilities</b>			
Commision	(57.33)	57.33	-
<b>Total (B)</b>	<b>(57.33)</b>	<b>57.33</b>	<b>-</b>
<b>Net deferred tax assets (A+B)</b>	<b>2,13.43</b>	<b>(2,13.43)</b>	<b>-</b>

**Note 13**

**Finance receivables - Secured (Vehicle loans #)**

(₹ In lakhs)

Particulars	As at March 31, 2018	As at March 31, 2017
<b>A) Finance receivables - Non-current</b>		
Other than related parties		
Considered good	948,43.94	394,73.15
Considered doubtful*	2,53.79	8,01.01
<b>Total</b>	<b>950,97.73</b>	<b>402,74.16</b>
<b>B) Finance receivables - Current</b>		
Other than related parties		
Considered good	1197,26.15	2003,88.84
Considered doubtful*	16,47.49	600,45.02
<b>Total</b>	<b>1213,73.64</b>	<b>2604,33.86</b>

# Vehicle loans are secured against hypothecation of the underlying vehicle.

\*Represents amount equivalent to provision as per the Company's accounting policy on non-performing assets.

**Note 14**

**Long-term loans and advances**

(₹ in lakhs)

Particulars	As at March 31, 2018	As at March 31, 2017
<b>Loan to others, considered good</b>		
Secured	228,79.97	195,61.75
Unsecured	13,62.18	16,61.93
<b>Other advances</b>		
Capital advances	-	16.44
Security deposits	22.40	19.15
Prepaid expenses	4,70.05	97.49
Advance payment of income tax (Net of provision)	40,79.04	24,36.16
Advance payment of VAT	-	1.50
<b>Total</b>	<b>288,13.64</b>	<b>237,94.42</b>



**TATA MOTORS FINANCE SOLUTIONS LIMITED (CIN - U65910MH1992PLC187184)**  
**Explanatory notes to the financial statements for the year ended March 31, 2018**

**Note 15**

**Current investments (at lower of cost or net realisable value)**

(₹ in lakhs)

Particulars				As at March 31, 2018	As at March 31, 2017
<b>Current portion of long-term investment:</b>					
Investment in non convertible debentures (unquoted)				2,18.13	3,97.55
Less: Provision for diminution				-	12.21
				<b>2,18.13</b>	<b>3,85.34</b>
Description	Rate of Interest	As at March 31, 2018 (₹ in lakhs)	As at March 31, 2017 (₹ in lakhs)		
Ebony Motors	14.00%	118.37	68.81		
Fortune Cars (P) Ltd.	14.00%	67.24	58.98		
Mohandas Motors	14.00%	32.52	1,47.63		
Pandit Automotive (P) Ltd.	14.00%	-	1,22.13		
		2,18.13	3,97.55		
<b>Other current investment:</b>					
<b>Investment in trust securities</b>					
Senior pass through certificates (unquoted)				1089,52.62	548,92.50
Less: Provision for diminution				55.80	1.03
				<b>1088,96.82</b>	<b>548,91.47</b>
<b>Investment in mutual funds (unquoted)</b> (at cost or fair value whichever is lower)				-	210,00.00
<b>Total</b>				<b>1091,14.95</b>	<b>762,76.81</b>

**Note 16**

**Trade receivables**

(₹ in lakhs)

Particulars	As at March 31, 2018	As at March 31, 2017
<b>From related parties</b>		
Not due	-	217,48.87
Due for less than 6 months	3,70.41	258,66.52
<b>Total</b>	<b>3,70.41</b>	<b>476,15.39</b>



**TATA MOTORS FINANCE SOLUTIONS LIMITED (CIN - U65910MH1992PLC187184)**  
**Explanatory notes to the financial statements for the year ended March 31, 2018**

**Note 17**

**Cash and cash equivalents**

(₹ In lakhs)

Particulars	As at March 31, 2018	As at March 31, 2017
<b>Cash and cash equivalents</b>		
Deposits with bank (<3 months)	35,00.00	225,00.00
Balances with banks - current accounts	102,05.49	126,05.02
Cheques / drafts on hand	132,62.43	73,23.86
Cash on hand	78.97	30.89
<b>Total (A)</b>	<b>270,46.89</b>	<b>424,59.77</b>
<b>Other bank balances</b>		
Deposits with banks	100,00.00	100,00.00
<b>Total (B)</b>	<b>100,00.00</b>	<b>100,00.00</b>
<b>Total Cash and cash equivalents (A+B)</b>	<b>370,46.89</b>	<b>524,59.77</b>

**Note 18**

**Short-term loans and advances**

(₹ In lakhs)

Particulars	As at March 31, 2018	As at March 31, 2017
<b>Loans, considered good</b>		
To related parties	15,94.16	5,96.67
To others		
Secured	132,68.79	111,00.81
Unsecured	439,19.47	182,64.12
<b>Other advances, considered good</b>		
To related parties	5,88.91	-
To others	14,77.51	11,14.27
<b>Total</b>	<b>608,48.84</b>	<b>310,75.87</b>

**Note 19**

**Other current assets**

(₹ In lakhs)

Particulars	As at March 31, 2018	As at March 31, 2017
Interest accrued but not due	14,93.61	6,28.96
Other claims recoverable	-	1,19.76
Premium on acquisition of assignment portfolio	2,09.49	-
Stamp papers	1,04.61	37.35
Receivable towards refund of application money	71,51.59	131,04.87
Prepaid expenses	4,31.82	1,34.81
<b>Total</b>	<b>93,91.12</b>	<b>140,25.75</b>



**TATA MOTORS FINANCE SOLUTIONS LIMITED (CIN - U65910MH1992PLC187184)**  
**Explanatory notes to the financial statements for the year ended March 31, 2018**

**Note 20**

**Revenue from operations**

Particulars	For the year ended March 31, 2018	For the year ended March 31, 2017
Interest on finance receivables	203,05.44	210,37.48
Interest on other loans	77,83.34	6,27.89
Interest on senior pass through certificates (unquoted)	56,98.54	18,11.60
Loan processing fees and other charges	11,28.57	8,59.86
Compensation towards interest loss on manufacturer guaranteed business	26,54.27	148,22.74
Interest on debentures - (unquoted)	7,81.71	-
Others	99.88	8.18
<b>Total</b>	<b>384,51.75</b>	<b>391,67.75</b>

**Note 21**

**Other income**

Particulars	For the year ended March 31, 2018	For the year ended March 31, 2017
Interest on bank deposits	6,64.43	8,53.49
Interest on Inter corporate deposits	6,23.82	5,64.27
Net gain on sale of current investments	17,56.29	23,56.43
Recovery of bank charges (Net of bank charges incurred and taxes thereon of ₹ 50.71 lakhs; previous year: ₹ 64.60 lakhs)	1,28.09	2,76.46
Dividend on investments	1,85.48	-
Balances written back	2,88.38	-
Miscellaneous receipts / recoveries	17.46	11.93
<b>Total</b>	<b>36,63.95</b>	<b>40,62.58</b>

**Note 22**

**Employee benefits expenses**

Particulars	For the year ended March 31, 2018	For the year ended March 31, 2017
Salaries and bonus	50,74.69	28,82.81
Contributions to provident and other funds	1,96.43	2,62.58
Staff welfare expenses	2,72.42	1,86.36
<b>Total</b>	<b>55,43.54</b>	<b>33,31.75</b>

**Note 23**

**Finance costs**

Particulars	For the year ended March 31, 2018	For the year ended March 31, 2017
Interest expense	225,37.61	319,95.38
Discounting charges on commercial paper	60,84.77	17,68.50
Other borrowing costs	42.94	1,61.98
<b>Total</b>	<b>286,65.32</b>	<b>339,25.86</b>



**TATA MOTORS FINANCE SOLUTIONS LIMITED (CIN - U65910MH1992PLC187184)**  
**Explanatory notes to the financial statements for the year ended March 31, 2018**

**Note 24**  
**Other expenses**

Particulars	For the year ended March 31, 2018	For the year ended March 31, 2017
Insurance	11.40	5.51
Rates and taxes	6.90	6.48
Incentive / commission	6,74.60	10,75.68
Professional fees / consultancy expenses	19,65.80	10,32.81
Service providers fees	75,35.57	93,12.75
Payment to auditors [Refer: Note (I) below]	57.87	45.62
<b>Provisions and write offs</b>		
Provision/ (write back) for doubtful finance receivables	(589,44.75)	34,90.75
Add / (Less): Delinquency support on provisions	593,14.71	(46,27.97)
	<b>3,69.96</b>	<b>(11,37.22)</b>
Finance receivables written off (net of recoveries of ₹ 11,011.11 lakhs: previous year ₹ 3,69.24 lakhs)	1983,50.91	443,12.65
Less: Delinquency support on write off	(2031,03.54)	(443,34.69)
	<b>(47,52.63)</b>	<b>(22.04)</b>
Provision for doubtful loans and advances	2,68.45	-
Provision for diminution in value of investments	23.37	32.43
Contingent provisions on standard assets	6,80.27	2,78.95
Premium on acquisition written off	-	16,32.96
Other expenses	30,36.34	20,50.41
<b>Total</b>	<b>98,77.90</b>	<b>143,14.34</b>

**(i) Auditors' remuneration (excluding taxes):**

Particulars	For the year ended March 31, 2018	For the year ended March 31, 2017
As auditors - statutory audit	40.74	33.00
Taxation matters	4.90	5.00
For other services	7.40	4.75
Reimbursement of out of pocket expenses	4.83	2.87
<b>Total</b>	<b>57.87</b>	<b>45.62</b>



**Note 25**

**Earnings per share**

Basic and diluted earnings per equity share are computed in accordance with Accounting Standard 20 - Earnings per share. Basic earnings per equity share are computed by dividing net profit after tax by the weighted average number of equity shares outstanding during the year. The diluted earnings per equity share is computed by dividing the net profit after tax as adjusted for dividend related to dilutive potential equity shares by the weighted average number of equity shares and weighted average number of dilutive potential equity shares outstanding during the year. The following table sets forth, for the periods indicated, the computation of earnings per share.

(₹ in Lakhs, except per share data)

Particulars	For the year ended March 31, 2018	For the year ended March 31, 2017
<b>Basic</b>		
Weighted average no. of equity shares outstanding	17,00,49,735	15,33,37,406
Net profit attributable to equity share holders	(22,83.04)	(491,12.47)
Basic earnings per share	(1.34)	(32.03)
<b>Diluted</b>		
Weighted average no. of equity shares outstanding	17,00,49,735	15,33,37,406
Net profit attributable to equity share holders	(22,83.04)	(491,12.47)
Basic earnings per share	(1.34)	(32.03)
Face value per Share	100	100

**Note 26**

**Segment reporting**

The Company has been operating only in one segment viz, financing activities and the operations being only in India, the disclosure requirements of Accounting Standard-17 Segment Reporting are not applicable.

**Note 27**

**Contingent liabilities and commitments**

**1 Contingent liabilities to the extent not provided for:**

(i) Claims against the company, not acknowledged as debts:

(₹ in Lakhs)

Particulars	As at March 31, 2018	As at March 31, 2017
In respect of pending consumer disputes	1,47.07	1,72.29
<b>Total</b>	<b>1,47.07</b>	<b>1,72.29</b>

The Company's pending litigations comprise of claims against the Company primarily by the customers and proceedings pending with tax authorities. The Company has reviewed all its pending litigations and proceedings and has adequately provided for where provisions are required and disclosed the contingent liabilities where applicable, in its financial statements. The Company does not expect the outcome of these proceedings to have a material adverse effect on its financial position at March 31, 2018.

The Company has a process whereby periodically all long term contracts (including derivative contracts) are assessed for material foreseeable losses. At the year end, the Company did not have any long-term contracts including derivative contracts for which there were any material foreseeable losses.

(ii) Bank guarantee for which the company is contingently liable:

(₹ in Lakhs)

Particulars	As at March 31, 2018	As at March 31, 2017
In respect of CST and VAT registration	8.40	13.60
<b>Total</b>	<b>8.40</b>	<b>13.60</b>

**2 Commitments:**

(i) Estimated amount of contracts remaining to be executed on capital account and not provided for: ₹ 65.93 lakhs (as at March 31, 2017: ₹ Nil).



**TATA MOTORS FINANCE SOLUTIONS LIMITED (CIN - U65910MH1992PLC187184)**  
**Explanatory notes to the financial statements for the year ended March 31, 2018**

**Note 28**

**Employee benefits**

**1. Defined benefit plans**

(₹ in Lakhs)

<b>I Components of expense recognised in the statement of profit and loss for the year ended March 31, 2018</b>				
S. no.	Particulars	Period	Gratuity	Compensated absences
1	Current service cost	31-Mar-18	86.71	29.81
		31-Mar-17	64.54	21.05
2	Interest cost	31-Mar-18	32.57	7.93
		31-Mar-17	24.08	5.75
3	Expected return on plan assets	31-Mar-18	(28.63)	-
		31-Mar-17	-	-
4	Past service cost	31-Mar-18	-	-
		31-Mar-17	-	-
5	Actuarial (gains) / losses	31-Mar-18	(1,00.82)	0.08
		31-Mar-17	51.85	37.14
6	<b>Total expense recognised in the statement of profit and loss</b>	<b>31-Mar-18</b>	<b>(10.17)</b>	<b>37.82</b>
		<b>31-Mar-17</b>	<b>1,40.47</b>	<b>63.94</b>

(₹ in Lakhs)

<b>II Actual contribution and benefit payments for the year ended March 31, 2018</b>				
S. no.	Particulars	Period	Gratuity	Compensated absences
1	Actual benefit payments	31-Mar-18	-	30.34
		31-Mar-17	14.26	29.69
2	Actual contributions	31-Mar-18	1,40.47	-
		31-Mar-17	2,87.59	-

(₹ in Lakhs)

<b>III Net asset / (liability) recognised in the balance sheet as at respective year ends and experience adjustments</b>				
S. no.	Particulars	Period	Gratuity	Compensated absences
1	Defined benefit obligation	31-Mar-18	7,30.97	1,78.05
		31-Mar-17	4,34.32	1,20.94
		31-Mar-16	3,08.11	86.70
		31-Mar-15	2,37.60	-
2	Fair value of plan assets	31-Mar-18	7,34.88	NA
		31-Mar-17	2,87.59	NA
		31-Mar-16	-	NA
		31-Mar-15	-	NA
3	Net asset / (liability) recognised in balance sheet	31-Mar-18	3.91	(1,78.05)
		31-Mar-17	(1,46.73)	(1,20.94)
		31-Mar-16	(3,08.11)	(86.70)
		31-Mar-15	(2,37.60)	-
4	(a) Experience adjustments arising on plan liabilities [(gain) / loss]	31-Mar-18	(97.86)	0.08
		31-Mar-17	51.85	37.14
		31-Mar-16	(36.49)	34.95
		31-Mar-15	-	NA
	(b) Experience adjustments arising on plan assets [(gain) / loss]	31-Mar-18	2.96	NA
		31-Mar-17	-	NA
		31-Mar-16	NA	NA
		31-Mar-15	NA	NA



**TATA MOTORS FINANCE SOLUTIONS LIMITED (CIN - U65910MH1992PLC187184)**  
**Explanatory notes to the financial statements for the year ended March 31, 2018**

**Note 28**  
**Employee benefits**

**1. Defined benefit plans**

(₹ In Lakhs)

IV Change in defined benefit obligation (DBO) for the year ended March 31, 2018				
S.no.	Particulars	Period	Gratuity	Compensated absences
1	Present value of DBO at beginning of year	31-Mar-18	4,34.32	1,20.94
		31-Mar-17	3,08.11	86.70
2	Current service cost	31-Mar-18	86.71	29.81
		31-Mar-17	64.54	21.05
3	Interest cost	31-Mar-18	32.57	7.93
		31-Mar-17	24.08	5.75
4	Past Service Cost	31-Mar-18	-	-
		31-Mar-17	-	-
5	Transfers to / from other funds	31-Mar-18	2,75.23	49.63
		31-Mar-17	-	-
6	Actuarial (gains) / losses	31-Mar-18	(97.86)	0.08
		31-Mar-17	51.85	37.14
7	Benefits paid	31-Mar-18	-	(30.34)
		31-Mar-17	(14.26)	(29.69)
8	Present value of DBO at the end of the year	31-Mar-18	7,30.97	1,78.05
		31-Mar-17	4,34.32	1,20.94

(₹ In Lakhs)

V Change in fair value of plan assets for the year ended March 31, 2018				
S.no.	Particulars	Period	Gratuity	Compensated absences
1	Plan assets at beginning of year	31-Mar-18	2,87.59	-
		31-Mar-17	-	-
2	Expected return on plan assets	31-Mar-18	28.63	-
		31-Mar-17	-	-
3	Acquisition Adjustments	31-Mar-18	275.23	-
		31-Mar-17	-	-
4	Actual Company contributions	31-Mar-18	1,40.47	-
		31-Mar-17	2,87.59	-
5	Actuarial (gains) / loss	31-Mar-18	2.96	-
		31-Mar-17	-	-
6	Benefits paid	31-Mar-18	-	-
		31-Mar-17	-	-
7	Plan assets at the end of year	31-Mar-18	7,34.88	-
		31-Mar-17	2,87.59	-



**TATA MOTORS FINANCE SOLUTIONS LIMITED (CIN - U65910MH1992PLC187184)**  
**Explanatory notes to the financial statements for the year ended March 31, 2018**

**Note 28**  
**Employee benefits**

**1. Defined benefit plans**

(₹ in Lakhs)

VI Actuarial assumptions				
S. no.	Particulars	Period	Gratuity	Compensated absences
1	Discount rate	31-Mar-18	7.70%	7.70%
		31-Mar-17	7.50%	7.50%
2	Expected rate of return on plan assets	31-Mar-18	8.00%	NA
		31-Mar-17	8.00%	NA
3	Salary escalation	31-Mar-18	8.50%	8.50%
		31-Mar-17	9.00%	9.00%
4	Mortality rates	31-Mar-18	Indian Assured Lives Mortality (2006-08) (modified) Ult	Indian Assured Lives Mortality (2006-08) (modified) Ult
		31-Mar-17		

(₹ in Lakhs)

VII The major categories of plan assets as percentage of total plan assets				
S. no.	Particulars	Period	Gratuity	Compensated absences
1	Govt bonds	31-Mar-18	25.53%	0.00%
		31-Mar-17	27.81%	0.00%
2	Infra bonds	31-Mar-18	0.00%	0.00%
		31-Mar-17	0.00%	0.00%
3	Corporate bonds	31-Mar-18	67.85%	0.00%
		31-Mar-17	57.42%	0.00%
4	Others	31-Mar-18	6.62%	0.00%
		31-Mar-17	14.77%	0.00%

(₹ in Lakhs)

VIII Current, non-current disclosure				
S. no.	Particulars	Period	Gratuity	Compensated absences
1	Current portion	31-Mar-18	3.91	(20.81)
		31-Mar-17	(1,46.73)	(6.44)
2	Non-current portion	31-Mar-18	-	(1,57.24)
		31-Mar-17	-	(114.51)
3	Total	31-Mar-18	3.91	(1,78.05)
		31-Mar-17	(1,46.73)	(1,20.94)

**Notes:**

- The assumption of future salary increases, considered in actuarial valuation, take account of Inflation, seniority, promotion and other relevant factors, such as supply and demand in the employment market.
- The plan assets in respect of gratuity represent funds managed by the insurers. The company expects nil contribution in financial year 2018-19 towards gratuity fund.
- Discount rate is based on government bond yields as at the year end.
- Figures in italics pertain to previous year.

**2. Defined contribution plans**

The Company's contribution to defined contribution plan aggregating ₹ 2,06.60 lakhs for the year ended March 31, 2018 (for previous year ended March 31, 2017 is ₹ 1,22.11 lakhs) has been recognised in the statement of profit and loss.



**TATA MOTORS FINANCE SOLUTIONS LIMITED (CIN - U65910MH1992PLC187184)**  
**Explanatory notes to the financial statements for the year ended March 31, 2018**

**Note 29**

**Related parties**

**1 Related parties and their relationship:**

**(a) Holding Companies:**

Ultimate Holding Company:

Tata Motors Limited

Immediate Holding Company:

TMF Holdings Limited (formerly known as Tata Motors Finance Limited)

**(b) Fellow subsidiaries with whom there are transactions:**

Tata Motors Finance Limited (formerly known as Sheba Properties Limited)

Tata Technologies Limited

Concorde Motors (India) Limited

**(c) Key management personnel:**

Mr. Shyam Mani - Managing Director

**2 Transactions with related parties:**

**(a) Tata Motors Limited - Ultimate Holding Company:**

(₹ In lakhs)

Sr. No.	Particulars	For the year ended March 31, 2018	For the year ended March 31, 2017
1	Delinquency support income	1415,29.59	541,47.23
2	Deputation of employees expenses	2.46	1,89.29
3	Interest cost recovery on over due principal of MGB income	48,75.79	109,70.57
4	NCD NPA write off recovery	3,70.41	-
5	Reimbursement of expenses	-	5.37

(₹ In lakhs)

Sr. No.	Closing balances	As at March 31, 2018	As at March 31, 2017
1	Net Payable	46,29.59	-
2	Net Receivables	-	476,05.30

**(b) TMF Holdings Limited (formerly known as Tata Motors Finance Limited) - Holding Company:**

(₹ In lakhs)

Sr. No.	Particulars	For the year ended March 31, 2018	For the year ended March 31, 2017
1	Service providers fees expenses	-	15,80.47
2	Reimbursement of expenses	-	68.58
3	Reimbursement of refurbishment charges income	-	1,82.25
4	Acquisition of financial assets under corporate lending portfolio	-	269,00.00
5	Proceeds towards equity share capital	-	200,00.00
6	Rent expenses	40.24	-
7	Sale of TML receivables	1540,66.05	-
8	Managing director remuneration charge	91.98	-
9	Inter company deposits placed	520,00.00	500,00.00
10	Inter company deposits refund received	520,00.00	500,00.00
11	Interest income on Inter company deposits	2,09.81	4,57.40

(₹ In lakhs)

Sr. No.	Closing balances	As at March 31, 2018	As at March 31, 2017
1	Net Payable	-	268,78.65
2	Net Receivables	10.50	-



**TATA MOTORS FINANCE SOLUTIONS LIMITED (CIN - U65910MH1992PLC187184)**  
**Explanatory notes to the financial statements for the year ended March 31, 2018**

**Note 29**  
**Related parties**

**(c) Tata Motors Finance Limited (formerly known as Sheba Properties Limited) - Fellow Subsidiary:**

(₹ in lakhs)

Sr. No.	Particulars	For the year ended March 31, 2018	For the year ended March 31, 2017
1	Subscription made towards equity share capital	-	105,00.00
2	Service provider Fees expense	22,85.52	3,54.51
3	Reimbursement of refurbishment charges income	4.09	0.90
4	Reimbursement of expenses	1,75.14	3.76
5	Purchase of Assignment portfolio	557,17.21	-
6	Dividend Income	1,85.48	-
7	Inter Company Deposits Placed	1064,00.00	-
8	Inter Company Deposits refund received	1064,00.00	-
9	Interest on Inter Company Deposits	4,14.02	1,06.88

(₹ in lakhs)

Sr. No.	Closing balances	As at March 31, 2018	As at March 31, 2017
1	Net Payables	-	3,86.25
2	Net Receivables	5,78.41	-

**(d) Concorde Motors (India) Limited - Fellow Subsidiary:**

(₹ in lakhs)

Sr. No.	Particulars	For the year ended March 31, 2018	For the year ended March 31, 2017
1	Channel financing	257,00.33	-
2	Channel financing principal repayment	246,89.96	-
3	Interest income on channel financing	1,12.14	-

(₹ in lakhs)

Sr. No.	Closing balances	As at March 31, 2018	As at March 31, 2017
1	Net Receivables	15,94.16	5,96.67

**(e) Tata Technologies Limited - Fellow Subsidiary:**

(₹ in lakhs)

Sr. No.	Particulars	For the year ended March 31, 2018	For the year ended March 31, 2017
1	IT services expenses	83.61	1,03.21

(₹ in lakhs)

Sr. No.	Closing balances	As at March 31, 2018	As at March 31, 2017
1	Net Payables	6.01	-



TATA MOTORS FINANCE SOLUTIONS LIMITED (CIN - U65910MH1992PLC187184)  
Explanatory notes to the financial statements for the year ended March 31, 2018

Additional disclosures given in terms of the Non Banking Financial Companies - Systemically Important Non Deposit Taking Company and Deposit Taking Company (Reserve Bank) Directions, 2016 (as amended)

**Note 30**  
**Asset Liability Maturity Pattern of certain items of assets and liabilities**

S. No.	Particulars	(₹ in lakhs)										Total	
		Up to 30/31 days	Over 1 month up to 2 months	Over 2 months up to 3 months	Over 3 month & up to 6 months	Over 6 months & up to 1 year	Over 1 year & up to 3 years	Over 3 years & up to 5 years	Over 5 years				
1	Deposits	35,00.00	-	-	-	100,00.00	-	-	-	-	-	-	135,00.00
2	Advances (Gross)	225,00.00	471,19.97	187,73.84	304,87.77	442,51.07	905,71.00	161,17.26	36,91.76	3001,23.83			325,00.00
	[Refer: Note 1 below]	569,23.85	39,51.48	37,45.37	107,53.91	192,89.94	250,03.93	206,34.30	2110,85.56	3513,88.34			
3	Investments	199,17.33	733,05.92	72,75.12	83,85.05	1,78.21	68,33.12	30,70.81	108,71.52	1298,37.08			
		261,65.60	43,46.17	371,29.12	83,19.59	2,06.43	4,72.22	3,13.98	105,00.00	874,53.11			
4	Borrowings from banks / financial institutions (Term-loans / Cash credit)	-	25,00.00	-	-	-	-	-	-	334,98.00			1450,00.00
	Market borrowings (Privately placed non convertible debentures and gross commercial papers) [Refer: Note 2 below]	-	900,00.00	815,00.00	500,00.00	87,67.68	1035,02.00	600,00.00	-	1525,17.68			2215,00.00
5		-	550,00.00	500,00.00	-	525,00.00	500,00.00	-	-	-			2075,00.00

**Notes:**

- Advances are reported gross of provision for Non Performing Assets.
- Includes commercial papers which are considered at gross of unamortised discounting charges.
- Figures in italics pertain to previous year.

**Note 31**

**Capital to Risk Assets Ratio (CRAR)**

The ratios calculated in accordance with the guidelines of the Reserve Bank of India, are as under:

S.No.	Particulars	For the year ended	For the year ended
1	CRAR (%)	22.05%	22.61%
2	CRAR - Tier I capital (%)	21.67%	22.39%
3	CRAR - Tier II capital (%)	0.38%	0.22%
4	Amount of subordinated debt raised as Tier-II capital	-	-
5	Amount raised by issue of Perpetual Debt Instruments	-	-



TATA MOTORS FINANCE SOLUTIONS LIMITED (CIN - U65910MH1992PLC187184)  
Explanatory notes to the financial statements for the year ended March 31, 2018

Additional disclosures given in terms of the Non Banking Financial Companies - Systemically Important Non Deposit Taking Company and Deposit Taking Company (Reserve Bank) Directions, 2016 (as amended)

**Note 32**  
**Disclosure of restructured advances**

Sr. No.	Type of Restructuring => Asset Classification =>	Others						Total					
		Standard	Sub-standard	Doubtful	Loss	Total	Standard	Sub-standard	Doubtful	Loss	Total		
1	Restructured accounts as on April 1, 2017 [opening figures]	No. of Borrowers	-	50.00	4,30.00	-	4,80.00	-	50.00	4,30.00	-	4,80.00	
		Amount Outstanding	-	1,76.85	12,05.43	-	13,82.28	-	1,76.85	12,05.43	-	13,82.28	
		Provision Amount	-	25.84	2,99.77	-	3,25.61	-	25.84	2,99.77	-	3,25.61	
2	Fresh restructuring during the year 2017 - 2018	No. of Borrowers	-	-	-	-	-	-	-	-	-	-	
		Amount Outstanding	-	-	-	-	-	-	-	-	-	-	
		Provision Amount	-	-	-	-	-	-	-	-	-	-	
3	Upgradations to restructured standard category during the financial year	No. of Borrowers	-	(4.00)	(1.00)	-	(5.00)	-	(4.00)	(1.00)	-	(5.00)	
		Amount Outstanding	-	(49.89)	(3.05)	-	(52.94)	-	(49.89)	(3.05)	-	(52.94)	
		Provision Amount	-	(7.45)	(2.94)	-	(10.39)	-	(7.45)	(2.94)	-	(10.39)	
4	Restructured standard advances which cease to attract higher provisioning and / or additional risk weight at the end of the financial year and hence need not be shown as restructured standard advances at the beginning of the next financial year	No. of Borrowers	-	-	-	-	-	-	-	-	-	-	
		Amount Outstanding	-	-	-	-	-	-	-	-	-	-	
		Provision Amount	-	-	-	-	-	-	-	-	-	-	
5	Down gradations of restructured accounts during the financial year	No. of Borrowers	-	(9.00)	9.00	-	-	-	(9.00)	9.00	-	-	
		Amount Outstanding	-	(77.00)	47.78	-	(29.22)	-	(77.00)	47.78	-	(29.22)	
		Provision Amount	-	(11.44)	40.69	-	29.25	-	(11.44)	40.69	-	29.25	
6	Write offs of restructured accounts during the financial year	No. of Borrowers	-	(13.00)	(3,09.00)	-	(3,22.00)	-	(13.00)	(3,09.00)	-	(3,22.00)	
		Amount Outstanding	-	(24.17)	(9,32.02)	-	(9,56.19)	-	(24.17)	(9,32.02)	-	(9,56.19)	
		Provision Amount	-	(3.38)	(2,27.31)	-	(2,30.69)	-	(3.38)	(2,27.31)	-	(2,30.69)	
7	Recovery from restructured accounts during the financial year	No. of Borrowers	-	(24.00)	(1,14.00)	-	(1,38.00)	-	(24.00)	(1,14.00)	-	(1,38.00)	
		Amount Outstanding	-	(25.79)	(2,69.13)	-	(2,94.92)	-	(25.79)	(2,69.13)	-	(2,94.92)	
		Provision Amount	-	(3.57)	(68.33)	-	(71.90)	-	(3.57)	(68.33)	-	(71.90)	
8	Sale of restructured accounts during the financial year	No. of Borrowers	-	-	-	-	-	-	-	-	-	-	
		Amount Outstanding	-	-	-	-	-	-	-	-	-	-	
		Provision Amount	-	-	-	-	-	-	-	-	-	-	
9	Restructured accounts as on March 31, 2018 [closing figures]	No. of Borrowers	-	-	15.00	-	15.00	-	-	15.00	-	15.00	
		Amount Outstanding	-	(0.00)	49.01	-	49.01	-	(0.00)	49.01	-	49.01	
		Provision Amount	-	0.00	41.88	-	41.88	-	0.00	41.88	-	41.88	

The Company has not done any restructuring under CDR mechanism and SME Debt restructuring mechanism and hence no disclosure is required for same.



TATA MOTORS FINANCE SOLUTIONS LIMITED (CIN - U65910MH1992PLC187184)  
Explanatory notes to the financial statements for the year ended March 31, 2018

Additional disclosures given in terms of the Non Banking Financial Companies - Systemically Important Non Deposit Taking Company and Deposit Taking Company (Reserve Bank) Directions, 2016 (as amended)

Note 32

Disclosure of restructured advances

For the previous year i.e. financial year 2016-17

Sr. No.	Type of restructuring =>	Others						Total					
		Standard	Sub-standard	Doubtful	Loss	Total	Standard	Sub-standard	Doubtful	Loss	Total		
1	Restructured accounts as on April 1, 2016 [opening figures]	-	2,28.00	2,27.00	-	4,55.00	-	2,28.00	2,27.00	-	4,55.00		
		-	5,89.78	7,23.77	-	13,13.55	-	5,89.78	7,23.77	-	13,13.55		
		-	77.52	1,55.14	-	2,32.66	-	77.52	1,55.14	-	2,32.66		
2	Fresh restructuring during the year 2016 - 2017	-	39.00	1,37.00	-	1,76.00	-	39.00	1,37.00	-	1,76.00		
		-	1,61.71	3,85.06	-	5,46.77	-	1,61.71	3,85.06	-	5,46.77		
		-	23.77	89.14	-	1,12.91	-	23.77	89.14	-	1,12.91		
3	Upgradations to restructured standard category during the financial year	-	-	-	-	-	-	-	-	-	-		
4	Restructured standard advances which cease to attract higher provisioning and / or additional risk weight at the end of the financial year and hence need not be shown as restructured standard advances at the beginning of the next financial year	-	-	-	-	-	-	-	-	-	-		
5	Down gradations of restructured accounts during the financial year	-	(1,34.00)	1,34.00	-	-	-	(1,34.00)	1,34.00	-	-		
		-	(3,93.35)	3,35.92	-	(57.43)	-	(3,93.35)	3,35.92	-	(57.43)		
		-	(51.55)	79.43	-	27.88	-	(51.55)	79.43	-	27.88		
6	Write offs of restructured accounts during the financial year	-	(5.00)	(5.00)	-	(10.00)	-	(5.00)	(5.00)	-	(10.00)		
		-	(15.75)	(17.57)	-	(33.32)	-	(15.75)	(17.57)	-	(33.32)		
		-	(2.09)	(4.24)	-	(6.33)	-	(2.09)	(4.24)	-	(6.33)		
7	Recovery from restructured accounts during the financial year	-	(79.00)	(62.00)	-	(1,41.00)	-	(79.00)	(62.00)	-	(1,41.00)		
		-	(1,65.54)	(2,21.74)	-	(3,87.28)	-	(1,65.54)	(2,21.74)	-	(3,87.28)		
		-	(21.81)	(19.70)	-	(41.51)	-	(21.81)	(19.70)	-	(41.51)		
8	Sale of restructured accounts during the financial year	-	-	-	-	-	-	-	-	-	-		
9	Restructured accounts as on March 31, 2017 [closing figures]	-	50.00	4,30.00	-	4,80.00	-	50.00	4,30.00	-	4,80.00		
		-	1,76.85	12,05.43	-	13,82.28	-	1,76.85	12,05.43	-	13,82.28		
		-	25.84	2,99.77	-	3,25.61	-	25.84	2,99.77	-	3,25.61		

The Company has not done any restructuring under CDR mechanism and SME Debt restructuring mechanism and hence no disclosure is required for same.



## Additional disclosures given in terms of the Non Banking Financial Companies - Systemically Important Non Deposit Taking Company and Deposit Taking Company (Reserve Bank) Directions, 2016 (as amended)

## Note 33

Break up of 'Provisions and Contingencies' shown under the head 'Expenditure' in the statement of profit and loss

(₹ in lakhs)

S. No.	Particulars	For the year ended March 31, 2018	For the year ended March 31, 2017
1	Provision for diminution in the value of investment	23.37	32.43
2	Provision for doubtful loans and advances (others)	2,68.45	-
3	Provision for doubtful finance receivables	(589,44.75)	34,90.75
	Add / (Less): Delinquency support	593,14.71	(46,27.97)
4	Provision made towards income tax	-	-
5	Provision on consumer disputes	16.34	19.14
6	Contingent provisions on standard assets	6,80.27	2,78.95

## Note 34

## Investments

(₹ in lakhs)

S. No.	Particulars	As at March 31, 2018	As at March 31, 2017
<b>1</b>	<b>Value of investments</b>		
(i)	Gross value of investments		
(a)	In India	1298,36.83	874,85.54
(b)	Outside India	-	-
(ii)	Provision for depreciation		
(a)	In India	55.80	32.43
(b)	Outside India	-	-
(iii)	Net value of investments		
(a)	In India	1297,81.03	874,53.11
(b)	Outside India	-	-
<b>2</b>	<b>Movement of provisions held towards depreciation of investments</b>		
(i)	Opening balance	32.43	-
(ii)	Add: Provisions made during the year	89.75	32.43
(iii)	Less: Utilised	66.38	-
(iv)	Closing balance	55.80	32.43

## Note 35

Ratings assigned by credit rating agencies and migrations of ratings in respect of all credit facilities and debt instruments during the year:

S. No.	Rating agency	Period	Instruments					Commercial papers	Perpetual debt
			Long-term bank facilities	Short-term bank facilities	Secured Non-convertible debentures	Unsecured subordinated Tier II NCDs			
1	CRISIL	31-Mar-18	AA/ Positive	NA	AA/ Positive	AA/ Positive	A1+	N/A	
		31-Mar-17	AA/ Positive	A1 +	AA/ Positive	AA/ Positive	A1 +	NA	
2	ICRA	31-Mar-18	NA	NA	NA	AA/Positive	A1+	A+/Positive	
		31-Mar-17	NA	NA	NA	AA/ Positive	NA	A+ / Positive	
3	CARE	31-Mar-17	AA + / Stable	NA	AA + / Stable	AA + / Stable	A1+	AA - / Stable	
		31-Mar-16	NA	NA	NA	AA + / Stable	AA + / Stable	A1 +	



**TATA MOTORS FINANCE SOLUTIONS LIMITED (CIN - U65910MH1992PLC187184)**  
**Explanatory notes to the financial statements for the year ended March 31, 2018**

**Additional disclosures given in terms of the Non Banking Financial Companies - Systemically Important Non Deposit Taking Company and Deposit Taking Company (Reserve Bank) Directions, 2016 (as amended)**

**Note 36**

**Concentration of advances**

(₹ in lakhs)			
S. No.	Particulars	As at March 31, 2018	As at March 31, 2017
1	Total advances to twenty largest borrowers / customer	560,40.39	562,20.25
2	Percentage of Advances to twenty largest borrowers to Total Advances of the applicable NBFC	18.65%	13.60%

**Note 37**

**Concentration of exposures**

(₹ in lakhs)			
S. No.	Particulars	As at March 31, 2018	As at March 31, 2017
1	Total exposure to twenty largest borrowers / customer	779,48.20	692,33.06
2	Percentage of exposures to twenty largest borrowers / customer to total exposure of the NBFC on borrowers / customer	18.50%	14.77%

**Note 38**

**Concentration of NPAs**

(₹ in lakhs)			
S. No.	Particulars	As at March 31, 2018	As at March 31, 2017
1	Total exposure to top four NPA accounts	31,68.10	4,72.16

**Note 39**

**Sector-wise NPAs (Percentage of NPAs to total advances\* in that sector)**

S. No.	Sector	As at March 31, 2018	As at March 31, 2017
1	Agriculture and allied activities	-	-
2	MSME	-	-
3	Corporate borrowers	1.49%	-
4	Services	-	-
5	Unsecured personal loans	-	-
6	Auto loans	1.24%	47.20%
7	Other personal loans	-	-

\* Represents exposure

**Notes:**

- The Company has not availed relief in the classification and provision for non-performing assets against the exposure to micro, small and medium borrowers registered under Goods and Service Tax as provided by RBI through its circular no. RBI/2017-18/129 DBR.No.BP.BC.100/21.04.048/2017-18 dated February 7, 2018.
- The Company had considered the relaxation provided by RBI due to demonetisation effect for classification of accounts as sub-standard asset, nonetheless, has continued to record a provision on these overdue assets in line with the extant policy for NPA provisioning. Accordingly, for the purpose of NPA related disclosures, the Company has excluded the above assets, however, has considered the provision created in respect of the same.



**TATA MOTORS FINANCE SOLUTIONS LIMITED (CIN - U65910MH1992PLC187184)**  
**Explanatory notes to the financial statements for the year ended March 31, 2018**

**Additional disclosures given in terms of the Non Banking Financial Companies - Systemically Important Non Deposit Taking Company and Deposit Taking Company (Reserve Bank) Directions, 2016 (as amended)**

**Note 40**

**Customer complaints**

(Numbers)			
S. No.	Particulars	As at March 31, 2018	As at March 31, 2017
1	No of complaints pending at the beginning of the year	11	11
2	No of complaints received during the year	608	559
3	No of complaints redressed during the year	577	559
4	No of complaints pending at the end of the year	42	11

**Note 41**

**Movement of NPAs**

(₹ in lakhs)			
S. No.	Particulars	As at March 31, 2018	As at March 31, 2017
1	<b>Net NPAs to net advances**</b>	0.84%	39.32%
2	<b>Movement of NPAs (Gross)</b>		
(i)	Opening balances	2212,65.06	2770,85.14
(ii)	Additions during the year	37,79.55	110,49.44
(iii)	Reductions during the year	2193,18.18	668,69.52
(iv)	Closing balances	57,26.43	2212,65.06
3	<b>Movement of Net NPAs</b>		
(i)	Opening balances	1603,86.61	2197,29.86
(ii)	Additions during the year	18,71.81	(51,36.86)
(iii)	Reductions during the year	1587,50.68	542,06.39
(iv)	Closing balances	35,07.74	1603,86.61
4	<b>Movement of provisions for NPAs (excluding provisions on standard assets)</b>		
(i)	Opening balances	608,78.47	573,55.28
(ii)	Provisions made during the year	19,07.73	161,86.31
(iii)	Write back of excess provisions	605,67.50	126,63.12
(iv)	Closing balances	22,18.70	608,78.47

\*\* Represents exposure

**Notes:**

1. The Company has not availed relief in the classification and provision for non-performing assets against the exposure to micro, small and medium borrowers registered under Goods and Service Tax as provided by RBI through its circular no. RBI/2017-18/129 DBR.No.BP.BC.100/21.04.048/2017-18 dated February 7, 2018.
2. The Company had considered the relaxation provided by RBI due to demonetisation effect for classification of accounts as sub-standard asset, nonetheless, has continued to record a provision on these overdue assets in line with the extant policy for NPA provisioning. Accordingly, for the purpose of NPA related disclosures, the Company has excluded the above assets, however, has considered the provision created in respect of the same.



**TATA MOTORS FINANCE SOLUTIONS LIMITED (CIN - U65910MH1992PLC187184)**  
**Explanatory notes to the financial statements for the year ended March 31, 2018**

**Additional disclosures given in terms of the Non Banking Financial Companies - Systemically Important Non Deposit Taking Company and Deposit Taking Company (Reserve Bank) Directions, 2016 (as amended)**

**Note 42**

**Other disclosures**

- 1 No penalties were imposed by RBI and other regulators during the financial year 2017-18. (financial year 2016-17: Nil)
- 2 The Company has not assigned any loans during the financial year 2017-18. (financial year 2016-17: Nil)
- 3 The Company has not purchased any non-performing financial assets during the financial year 2017-18. (financial year 2016-17: Nil)
- 4 The Company does not have any exposure in capital market during the financial year 2017-18. (financial year 2016-17: Nil)
- 5 The Company does not have any exposure in real estate sector during the financial year 2017-18. (financial year 2016-17: Nil)
- 6 The Company has not exceeded the prudential exposure limits in respect to single borrower limit / group borrower limit during the financial year 2017-18. (financial year 2016-17: Nil)
- 7 The Company is only registered with Reserve Bank of India as a Systemically Important Non Deposit Taking Non Banking Financial Company.
- 8 The Company has not entered in to any derivative contracts during the financial year 2017-18 or holds any exposure in respect of derivative transactions as on March 31, 2018. (financial year 2016-17: Nil)
- 9 The Company has not entered in to any securitisation transactions during the financial year 2017-18 or holds any securitisation exposure as on March 31, 2018. (financial year 2016-17: Nil)
- 10 The Company has not drawn down any amounts from the reserves during the financial year 2017-18. (financial year 2016-17: Nil)
- 11 The Company has not sold any Financial Assets to Securitisation / Reconstruction Company for Asset Reconstruction during financial year 2017-18 (financial year 2016-17: Nil)
- 12 The Company has not financed any products of parent company during the financial year 2017-18. (Financial year 2016-17: Nil)

**Note 43**

**Detail of Specified Bank Notes (SBN) held and transacted during the period November 08, 2016 to December 30, 2016**

(₹ in lakhs)

Particulars	SBNs	Other denomination	Total
Closing cash in hand as on November 08, 2016 #	12.51	0.28	12.79
(+) Permitted receipts	-	1,34.47	1,34.47
(-) Permitted payments	-	-	-
(-) Amount deposited in the banks	12.51	1,26.46	1,38.97
<b>Closing cash in hand as on December 30, 2016</b>	<b>-</b>	<b>8.29</b>	<b>8.29</b>

# Includes amount of ₹ 4.75 lakhs of SBN notes collected by Collection and Recovery agents, which were and deposited with branch during the period November 08, 2016 to December 30, 2016. These amount have been deposited with Banks before December 30, 2016.

Note: For the purpose of this clause, the term 'Specified Bank Notes' shall have the same meaning provided in the notification of Government of India, in the Ministry of Finance, Department of Economic Affairs number S.O. 3407(E), dated November 08, 2016.



**TATA MOTORS FINANCE SOLUTIONS LIMITED (CIN - U65910MH1992PLC187184)**  
**Explanatory notes to the financial statements for the year ended March 31, 2018**

**Note 44**

Tata Motors Limited (TML) as reinforcement of its commitment, has provided additional security by way of mortgage of the identified assets for a value that does not exceeds ₹ 2500.00 crores for covering the Doubtful assets (as defined under NBFC prudential norms issued by Reserve Bank of India) under the Manufactured Guaranteed Business (MGB) of the Company. The charge with respect to the above has been created on December 23, 2015 and the registration has been completed by January 20, 2016. Based on the above, the Company has been considering these doubtful assets as secured and provision on the same has been made accordingly till June 30, 2017.

During the quarter ended September 30, 2017, the Company has entered into an agreement with TML to settle the MGB portfolio. Pursuant to the settlement, the Company has crystallised major doubtful contracts subsequent to this, in the quarter ended december 31, 2017, the Company also released the above mentioned security to TML. The residual contracts under the MGB portfolio has been treated as normal contracts and the necessary provisions as per note 2 (vi) has been made.

**Note 45**

**Fraud**

As required by Reserve Bank of India circular No RBI/2011-12/424 DNBS.PD.CC. No. 256 /03.10.042 / 2011-12 dated March 02, 2012 on monitoring of frauds, the Company has reported fraud amounting to ₹ 9.73 lakhs during the year ended March 31, 2018 (During the previous year ended March 31, 2017: ₹ 10.76 lakhs) vide Form FMR 1.

**Note 46**

**Previous year's figures**

Previous years amounts have been re-grouped/re-classified wherever necessary to conform to current years' classification/disclosure.

**Note 47**

Previous year's amounts have been audited by other auditors.

As per our report of even date attached  
For B S R & Co. LLP  
Chartered Accountants  
Firm Registration No.: 101248W/W-100022



Mr. Manoj Kumar Vijai  
Partner  
Membership No. 046882

Place: Mumbai  
Date: May 2, 2018

For and on behalf of the Board of Directors



Mr. P. B. Balaji  
Chairman  
(DIN - 0020076)



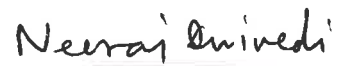
Mr. Vinesh Jairath  
Director  
(DIN - 00391684)



Mr. Ghyam Mani  
Managing Director  
(DIN - 00273598)



Mr. Amit Mittal  
Chief Financial Officer



Mr. Neeraj Dwivedi  
Company Secretary

Place: Mumbai  
Date: May 2, 2018

**TATA MOTORS FINANCE SOLUTIONS LIMITED (CIN - U65910MH1992PLC187184)**  
**Schedule to the Balance Sheet as at March 31, 2018 of a non-deposit taking NBFC**

Disclosure as per Annexure I of the Non Banking Financial Companies - Systematically Important Non Deposit Taking Company and Deposit Taking Company (Reserve Bank) Directions, 2016 (as amended)

**LIABILITIES SIDE:**

		(₹ in lakhs)	
1	Loans and advances availed by the non-banking financial Company inclusive of interest accrued thereon but not paid:	Amount Outstanding	Amount Overdue
(i)	Debtures		
	Secured	-	-
	Unsecured	500,26.96	-
(ii)	Term-loans	1450,00.00	-
(iii)	Commercial papers	1693,48.94	-
(iv)	Other loans		
	Cash credit	-	-
<p>Note: Commercial papers of ₹ 1693,48.94 lakhs are net of unamortised discounting charges ₹ 21,51.06 lakhs.</p>			

**ASSETS SIDE:**

		(₹ in lakhs)
2	Break-up of loans and advances including bills receivables [other than those included in (4) below]:	Amount Outstanding
(i)	Secured	284,63.18
(ii)	Unsecured	26,50.57
		(₹ in lakhs)
3	Break up of leased assets and stock on hire and other assets towards AFC activities:	Amount Outstanding
(i)	Lease assets Including lease rentals under sundry debtors :	
	Financial lease	-
	Operating lease	-
(ii)	Stock on hire Including hire charges under sundry debtors :	
	Assets on hire	-
	Repossessed assets	-
(iii)	Other loans counting towards AFC activities:	
	Loans where assets have been repossessed	1,04.86
	Loans other than (a) above	2682,77.33
		(₹ in lakhs)
4	Break-up of Investments:	Amount Outstanding
	<b>Current (unquoted)</b>	
	Senior pass through certificates	1089,52.62
	Investments in debentures and bonds	2,18.13
	<b>Long-term investments (unquoted)</b>	
	Investments in equity shares	105,00.00
	Investments in debentures and bonds	101,66.08


**TATA MOTORS FINANCE SOLUTIONS LIMITED (CIN - U65910MH1992PLC187184)**  
**Schedule to the Balance Sheet as at March 31, 2018 of a non-deposit taking NBFC**


Disclosure as per Annexure I of the Non Banking Financial Companies - Systematically Important Non Deposit Taking Company and Deposit Taking Company (Reserve Bank) Directions, 2016 (as amended)

**ASSETS SIDE:**

(₹ In lakhs)				
<b>5</b>	<b>Borrower group-wise classification of assets financed as in (2) and (3) above :</b>			
	<b>Category</b>	<b>Amount net of provisions</b>		
		<b>Secured</b>	<b>Unsecured</b>	<b>Total</b>
(i)	Related parties			
	Fellow subsidiaries	-	15,94.16	15,94.16
(ii)	Other than related parties	2526,20.13	452,81.65	2979,01.78
	<b>Total</b>	<b>2526,20.13</b>	<b>468,75.81</b>	<b>2994,95.94</b>
(₹ In lakhs)				
<b>6</b>	<b>Investor group-wise classification of all investments (current and long term) in shares and securities (both quoted and unquoted):</b>			
	<b>Category</b>	<b>Cost as at March 2018</b>	<b>Book value (Net of provision)</b>	
(i)	Related parties			
	Quoted	-	-	
	Unquoted			
	Fellow subsidiaries	105,00.00	105,00.00	
(ii)	Other than related parties			
	Quoted	-	-	
	Unquoted	1193,36.83	1192,81.03	
	<b>Total</b>	<b>1298,36.83</b>	<b>1297,81.03</b>	
(₹ In lakhs)				
<b>7</b>	<b>Other information</b>			
	<b>Particulars</b>	<b>Amount</b>		
(i)	Gross non-performing assets			
	Related parties	-		
	Other than related parties	57,26.43		
(ii)	Net non-performing assets			
	Related parties	-		
	Other than related parties	35,07.72		
(iii)	Assets acquired in satisfaction of debt	-		

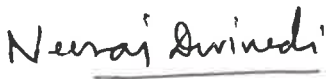
For and on behalf of the Board of Directors

  
 Mr. P. B. Balaji  
 Chairman  
 (DIN - 0020076)

  
 Mr. Vinesh Jairath  
 Director  
 (DIN - 00391684)

  
 Mr. Shyam Mani  
 Managing Director  
 (DIN - 00273598)

  
 Mr. Amit Mittal  
 Chief Financial Officer

  
 Mr. Neeraj Dwivedi  
 Company Secretary

Place: Mumbai  
 Date: May 2, 2018