

BSE Limited First Floor, New Trading Ring Rotunda Building, P J Towers, Dalal Street, Fort, Mumbai 400 001 National Stock Exchange of India Ltd. Listing Compliance Department Exchange Plaza, Bandra Kurla Complex, Bandra (E), Mumbai 400 051

July 1, 2025 Sc no. - 18695

Dear Sirs/Madam,

## Sub: Press Release - Tata Motors total sales in Q1FY26

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith a Press Release issued by Tata Motors Limited on the captioned subject, the content of which is self-explanatory.

This is for information of the Exchanges and the Members.

Yours faithfully, Tata Motors Limited

Maloy Kumar Gupta Company Secretary

Encl: as above



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**PRESS RELEASE** 

# Tata Motors registered total sales of 2,10,415 units in Q1 FY26

- Total CV Sales of 85,606 units, -6% YoY
- Total PV Sales of 1,24,809 units, -10% YoY

**Mumbai**, **July 1**, **2025**: Tata Motors Limited sales in the domestic & international market for Q1 FY26 stood at 2,10,415 units, compared to 2,29,891 units during Q1 FY25.

#### **Domestic Sales Performance:**

Category	June'25	June'24	% Change	Q1 FY26	Q1 FY25	% Change
<b>Total Domestic Sales</b>	65,019	74,147	-12%	2,03,411	2,25,719	-10%

#### **Commercial Vehicles:**

Category	June'25	June'24	% Change	Q1 FY26	Q1 FY25	% Change
HCV Trucks	7,359	8,891	-17%	21,735	24,690	-12%
ILMCV Trucks	4,863	4,997	-3%	14,497	13,791	5%
Passenger Carriers	5,658	5,654	0%	15,089	14,893	1%
SCV cargo and pickup	10,056	11,081	-9%	28,251	34,241	-17%
Total CV Domestic	27,936	30,623	-9%	79,572	87,615	-9%
CV IB	2,302	1,357	70%	6,034	3,594	68%
Total CV	30,238	31,980	-5%	85,606	91,209	-6%

Domestic sales of MH&ICV in June 2025, was 12,871 units vs 14,640 units in June 2024; In Q1 FY26 it was 37,370 units, compared to 40,349 units in Q1 FY25.

Domestic & International sales for MH&ICV in June 2025, was 14,027 units vs 15,224 units in June 2024; while in Q1 FY26 it stood at 40,401 units, vs 41,974 units in Q1 FY25.

**Mr. Girish Wagh, Executive Director, Tata Motors Ltd**. said, "Q1 FY26 began on a subdued note for the commercial vehicle industry with muted performance in the HCV and SCVPU segments while Buses, Vans, and ILMCVs registered modest year-on-year growth.

Tata Motors Commercial Vehicles recorded domestic sales of 79,572 units, 9.2% decline compared to Q1 FY25. However, June 2025 witnessed a sequential growth of 8% over May 2025. Additionally, our International Business delivered a robust 67.9% growth in volumes over Q1 FY25.

During the quarter, we launched India's most affordable mini-truck, the Ace Pro, offered in petrol, bi-fuel, and electric powertrains, which received an encouraging market response. We enhanced driver comfort by introducing airconditioned cabins across our entire range of light to heavy trucks. We also expanded our international footprint by entering Egypt and expanded our offerings for the Middle East & North African region.

With forecasts for a healthy monsoon across the country, reduction in repo rate and renewing thrust on infrastructure development, we expect commercial vehicles volumes to improve progressively in the coming quarters. We remain focused on driving our demand-pull strategy and deepening customer engagement to deliver greater value and tailored solutions that help our customers grow their business."





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**PRESS RELEASE** 

### Passenger Vehicles:

Category	June'25	June'24	% Change	Q1 FY26	Q1 FY25	% Change
Total PV Domestic (includes EV)	37,083	43,524	-15%	123,839	138,104	-10%
PV IB	154	100	54%	970	578	68%
Total PV (includes EV)	37,237	43,624	-15%	124,809	138,682	-10%
EV (IB + Domestic)	5,228	4,657	12%	16,231	16,579	-2%

Includes sales of Tata Motors Passenger Vehicles Limited and Tata Passenger Electric Mobility Limited, both subsidiaries of Tata Motors Limited.

Mr. Shailesh Chandra, Managing Director, Tata Motors Passenger Vehicles Ltd. and Tata Passenger Electric Mobility Ltd. said, "In Q1 FY26, the Passenger Vehicle industry experienced volume pressures, particularly in May and June, with flat growth reflecting continued softness in demand. The Electric Vehicle segment emerged a bright spot, driven by robust growth and the launch of new EV models across OEMs, enhancing customer interest and consideration.

Tata Motors reported wholesales of 124,809 units in Q1 FY26, including 16,231 EV units, underscoring our commitment to aligning wholesale and registration volumes. EV sales gained strong momentum towards the end of the quarter with a healthy growth trajectory. The refreshed Tiago posted 16% year-on-year volume growth in Q1 FY26 and new launches—Altroz and Harrier.ev— saw a positive market response, with their full impact expected in the coming months.

Looking ahead, while overall industry growth is expected to remain subdued, Tata Motors is well positioned to leverage its new launches to outperform across segments—including hatchbacks and SUVs, while continuing to build on the EV momentum."