



BSE Limited
First Floor, New Trading Ring
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Dalal Street, Fort, Mumbai 400 001

National Stock Exchange of India Ltd.
Listing Compliance Department
Exchange Plaza, Bandra Kurla Complex,
Bandra (E), Mumbai 400 051

April 1, 2025
Sc no. - 18632

Dear Sirs/Madam,

Sub: Press Release – Tata Motors total sales in Q4FY25

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith a Press Release issued by Tata Motors Limited on the captioned subject, the content of which is self-explanatory.

This is for information of the Exchange and the Members.

Yours faithfully,
Tata Motors Limited

Maloy Kumar Gupta
Company Secretary

Encl: as above

TATA MOTORS LIMITED

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www.tatamotors.com CIN L28920MH1945PLC004520

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PRESS RELEASE

Tata Motors registered total sales of 252,642 units in Q4 FY25

- **Total PV Sales of 146,999 units, -6% YoY**
- **Total CV Sales of 105,643 units, -3% YoY**

Mumbai, April 1, 2025: Tata Motors Limited sales in the domestic & international market for Q4 FY 2024-25 stood at 252,642 units, compared to 265,090 units during Q4 FY 2023-24.

Domestic Sales Performance:

Category	March'25	March'24	% Change	Q4 FY25	Q4 FY24	% Change	FY25	FY24	% Change
Total Domestic Sales	90,500	90,822	0%	2,45,891	2,59,932	-5%	9,12,155	9,49,015	-4%

Commercial Vehicles:

Category	March'25	March'24	% Change	Q4 FY25	Q4 FY24	% Change	FY25	FY24	% Change
HCV Trucks	12,856	12,710	1%	31,738	31,707	0%	106,462	116,501	-9%
ILMCV Trucks	7,181	6,781	6%	18,131	16,607	9%	62,512	58,822	6%
Passenger Carriers	6,088	5,854	4%	15,025	14,418	4%	50,854	43,489	17%
SCV cargo and pickup	12,759	15,367	-17%	34,870	42,190	-17%	138,742	159,248	-13%
Total CV Domestic	38,884	40,712	-4%	99,764	104,922	-5%	358,570	378,060	-5%
CV IB	2,238	1,550	44%	5,879	4,517	30%	18,333	17,785	3%
Total CV	41,122	42,262	-3%	105,643	109,439	-3%	376,903	395,845	-5%

Domestic sales of MH&ICV in March 2025, was 20,474 units vs 19,976 units in March 2024; In Q4 FY25 it was 51,551 units, compared to 50,643 units in Q4 FY24.

Domestic & International sales for MH&ICV in March 2025, was 21,226 units vs 20,551 units in March 2024; while in Q4 FY25 it stood at 53,995 units, vs 52,186 units in Q4 FY24.

Mr. Girish Wagh, Executive Director, Tata Motors Ltd. said, "FY25 ended on a positive note for Commercial Vehicles industry, post the YoY demand decline witnessed earlier. Tata Motors Commercial Vehicles navigated the headwinds effectively, to record wholesales of 376,903 units, outpacing industry growth in trucks and commercial passenger carriers, thereby strengthening its Vahan registration market share. Reinforcing our commitment to green, future-ready technologies, we launched India's first hydrogen-powered heavy-duty truck trials, while our e-bus fleet collectively covered over 30 crore km nationwide.

In Q4 FY25, the sustained YoY improvement in sales volumes over successive quarters gained further momentum with both trucks and passenger carriers registering healthy growth, in line with the annual trend.

Looking ahead to FY26, we anticipate sustained growth despite global headwinds. Demand is expected to rise, driven by higher fleet utilization, financial support from rate cuts, lower crude oil prices, and a renewed focus on large-scale infrastructure projects. At the same time, we remain mindful of the potential impact of new regulations mandating truck cabin air conditioning on vehicle prices. We will continue to closely monitor government infrastructure spending and growth across key end-use segments. With an expansive product portfolio, smart digital solutions and new nameplate launches on the anvil, Tata Motors Commercial Vehicles is well-positioned to leverage market opportunities and maintain its growth trajectory."

Media Contact Information:

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To know more, please visit (www.tatamotors.com); also follow us on Twitter: <https://twitter.com/TataMotors>)

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Passenger Vehicles:

Category	March'25	March'24	% Change	Q4 FY25	Q4 FY24	% Change	FY25	FY24	% Change
Total PV Domestic	51,616	50,110	3%	146,127	155,010	-6%	553,585	570,955	-3%
PV IB	256	187	37%	872	641	36%	2,678	2,540	5%
Total PV (includes EV)	51,872	50,297	3%	146,999	155,651	-6%	556,263	573,495	-3%
EV (IB + Domestic)	5,353	6,738	-21%	15,936	20,640	-23%	64,276	73,833	-13%

Includes sales of Tata Motors Passenger Vehicles Limited and Tata Passenger Electric Mobility Limited, both subsidiaries of Tata Motors Limited.

Mr. Shailesh Chandra, Managing Director, Tata Motors Passenger Vehicles Ltd. and Tata Passenger Electric Mobility Ltd. said, "Passenger vehicle sales is expected to reach 4.3 million units in FY25, reflecting a modest 2% growth. SUVs continued to dominate the market with double digit growth and accounted for ~55% of new car sales. Preference for emission-friendly CNG vehicles surged by ~35%, and EVs showed renewed promise, with more industry participants enhancing customer choices and strengthening the ecosystem.

Amidst a challenging year marked by fluctuating demand, Tata Motors Passenger Vehicles achieved wholesales of 5,56,263 units, including 64,726 units of EVs. We led the industry in SUV growth and outpaced it in CNG sales, recording over 50% YoY growth. Across various segments of the PV industry, Punch emerged as the top choice for private buyers to become India's No. 1 SUV in FY25. Our latest launches and updates—Curvv, Nexon CNG, and Tiago—received an enthusiastic response, resonating strongly with customers. We achieved two key milestones in FY25, as we surpassed 6 million cumulative sales for PVs, and 200,000 cumulative sales for EVs.

Looking ahead, overall demand growth will be shaped by macroeconomic factors such as consumption growth, inflation, infrastructure spending and global geopolitics. However, industry momentum is expected to be driven by continued innovation in line with evolving customer preferences. SUVs, CNG, and EVs will remain key growth drivers, fueling the industry's expansion. With a strategically aligned product portfolio, supported by new nameplate launches and our multi-powertrain strategy, Tata Motors is well positioned to seize market opportunities and sustain its momentum."

- Ends -

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